

THE ANNALIST

A Magazine of Finance, Commerce and Economics

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The Board of Directors of the Greene Cananea Copper Company has declared a dividend of \$1.00 per share upon its Capital Stock of the par value of \$100.00 per share, payable on February 28, 1916, to the holders of such shares of record at the close of business at 3:00 o'clock on Friday, February 11, 1916. The dividend is payable only upon the \$100.00 shares into which the Capital Stock is now divided. All stockholders who have not converted their holdings into shares of \$100.00 par value should do so without delay in order that they may receive their dividend promptly.
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News and Views

Seeking Public Favor

BIG business is at last coming to realize the fact that good-will is just as much an asset as many items which appear in the yearly balance sheets, even though it cannot be treated statistically. Because their relations with the public are more intimate than those of other corporations, the public service companies were the first to realize that fact, and now in all sections of the country organized effort is being continually directed toward the betterment of relations between those who are engaged in selling street-car rides and kilowatt hours and those who perform must buy them. But corporations are now beginning to understand that they, too, must stand in the good graces of the public if they are to expect fair treatment at the hands of legislators and others.

Many signs of the movement for the development of better public relations are now appearing. Two were noted last week. One was the action of the anthracite coal operators, who, through the medium of advertising, carried their case with the workers before the court of public opinion. The other was found in a slip which went to stockholders of the New York Central along with their dividend checks, and which read this way:

You are one of about 25,000 owners of shares of stock in the New York Central Railroad Company.

As such, it is suggested that you use your personal influence for fair treatment of American railroads and do what you can to secure reasonable rates, equitable taxation, and intelligent legislation.

The Great Northern was another road which last week took advantage of the dividend distribution to do a little publicity work. With each check was inclosed a circular extolling the merits of the road's crack express train. It is a new way to drum up trade.

Abnormal Conditions for Capital and Labor

THERE is going on now a rapid accumulation of capital in this country, and a corresponding increase in the demand for labor. Under normal conditions such a situation is wholesome and beneficial, but it would be a mistake not to recognize that present conditions are abnormal. If capital was increasing all over the world as it is in the United States, wages would go up abroad as well as here, but unless wages advance in other countries we will have either an inflow of labor or an outflow of capital after the war is over, until the equilibrium is restored. The best conditions in industry for both employers and employed are those that make for stability, affording steady employment, increasing output, and a constantly enlarging distribution and consumption of products.—*National City Bank of New York.*

According to Schedule

THE Superintendent of a rolling mill is an autocrat of the steel trade these days. With orders piled up for months ahead, he works out his schedule, aims to conserve time and labor by turning out as much of a product of a certain size and grade as possible in a given period, and much influence has to be used to persuade him to alter his program. If his rolls are set to run off a million feet of 3-inch steel pipe, he is naturally opposed to stopping the work and changing the rolls in order to fill a rush order for 10,000 feet or less of 2-inch pipe. A few days ago a buyer sought the help of a steel company officer in getting 1,800 feet of 2-inch pipe made and delivered in four days. The officer called up the Superintendent of the company's nearest tube works on the telephone and asked to have the small order hurried through. The Superintendent declined.

"When could you make the stuff?" asked the officer.

"In forty-three weeks," came the reply, after the operating man had looked over his schedule. "The rolls are set for larger material and I won't

stop them for such small business as that. You'd better try Pittsburgh."

The steel man did get in touch with other tube works, but they were all booked up for a half year or more. The buyer then decided to pick up his pipe from a jobber if he could.

The American Wash Bill

CLEANLINESS is an expensive virtue. The Federal Census of steam laundries in 1914, returns of which have just been given out in Washington, shows the average American paid to steam laundries alone \$1.50 for having his collars and other things laundered. Here are some of the interesting items disclosed by the census:

	1914.	Inc. Over 1909. Amount, P.C.
Number of establishments.	6,097	911 17.6
Average no. wage earners.	130,641	21,157 16.3
Primary horse power.	174,881	51,404 41.6
Capital	\$98,055,001	\$29,119,775 42.2
Materials	26,919,200	9,222,840 34.3
Amount received for work.	142,503,251	37,823,165 26.6

These figures do not include the thousands of small hand laundries which in the aggregate do a very large business, and which would perhaps bring the annual laundry bill of the United States up to \$200,000,000 or more.

Agricultural Exports in 1915

THE extent to which the American farmer has benefited by the war in Europe is clearly shown in the statistics of agricultural exports in 1915, shown in this table, in contrast with the preceding year:

	1915.	1914.
Breadstuffs	\$510,582,288	\$390,300,150
Cottonseed oil	25,073,840	14,635,368
Cattle, hogs, and sheep	2,669,386	\$79,493
Meat and dairy products	250,033,196	128,283,438
Cotton	417,005,523	343,898,084
Total	\$1,205,364,233	\$788,005,523

The exports of breadstuffs alone increased \$210,000,000 over 1914, despite the fact that in the latter part of that year the export demand for breadstuffs was much greater than in the closing months of 1915. Higher prices were also a large factor in the increase, save for cotton, the exports of which increased by more than a billion pounds, while the value rose by \$73,000,000.

Labor Market Improved

COMPILATIONS made by the New York State Department of Labor from reports of 1,300 representative manufacturers with nearly half a million employees in various parts of the State show that a larger volume of business was done by the factories in December than for months, and labor benefited accordingly. The December payroll carried 1 per cent. more employees and 3 per cent. more wages than the November payroll, and 17 per cent. more employees and 27 per cent. more wages than the payroll of December, 1914. Every industry group in the State was more active in December than one year ago and in every industry group except clothing a comparison with the corresponding month of 1914 was more favorable in December than in November. Further, whereas in 1914 manufacturing activity in general decreased in the latter half of the year, in the same period of 1915 increasing production was reported each month, especially since August.

As has been the case for several months past, the increased activity among the State's factories as a whole was due primarily to the enormous increases in production in the metals and machinery group, in which are employed about 25 per cent. of the total factory operatives of the State. The largest group in point of total employees, the clothing industry, lost ground in December as compared with November and October because of the usual seasonal decrease in activity. Despite this fact, however, this industry is doing a much larger volume of business than in 1914.

Municipal Bond Sales

THE municipal bond market last month was featured by considerable activity. Not only were many new issues of State, municipal, and county bonds placed with investors, but the general price level of such bonds moved upward to a new high point. Sales of long-term municipals in the month of January for the last ten years are listed by The Daily Bond Buyer as follows:

1916.....	\$48,880,978	1911.....	\$84,574,793
1915.....	31,300,878	1910.....	12,012,027
1914.....	84,200,933	1909.....	32,687,034
1913.....	42,933,341	1908.....	10,246,960
1912.....	26,497,485	1907.....	8,560,477

Among the most interesting sales were the following: Twenty-five million dollars State of New York 4 per cent. bonds on a 3.85 per cent. basis; \$1,247,000 Rochester (N. Y.) 4½ and 4 per cent. bonds on a 3.98 per cent. basis; \$1,500,000 State of Washington 4½s on a 5.25 per cent. basis; \$300,000 Cincinnati (Ohio) 4½ per cent. School District bonds on a 4.08 per cent. basis.

Trying a New Plan

WHEN the Missouri Pacific system was on the verge of receivership a last attempt was made to save it. A voluntary reorganization plan calling for a fifty-dollar contribution was drawn up, and stockholders were asked to give it support. The stockholders did not respond cheerfully, however, and a receivership resulted. It was said at the time that the receivership would cost the stockholders about \$3,000,000, an expense which could have been avoided by a voluntary response. The same situation which confronted the Missouri Pacific faced the Minneapolis & St. Louis several weeks ago. It was thought that a receivership could not be avoided. At the last minute, however, a voluntary reorganization plan made its appearance. This plan called for a contribution of \$12.50 a share on the stock. Later it was found that this plan would not provide sufficient funds, and the contribution was raised to \$20. This voluntary plan, although considered rather drastic, was approved by bankers and was underwritten. The plan has already received the support of a large percentage of stockholders and it bids fair to succeed. Here is a wide departure from the usual methods of railroad reorganizations. There will be no foreclosure, no huge legal and court fees, no receiver's fees, and no committee charges, to say nothing of years of delay. It is expected to pay off all commitments within six months. While other roads are foundering in receivership, it is hoped, with the aid of the present railway prosperity, to put the Minneapolis & St. Louis on its feet and re-establish its credit.

Steel Corporation's Expenditures

AS far as is known, the Steel Corporation has made appropriations for additions and betterments since Jan. 1 amounting to about \$28,000,000. Chairman E. H. Gary is averse to the public announcement of expenditures in prospect for the reason that conditions may bring about greater or less costs to complete construction plans, and the original figures then have to be corrected. The work in prospect has been learned of through reports from various centres where the corporation has plants that additions estimated at so many millions are under way. "It is not always new buildings that are contemplated in new construction," says a high officer of the corporation, "nor the addition of appliances. A machine may be taken out and another of greater efficiency substituted for it, or it may be found that a new system of ventilation will help the men toward greater efforts. A by-product coke oven may replace one of the old 'beehive' form. The old one is taken out and the improved one put in its place. There is no actual addition to plants in such operations, but the result may be the same. The corporation is working constantly to increase its output, and the means are various."

After the War—What?

When Europe Ceases Fighting to Battle for World Trade

By Dr. J. JASTROW, Professor at the University of Berlin

WHEN Germany and France in 1871 brought their great struggle to a close they put into their treaty of peace the following sentence:

Since the commercial treaties with the various German States were annulled through the war, the Government of Germany and the Government of France will establish their trade relations upon the principle of treatment on an equality with the most favored nation.

In the case of the present great war, too, the hope is still cherished that a similar sentence will be put into all the treaties of peace that shall terminate it, and thus the "most favored-nation clause" in some form be saved for the future. But even if this hope be realized, still the meaning of the clause will not this time be the same as in 1871. The form adopted in that treaty manifests with naive clearness the free-trade spirit that dominated those times. Since the commercial treaties had lapsed, each side regarded it as natural to treat the former enemy in war, with which it proposed henceforth to live in peace and friendship, not less favorably than any other nation.

PROTECTION

On the other hand, the protection spirit of the present day, which had already dominated the whole world before this war began and has made still further progress during the course of it, makes a contrary line of action seem for the present the most natural result. The fact that the commercial treaties have been torn up through this war places every State, of course, in a position to withhold as far as possible from a country now at war with it all the advantages that it grants to another. If, nevertheless, the most-favored-nation clause is saved in some form, it will apparently be as a concession which each State will have to wrest from the others by special efforts.

As the protectionists of forty years ago were still somewhat under the influence of free-trade ideas, it is possible to characterize that whole period as one of free trade; so now, conversely, the free traders, who still exist in no small numbers, are somewhat under the influence of protectionist ideas, and we can with equal justice call the present upon the whole a protectionist period. Hence, even if the individual peace treaties contain the most-favored-nation clause—whether in the old, or in a modified form—the spirit in which it is conceded and carried out will still be a different one; the tendency of the nations to cut themselves off economically from others will cause them to seize with avidity the welcome opportunity to prolong as far as possible beyond the war the hatreds generated by it.

COMMERCE AND POLITICS

The editor of THE ANNALIST has expressed the wish to hear my views regarding Germany's attitude after the war toward these problems of world economy. From what was said above it is evident that this question cannot be treated as an isolated one. Commercial policy cannot be treated this time, as in 1871, as a thing separate from politics in general, but as a part of it. The role which Germany will have to play in the world theatre after the close of this war had been clearly and definitely

A German View Which Sees London Dethroned, Berlin and New York More Powerful and South America the Scene of Sharpest Contest for Commerce

prescribed for Germany beforehand; it was prescribed, without any participation on the part of Germany, in August, 1914, by a world director. The future course of the world's history in all its parts, particularly the future development of commercial policy, will remain incomprehensible to any one who does not make clear to himself again and again just what was Germany's position in August, 1914.

The struggle that now dominates the world takes its character in a more insistent manner from the dissonances of the historical traditions that were formed in August, 1914, than from the thunders of the cannon. At that time, when the cable was cut and we were isolated, a tradition of such a firm and conclusive character was established among all the nations that the generation living in Germany today will not live to see it broken through and swept away by the truth. Not without wit has a professor of international law remarked that the family character of the nations of the earth has been manifested with special clearness during this war; for in a big family there is always one member who is blamed and scolded, while others are allowed to do as they choose—and so is it in this war.

GERMANY'S ROLE

That is the role which I said above had been assigned to us by the world director in August, 1914, without our co-operation. We shall have to play the role, and that fact will sharply restrict our freedom of action in matters of commercial policy. There is no lack of men in Germany who heartily wish that all mankind, after this world conflagration is over, will reflect that it is the common interest of all nations to take part in the work of extinguishment and of cleaning up the scene of conflagration, of rebuilding and making habitable again the desolated homes. But when we try to express this hope, it is as if our tongue cleaves to the roof of our mouth; for when one is met on all sides with distrust and misinterpretation he cannot bring himself to speak words of trust and hope so long as he fears that this spirit of misinterpretation has not yet disappeared. Therefore, whatever may be our wishes in matters of future commercial policy, our actions can only be marked by reserve.

If an opportunity for making commercial arrangements should present itself Germany will, as I trust and believe, not prove an obstacle; but for Germany itself to take the initiative toward such agreements would hardly be possible—perhaps a dignified form of action could not be found. Moreover, inasmuch as we have hitherto been victorious on all the theatres of war during this conflict, and inasmuch as we have met the "starving-out plan" with new economic organizations and business methods under which we feel quite comfortable, the possi-

bility must be reckoned with that after the conclusion of peace a new situation will arise; namely, that the power which has shown itself the strongest in war and in internal economy as well will not take the initiative for new commercial treaty negotiations.

PART OF THE VICTOR

But precisely for that reason will the befitting reserve be followed by no unfavorable consequences. Once people in the world see that Germany must abstain from taking the initiative precisely for the reason that it emerges strong from this war, other nations will take the initiative; and this will then lead all the more easily to an understanding. The fact that the peoples of the earth have certain economic interests in common, however sharply they may come into conflict with each other, will finally exert its influence. The hope has been expressed that after a certain "probation period of hatred" the nations will again be drawn together. But more than that, precisely before hatred can become a factor in the newly pacified commerce of the world, the hating nations will be under the necessity of wresting exceptions from each other. As soon as peace is again established on earth there will be such a great demand for raw materials that the various nations will buy them wherever they can get them. But no nation can take raw materials from its hated rival without paying for them with other goods, and often, indeed, with the very goods for which that rival supplies the raw or partly manufactured materials. And thus the exchange of commodities between the nations, which it was sought to prevent, or restrict, will some day revive; and perhaps that "probation period of hatred" will not even be fully maintained.

If Germany demonstrates to the world during the war that it can subsist upon its own products to a much higher degree than anybody had believed possible, this does not mean that Germany will not participate in the future competition for raw materials. But we shall compete less eagerly than some other nations. An economic territory embracing Germany, Austro-Hungary, European and Asiatic Turkey, Bulgaria, and probably new States like Poland, or even other States in Mohammedan countries, with an aggregate population of about 150,000,000, would be able to a much greater degree, if it wished, to place its economic system upon its own independent basis. And as the favorable experiences that Germany is now making will be known and taken to heart after the war, the requirements of the world's economy will make themselves felt if we remain silent as much as if we participate in it.

A TRANSFORMATION

While I believe, therefore, that the merchandise movement after the war will be similar to what it was before the war, I hold just the contrary opinion regarding the transformation in the international money markets. At the moment when England made its declaration of war, old laws, long forgotten by the rest of the world, were hunted up pronouncing it immoral to pay one's debts when the creditor is an "alien

Continued on Page 208

Fulfillment of Year-End Promise

Country's Prosperity Gained Momentum During the First Month of 1916 and the Tide Is Still Rising—Favorable State of Trade at Many Points

ON all sides are to be found evidences of the fact that the prosperity which this country is now enjoying is cumulative. Far from losing momentum, the upward movement of business is apparently gaining new force each month, and the volume of trade—both foreign and domestic—is continually expanding. In some directions business is going on at an unprecedented rate, and even most of the comparatively few lines which have not yet felt in full the influence of the confident tone which pervades the whole country and the renewal of industrial activity, are now awakening from the lethargy imposed upon them some eighteen months ago and taking a more optimistic view of the outlook.

One of the most encouraging phases of the situation is that we are getting further and further away from dependence on war trade, and thereby gradually establishing a more solid foundation for lasting prosperity. Only a few months ago war trade loomed so large on the business horizon as almost to obscure other favorable factors. Now it occupies a much less important position. With the swift expansion of domestic trade, the proportion contributed by war orders to the total tends constantly to become smaller.

HIGHLY FAVORABLE

Statistically the situation is very favorable, indeed, as we enter the second month of the year. Railroad earnings are increasing rapidly. Our foreign trade—still important, though not such a large factor in the situation as it was a few months back—continues at the high rate which brought new records last year. The December returns show export business exceeding that of any preceding month, while the volume of imports, too, is steadily expanding. The production of pig iron last month was second only to that of December, and had it not been for the strike at Youngstown early in the month a new record would undoubtedly have been established. The fact that the daily capacity of furnaces in blast on the first of this month was greater than ever before indicates that the expansion in the basic trade has by no means reached the limit. The peak is still ahead, perhaps a long way ahead. There was the usual January increase in commercial mortality—there always are more failures in January than in December—but the increase was smaller than in the same month of any year since 1910, and in comparison with January, 1915, a decided improvement is noted. Some of the other statistics tell an even more favorable story of business conditions and the outlook. Here is the record of change in a few important fundamental statistics as shown by the latest reports:

	Per Cent. of Change From A Month Before.	A Year Before.
Commercial failures.....	+17.9	- 29.5
Food prices.....	+ 3.9	+ 2.4
Pig iron capacity.....	+ 1.7	+ 90.5
Stock Exchange transactions.....	+16.5	+214.1
Foreign trade:		
Imports.....	+ 4.6	+ 49.9
Exports.....	+ 8.5	+ 46.3
Idle freight cars.....	+22.9	..
New York bank loans.....	+ 1.2	+ 46.1

CORROBORATING EVIDENCE

But it is not necessary to rely wholly on the statistical evidence to prove that the good times are becoming better. Testimony to that fact comes from all parts of the country, though, as is to be expected, a dissenting voice is to be heard here and there. The business and banking review issued by the Federal Reserve Board, based on reports received up to Jan. 22, notes that sentiment throughout the country is for the most part optimistic, and that industrial activity prevails everywhere. In the West big crops and mining activity are largely responsible for the optimistic tone of business. In the South business generally is up to expectations, with money plentiful, labor fully employed in some sections, and the railroads letting contracts for new work. From New England comes the statement that the cotton mills are running full time, while the New York report emphasizes the improvement in retail and wholesale trade:

Wholesale, jobbing, and retail trade were all very active during December, and in the latter trade the holiday business was of record volume. Interviews

and correspondence with many public service corporations, manufacturers, and business houses have confirmed the marked improvement and unusual activity of trade and industry reported in recent months. Some observers have noticed a tendency to overbuy. Collections are generally good. Announcements have been made of a number of important wage increases.

THE ANNALIST's correspondents report similar conditions in widely separated parts of the country. Everywhere trade is swelling rapidly in volume and confidence in the prospect for good business for some time to come is shown by the increase in forward buying. Merchants and manufacturers, who for a long time have lived from hand to mouth, purchasing only in sufficient quantity to take care of current demand, are now preparing for the big Spring and Summer trade which they apparently feel sure is bound to come. The fact that in many cases their stocks are depleted almost to the point of exhaustion makes the demand all the more imperative, and it will also make the buying movement under way all the heavier. Here is what the Chicago correspondent of THE ANNALIST says of conditions in his district:

AT THE LAKE METROPOLIS

Mercantile trade is substantially better than a year ago, both in immediate and forward buying. The largest distributors of dry goods report forward buying more than 5 per cent. ahead, and general buying more than 10 per cent. ahead of the corresponding period of 1915.

It is too soon after Jan. 1 to make accurate comparisons in detail, but one feature is apparent, the urgency of the call for immediate and early shipments. Many staples and novelties are ordered much earlier than they were last year.

The trade is very optimistic for the Spring and Summer. There has been more buying for the Summer than a year ago.

Some authorities assume that the backward tendency in many lines a year ago has caused a swing in the other direction, but the best trade opinion is that the improvement is due to the revival of industry. Easy money is not mentioned. The increases in orders are pretty well distributed, and the trade is well proportioned. The fact that the increase in forward buying is relatively not more than one-half to two-thirds as much as the increase in immediate business simply means that the latter is extremely large.

The dry goods trade is typical of other leading mercantile lines in a general way. Mail-order houses, which reflect general conditions in agricultural areas, but afford no direct clue to the relation between immediate and future business because their orders are all for spot cash, maintain their amazing prosperity, the largest one reporting more than 20 per cent. gain in sales for the first four weeks of the year despite some very bad weather.

The steel industry is booked more than six months ahead at full capacity and refuses to quote prices beyond the first half of the year. Price advances have not curtailed demand, and higher prices are expected. If the mills' books were bare they could get enough new business to go right along at top speed. This is the most striking contrast with a year ago shown by any basic industry.

Other industries have fallen into line in varying degree, including now even the lumber industry, which was in the depth of despond a year ago. The quarries as well as the coal mines of Illinois and Indiana are as busy as railroad equipment will permit, and all indications point to an active season in building.

URGENT BUYING

In some sections the buying movement has already attained large proportions and, indeed, has almost the appearance of a stampede. Merchants are not only stocking up for the Spring and Summer, but are actually making purchases for Fall and Winter, which are not ordinarily made until the early Summer. As a result, the situation threatens to become acute as regards early deliveries. Here is what our St. Louis correspondent says of conditions there:

A year ago the most significant indication of the prevailing doubt and apprehension in the commercial world was the hand-to-mouth buying by the retail dealers in all sections of the country. Nor was this confined to the South, where business was at low ebb because of the low price of cotton, but prevail, with scattered local exceptions, even in those grain-growing sections where crops were good and prices for them remunerative. It was a genuine "Safety First" buying policy among dealers in general who preferred to wait and take their chances on getting goods as they needed them.

Today the complete reversal of this state of affairs marks the widespread growth of optimistic sentiment and confidence in the future. It is distinctly a sellers' market. Buyers of all classes, especially in the manufactures of metals, stand not on the order of their purchasing but are doing it now. Not only are orders being placed for immediate needs, but for wants as far ahead as the seller is willing to accept. The mere rumor of the likelihood of an advance in the price of any article starts a flood of buying in that particular direction.

There is a deep-rooted impression that not only are manufacturers loaded to the guards with specified orders for immediate shipment, but that they are having great difficulty in getting necessary material. Incidentally, while these impressions are largely true as relates to certain lines, they are overstated as regards to others. It is likewise believed that with the Spring trade the situation will become acute as regards getting prompt shipments from manufacturers.

What does not seem to be so obviously recognized is that much of the Spring trade volume is now being anticipated.

Recently this buying for future wants has assumed the phase of placing orders for those Fall and Winter goods that are not usually purchased nor provided for until the late Spring or early Summer. Every buyer seems anxious to emulate the example of the April strawberry and get in early so as to avoid the jam. Yet, withal, it can be said that at least so far the buying seeks principally first to replenish depleted stocks, and, secondly, to provide for needed wants for some months ahead and on the basis of a large volume of trade.

While it is true that speculative buying is distinctly in evidence, in some respects, yet on the whole it is not as yet in alarming proportion.

IN THE NORTHWEST

The Northwest also reports conditions which indicate that there may be an unparalleled flood of Spring buying. Owing to the production of great crops at high prices the people in that section have a purchasing power greater than ever before, while at the same time retail stocks are considerably below normal. This unusual situation, our Minneapolis correspondent says, is partly due to conditions arising out of the war:

For example, retailers have quite generally been looking for a decline in sugar prices. Prices for fruit jars, which reach primary hands for eventual distribution to retailers months before the canning season opens, have not yet been announced because of the uncertainty of the zinc market affecting cost of tops. These two scattered illustrations are merely typical.

A deeper influence has had effect. There is still considerable wheat and other grain back in first hands. Fargo (N. D.) wholesale men who get pretty close to the farms say that their advices are that in some localities 30 to 35 per cent. is still unmarketed. There is also conservatism on the part of country merchants that always follows the lapse back from the stimulus of holiday trade and the coming of inventory time, when every country merchant likes to be as well cleaned up as possible.

Collections are not only satisfactory, but better than for years. There are fewer slow accounts on the books of wholesalers today than was the case last year, or for several years. While the farmers who have held back their grain, or have stored it and borrowed against it, have bought sparingly from the country merchants, and have in that way affected trade, so many others have been prosperous and have paid up their old bills that there has been a money inflow from country retailer to city wholesaler.

As to what will happen when the farmers who have been holding back finally sell there can be but one conclusion. Dollar wheat always has meant good times in the Northwest in the past. But at this writing, after a steady advance that has at no time been sensational but has continued for months, wheat has gained nearly 40 cents a bushel since last Fall.

It looks as if the Spring buying, when it gets under way, will stimulate business all along the line. The Northwest is really enjoying the most pronounced prosperity it ever knew.

A Boston correspondent briefly summarizes the situation in New England:

With operations limited only by the power to increase it would seem that from sheer momentum alone business in New England would run big through the greater part of 1916, if not throughout. This is the New England viewpoint. Never before have orders looked been so large, prices so satisfactory, labor so well employed, consumptive power so virile, and all industry from the ultimate producer to the ultimate consumer so well set up.

The summary for New England might well be applied to the country as a whole, for it is a long time since the prospect for American business appeared so bright as it does right now.

A Contrast in Securities

Special Correspondence of The Annalist

PARIS, Jan. 20.

A PROMINENT bank here is offering to purchase from French holders the bonds of the New York, New Haven & Hartford Railway Company (European issue, 1907) at 472.50 francs net, with a view to stabilizing the New York exchange. On the basis of the last declared dividend, these bonds give an annual return of 19.43 francs, (with the contingent possibility of an augmented tax,) while the same amount invested in the 5 per cent. war loan at the current price of 88.55 francs shows a corresponding revenue of 26.65 francs, free of all taxes present or future.

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Plans to Throttle German Trade

British Preparing for Economic Subjection of Teutonic Powers in Peace as in War—Fear American Supremacy

LONDON, Jan. 18.

A STATE of war dissolves completely the relationship previously existing between belligerent nations, giving each and all complete liberty of action to inflict by every legitimate means the maximum of injury on the enemy countries.

The extent to which the numerous weapons of offense can be turned to advantage depends naturally upon a variety of circumstances. The Central European Powers found themselves dependent mainly upon their military prowess and diplomatic successes in persuading neutrals to share their fortunes. Their opportunities of doing mischief in an economic sense are severely restricted.

By inducing Turkey to enter the war and insuring the closing of the Dardanelles they have dispossessed Russia of the advantages she held through the use of a free waterway at all times of the year, and in this indirect way have struck at the allied powers, and principally Great Britain, who has found it necessary to extend greater financial facilities to the Slav Empire than would have been needed if the stream of Russia's trade had an outlet from the Black Sea to Europe and elsewhere.

SMALL INFLUENCE OF SUBMARINES

By their submarine warfare Germany and Austria have caused some economic loss to their enemies, but after giving the Central Powers the largest possible measure of credit for what they have accomplished, it must remain uncontested that so far the purpose and aims of the allied nations have not been in the smallest degree influenced by the economic forces under the control of the opposing belligerents.

Russia, the only one of the allied powers who is to some extent isolated from the rest, has grappled firmly with the situation and by putting forth an unexampled effort to improve her means of communication has insured during recent months the uninterrupted import of military and other requirements. The Trans-Siberian Railway, thanks to an immense increase in equipment, is now a finer transport road than it has ever been, and not only is the route via Archangel kept open until a much later period of the Winter than hitherto, but communication has been made with an all-the-year-round ice-free inlet from the White Sea.

Great Britain, France, and Italy, with their command of the sea and control of worldwide shipping facilities, cannot be seriously harmed in an economic sense while they have the power to export and ability to pay.

On the other hand, it is incontestable that great pressure can be exerted against Germany and Austria. The British blockade can be tightened or loosened at discretion and is in marked contrast to the futile submarine efforts of Germany's naval authorities. The highly valuable export trade of both countries has been almost destroyed and the flow of imports is entirely at the mercy of the allied Governments.

NEUTRAL TRADE

The regulation of the enemy's trade with neutral countries calls for delicate adjustment and naturally presents innumerable problems. The rights of those countries which have the good fortune to be outside the range of hostilities should be recognized and care taken that nothing illegal and contrary to international agreement is allowed to take place under cover of military necessity, or on the ground that indefensible and inhuman acts have been committed by the opposing combatants.

There are many in the United Kingdom who contend, however, that the solicitude of the British Government for the rights of neutral nations has caused it to show undue leniency in permitting large quantities of goods to reach the enemy through countries well placed geographically to trade with Germany, and certainly the details of imports into Holland and the Scandinavian countries for the past year to the extent that they are available compared with the latest pre-war year are impressive.

The demand has been made insistently and is swelling in volume that the British blockade should be made more effective and that the list of contraband articles should be increased. To this the official reply is that the contraband list is the longest the world has ever seen. It exceeds the list that was prepared under the Declaration of London

three or four times over, while recently arrangements have been made with Holland, certain of the Scandinavian countries and Switzerland, which must have the effect of restricting the importation of goods from what may be called the outer world.

THE BLOCKADE

Nevertheless it is by no means improbable that under pressure of public opinion an effort will be made to render the British blockade a still more formidable weapon of offense against the enemy, and as there is not wanting evidence that the reports of bread riots in Berlin and other demonstrative forms of protest against the authorities have a good deal of foundation, there exists at least hope that scarcity of some of the essentials for waging war may contribute to the only end that the Allies consider possible. Unless Great Britain's sea supremacy can be destroyed its power can be made irresistible. Moreover, it has to be remembered that a thoroughly effective blockade on the principle laid down by the United States during the civil war would be recognized as legal by neutral countries, whereas half-hearted measures can only provoke protests and possibly lead to friction.

But Great Britain does not intend to be content with the paralysis of German trade during the war. The economic subjection of the Central Powers for a generation to come is the goal. Methods of barbarism in the conduct of war have steeled the most faint-hearted, and if current expressions of opinion are a true indication of future intention and action every possible obstacle is to be placed in the way of Germany's recuperation after the war. Her "peaceful" penetration of other countries came as a great shock to most people when its extent was fully revealed and realized, and it was understood that the military gauntlet was always concealed beneath the commercial glove.

TO CHECK GERMANY

Germany, victorious or defeated, may be trusted to put up a big fight to regain her industrial supremacy when peace returns and it will be the business of the Allies to see that she does not regain her former commanding position. What she may not have achieved by shot and shell she will seek to attain by other means. The economic subjection of Belgium and Poland would at least help to compensate for any failure to bring them into complete political tutelage. Already negotiations have been entered into with Austria for the establishment of a zollverein, and a customs union stretching from the North Sea to the Near East is the advertised ambition.

Against this Great Britain, her colonies, and allies will need to take retaliatory measures, and judging from the attitude of all substantial political parties Great Britain, far from standing in the way of the adoption of adequate means of defense, seems likely to lead the way. Of course none can say what the financial, industrial, and economic situation will be at the end of the war, and to a very large extent all nations must be guided in their actions by ruling circumstances, but in any event the German control of raw materials and ore supplies in the British Empire and the power to influence "key" industries by the command of essential products must come to an end.

Great and drastic changes in previous methods must be expected. Germany undoubtedly will not have the markets and ports of the United Kingdom at her disposal on the same terms as formerly, and since all the allied powers will have as their principal object freedom from German economic domination, some form of fiscal agreement among Great Britain, her allies and dominions is by no means improbable. Imperial unity will be the watchwords of the British Empire and the ties binding the Colonies to the United Kingdom will undoubtedly be drawn closer.

That the change will involve the abandonment of cherished principles is practically certain. Already some of the staunchest free traders are beginning to trim their sails, recognizing that no adherence to traditional fiscal usage must prevent the country from making the fullest use of the weapons needed to fight in time of peace an implacable enemy highly versed in science and technical knowledge.

A MANY-SIDED CONTEST

The contest, as need hardly be said, will be a many-sided one, but from a highly instructive debate which took place in the House of Commons a few days ago, it is clear that many leading politicians and, most important of all, the Government, have a clear grasp of the situation. The President of the Board of Trade was able to demonstrate that the Government had no intention of waiting until the end of the war before grappling with questions that can be considered now. War on

German trade to the fullest extent possible, having regard to the limited opportunities and preparations for vigorous offense and defense when Germany regains in some measure her commercial freedom, is the policy of the administration and a great effort will be made to prevent in future the Teutonic monopoly of particular industries which are essential to the well-being of the world.

The economic fight will be a stern one. It will be waged with vigor on all sides and will ebb and flow much like the contests on the battlefield. But it will be of vaster proportions even than the death struggle now being enacted in Europe for the whole world will be engaged.

The European contestants will have to reckon with the powerful rivalry of the United States, who will have preserved her wealth intact, even greatly added to it, and immensely increased her financial power at the expense of the belligerents. For some time after peace once more reigns the European nations will have more to fear in the commercial sense from America than from each other.

FRENCH BUDGET FOR 1916

Proposed Economies and New Methods of Raising Funds to Meet France's Growing Expenditures for War

Special Correspondence of The Annalist

PARIS, Jan. 6.

THE lot of a Minister of Finance these turbulent days must be anything but a happy one. With so many counselors shrieking in his ears simultaneously, with so many factors to debate impartially, and, incidentally, such a number of opposing interests to reconcile—endeavoring meanwhile to maintain the financial equilibrium of his country—the task would appear to be difficult for even the most experienced manipulator of figures.

A HUGE DEBT

Whatever the outcome of the war, (and France steadfastly declines to regard herself in any other light than that of an ultimate victor,) there can be very little doubt that at the finish all the belligerents will find themselves suffering more or less from economic exhaustion. In former wars expenditure by millions was referred to with bated breath. Today billions have been talked of—and spent—with something approaching indifference and a disregard for "settling day." The national debt of France in January, 1914, reached 31,000,000,000 francs—to which has to be added all the subsequent war finance, plus the recent war loan issue of 14,000,000,000 to 15,000,000,000 francs—and the enormous amount the Government will eventually be called upon to disburse for pensions, &c.

This gives one an uncomfortable idea of the effort that will be needed to grapple with such an inflated indebtedness. The Budget Commission recommends the curtailment of all administrative credits and a rigorous overhauling of the various departments of the State, with a view to effecting economies. Unfortunately, the findings of committees usually end with their own verdicts, and, as this country has always been to a large extent functionary ridden, no very great results are to be hoped for at present.

EXPORT TRADE

The eventual development of the export trade is insisted upon as a factor also likely to relieve the pressure, and if the French bankers can be induced to work on more liberal and progressive lines than in the past, there is certainly much to be done in this respect. A very large proportion of the nation, however, especially in the provinces, has never been educated up to this idea, with the result that the rapprochement between banker and client is largely underdeveloped, compared, for instance, with England and the United States.

In many parts of France today checks are almost unknown, and even in Paris are often regarded with suspicion, hard cash and notes, irrespective of amount, being the customary basis of settlement between debtor and creditor. Until this rather antiquated banking system is brought more up to date the country as a whole will always be handicapped to a certain extent when she has to face rivals who are systematically aided by their native banks and competitors whose business methods are decidedly more in keeping with modern requirements.

With the many difficulties besetting the manufacturer—the impossibility of rapid transport and the scarcity of labor and freights, plus the higher cost of each item—it is to be feared the revenue from increased exports (and these are above 1914 figures) is not likely to prove an effective counterpoise to the budget of the current year. As for the newly decreed income tax, time alone can show what return may be looked for in this quarter.

Home vs. Foreign Trade

A Harvard View of the Relation of the Two Which Contests the Method Used by Professor Irving Fisher of Yale in Computing the Volume of Domestic Commerce

By B. M. ANDERSON, Jr., Assistant Professor of Economics, Harvard University

IN THE ANNALIST of Jan. 17 is an article which estimates the internal trade of the United States at over five hundred billions a year, a figure which, when compared with the figures there given of \$5,350,000,000 for foreign trade, would indicate that the foreign trade of the country is relatively insignificant indeed. Such is the view of the writer of the article, who seeks to emphasize the relatively small importance of foreign trade when compared with our total business. I wish to subject this view to analysis.

On the face of it, the gigantic figures given for the internal trade of the United States seem incredible. How could so much business be done? Where do the figures come from? The writer of the article refers to figures given by Professor Irving Fisher. He gives some figures of his own, but, on the whole, it seems pretty clear that he is following Fisher's lead, accepting Fisher's statistics, statistical methods, and general conclusions. I shall, therefore, confine my analysis to a study of the sources and methods which Fisher employs.

BASIS OF ESTIMATE

Fisher's method is explained in his "Purchasing Power of Money," ch. 12, and appendix to ch. 12. He bases his figures primarily upon statistical investigations made by Dean David Kinley, in co-operation with the United States Controller of the Currency, in 1896 and 1909. These investigations are summarized, and the second investigation elaborately described, in Dean Kinley's volume in the Report of the National Monetary Commission on "The Use of Credit Instruments in Payments in the United States." (Government Printing Office, 1910.) Dean Kinley's investigation was concerned primarily with the question as to the proportions of money and credit instruments used in retail and wholesale trade in the United States. He was not concerned with measuring the total volume of trade, and he himself does not use his figures for that purpose. Professor Fisher, however, has sought to use them for the further purpose of measuring the total volume of trade, and it is necessary to examine Kinley's figures, and the use which Fisher has made of them.

I shall content myself with the 1909 investigation. The Controller of the Currency, at Dean Kinley's instance, sent out a questionnaire to 25,000 banks, including national banks, State banks, trust companies, savings banks, &c., asking a number of questions, among them the following:

On March 16, 1909, classify the deposits taken in, as follows: (1) total deposits by retail merchants; (2) total deposits by wholesalers; (3) all other deposits.

The banks were asked to exclude deposits made by other banks. They were further asked to classify the deposits, for each class of depositors, as gold, silver, currency, and credit devices.

DEAN KINLEY'S CONCLUSION

Some 12,500 banks replied, and, from the replies, Dean Kinley reached the conclusion that over 80 per cent. of the business of the country is done by check rather than by money, that over 90 per cent. of the wholesale business is done by check, and that 50 to 60 per cent. of the retail business is done by check. I think that few economists have been disposed to question these general conclusions, and that many would be disposed to hold that Kinley has been unduly conservative in his estimate of the percentage of business done by means of credit instruments.

For Kinley's purposes, no serious question can be raised as to the value of the figures or the method pursued. Kinley, in his final figures, has made allowance for accommodation checks cashed by retail dealers for their customers, and has taken account of many other factors which modify conclusions based on the reports of the banks alone.

Fisher, however, has used these figures in a different way. His plan is to add together all the deposits for all classes of depositors on the given day, add to this an estimate for the non-reporting banks, and take this total for the whole country as representing the business done on that day. He further modifies these figures, increasing the sum, on the theory that March 16 was not a typical day, that the average day would show somewhat larger total deposits. Then he multiplies his assumed

average day by 305, the number of banking days in New York City, and emerges with the total for 1909 of \$399,000,000,000. This total is what the banks have received in the course of the year. It therefore, in his view, represents what the customers of the banks have taken in in the course of business during the year. He therefore regards it as equal to the total volume of trade for the year.

For years other than 1909, Fisher has no figures for trade directly. He estimates it for the other years by watching the variations in an index made up of several factors, the dominating one being the receipts in certain cities of live stock, pig iron, cotton, wheat, &c. He gets his figures for total trade in the other years by using this index for the year in question, the same index for 1909, and the total trade for 1909, these three items giving the total trade for other years by the "rule of three." Fisher's method is somewhat complicated, and I shall not here undertake to describe it in detail.

DOUBLE AND TRIPLE COUNTING

Now, how far is a total made up in this way a true picture of the internal trade of the United States? How much of it represents double counting, or triple counting, is hard to say. By double and triple counting I mean cases where several checks are employed in the same transaction, as, for example, where a real estate broker receives a check from his client, deposits it, and then draws a new check to the broker with whom he deals, who in turn deposits it, and makes a third check to his client. Checks representing, not exchanges, but merely transfers from one account to another, or, from one branch of a corporation to another, or, from parents to children in college, would also represent double counting. No "trade" is involved. The same would be true of taxes, pensions, loans and repayments, interest payments, annuities, payments by insurance companies, and a host of other payments.

My personal opinion is that a good many billions indeed would have to come off for this, especially in the "all other deposits" class. This need not disturb Kinley's results for the proportions of credit and money in retail and wholesale trade, but it would considerably reduce Fisher's estimate of the total volume of trade. But I pass to something still more fundamental.

ITEMS IN TRADE

What is there in the country to be exchanged which would make up so vast a total? The United States Census Bureau in 1904 reached the conclusion that the total wealth of the country was only \$107,000,000,000. Of this, over \$62,000,000,000 was in real estate; \$11,000,000,000 in railroads; street railways, over \$2,000,000,000; telephone, telegraph, water and light, and similar enterprises total nearly \$3,000,000,000 more. None of these things enter into ordinary wholesale and retail trade. The items that one would ordinarily think of as properly comparable with foreign trade are agricultural products, \$1,900,000,000; manufactured products, \$7,400,000,000; mining products, \$400,000,000. Can these things be exchanged often enough in the course of a year to account for \$399,000,000,000?

These figures are for 1904*, whereas Fisher's figures are for 1909. If the Census Bureau had taken an inventory in 1909, the figures would doubtless be larger. The inventory for 1912 made by the Census Bureau does show a very considerable increase, the largest item being due to a rise in real estate values. The figures for agricultural, manufacturing, and mining products are doubtless, also, figures for a given time rather than for total production through the year. But, making all the allowance one pleases, it is quite incredible that one should reach a figure of \$399,000,000,000 by taking only the exchanges necessary to bring raw materials through the various stages of production to the consumer. The greater part of the \$399,000,000,000 is to be explained in another way.

SPECULATION

Part of it, as I have suggested above, represents double and triple counting. Another large part represents speculation. How much represents the one and how much the other I shall not at this time undertake to say. The volume of speculation is enormous. I am convinced that it far exceeds ordinary trade. The New York Stock Exchange alone, in 1909 (the year in question) turned over 214,000,000 shares, (to say nothing of bonds,) which would account for over \$20,000,000,000, if we assume an average price of \$100, (assumed for easy calculation.)

THE ANNALIST of Dec. 27, 1915, estimates the

*The Census Bureau figures have been subject to a good deal of criticism, and I therefore refrain from trying to draw precise conclusions from them.

"velocity of grain speculation" in Chicago at tremendously high figure, sixty sales for every bushel of grain actually in the market. This estimate is for speculative "futures" alone. I need not analyze this estimate, as I am not seeking precise results here. It is well known that New York is a great centre for cotton speculation, even though the centre to which the actual physical cotton chiefly goes is not New York. Cotton receipts in New York have fallen off from 430,000 bales in the '70s to less than 160,000 bales in the '90s, but New York remains a great centre for cotton speculation. The volume of speculation is primarily dependent, not on the physical volume of goods, nor even on the prices of goods, but rather on the fluctuations in the prices of goods and securities, on the amount of uncertainty that exists, on the amount of readjustment that has to be made.

I am perfectly sure that Fisher's figures would have been very much smaller had he had figures from a year of reduced speculation to deal with. Fisher, himself, seems not at all to recognize this. In his index of variation of volume of trade he gives a weight to physical items of 20, and a weight of only 1 to speculative sales, (Purchasing Power of Money, 1913 edition, p. 479). Actual physical quantities received at certain cities dominate his figures for every year. Wide fluctuations in the volume of speculation modify his figures scarcely at all.

THINKS FIGURES MISLEADING

That this is correct procedure in his mind is further evidenced by his contention that volume of trade is fixed by "physical capacities and technique" (Purchasing Power of Money, p. 155) and by his contention that even in times of great prosperity and business exaltation the volume of trade can be altered but little, (ibid., pp. 62-3.) This view I regard as wholly indefensible. And I consider his figures for the volume of trade for years other than 1909 as, consequently, wholly misleading.

It is proper to notice that speculation is not confined to the organized stock and produce exchanges, or to the large cities. Real estate speculation, for example, is found, in volume varying widely from time to time, practically everywhere in the country, and real estate is the largest item by far in an inventory of the total wealth of the country. There is a great deal of trading in live stock which is essentially speculative in character.

Nor do deposits growing out of speculative transactions on the organized exchanges appear only in the banks where those exchanges are. There are hosts of customers of such exchanges who live in small towns, and even in rural regions. The writer knows millers in a small town off the main lines of the railroads in Missouri who regularly sell short in the St. Louis market a bushel of wheat for every bushel they buy to grind. Hedging transactions are a recognized part of very many businesses. It is also proper to notice that while the system of "clearing houses" within the speculative exchanges does reduce markedly the amount of checks that pass between brokers, it does not reduce the checks that pass between brokers and customers, and it leaves still an enormous volume of checks between brokers.

That speculation, and double counting, between them, make up the greater part of Fisher's figures can be easily shown from Kinley's figures, on which Fisher's are based. It is perfectly possible to get from Kinley's figures an index which will show, in a rough way, the proportions of wholesale and retail trade, to the total which Fisher constructs. Kinley's figures for the banks that actually reported for March 16, 1909, are as follows:

Retail deposits	\$60,000,000
Wholesale deposits	124,000,000
"All other deposits"	502,000,000

The "all other deposits" are vastly greater than the deposits for wholesale and retail trade together! Wholesale deposits are a little more than twice as great as retail deposits. If wholesale prices were the same as retail prices we might interpret this as meaning that goods in general are turned over twice at wholesale before being sold at retail. Allowing wholesale prices to be on the average only two-thirds of retail prices, (an arbitrary figure,) we may conclude that goods change hands three times before being sold at retail. I attach little importance to this as an exact estimate of the "velocity of goods," but it is worth something as showing that the number of sales of goods in getting to the retailer is not nearly large enough to make up for the comparatively small volume of such goods, when compared with Fisher's enormous total. As will be shown later, the total for goods produced in this country and sold at retail in a year is, on the basis of Kinley's figures, about \$32,300,000,000, whereas Fisher's figure for total trade is \$399,000,000,000!

The total deposits given by Kinley's figures for the day is \$686,000,000. Of this, only \$60,000,000 represents retail trade. Retail trade, then, would

Trade Volume Tested by Production

be less than one-eleventh of the total trade of which the total deposits are taken by Fisher as representative. Wholesale and retail trade together would be only about three-elevenths. What is the other eight-elevenths, represented by "all other deposits"? Well, it will help if we see where these "other deposits" are located. If we find them scattered evenly throughout the country, in rural regions as well as in cities, we might be at loss. If, however, we find them bunched in the big speculative centres, we may conclude that speculation accounts for a large part of them. We do in fact find this.

The following figures show the different classes of deposits in (1) the South Atlantic States; (2) in representative reserve cities; (3) in New York City alone.

South Atlantic States:	P.C.
Retail deposits	\$3,300,000 19.0
Wholesale deposits	4,900,000 29.0
"All other deposits"	8,900,000 52.0
Representative reserve cities:	
Retail deposits	24,000,000 5.7
Wholesale deposits	65,000,000 15.6
"All other deposits"	326,000,000 78+
New York City:	
Retail deposits	9,000,000 3.7
Wholesale deposits	34,300,000 14.0
"All other deposits"	198,000,000 82+

"All other deposits" for New York City alone are, thus, greater than total retail and wholesale deposits for the whole country! But the figures for New York are too low! Fisher himself sees that the figure for New York is lower than the average for the year, and he increases the total for all classes of deposits in New York City by 28 per cent. He gets this percentage by comparing bank clearings for the day in question with daily average clearings for the year. In my own view, the bulk of this increase would be expected to come in the "all other deposits" alone, since retail and wholesale business would be less variable than speculation. Brokers' deposits come in the "all other" class.

Dean Kinley himself, commenting on the "all other deposits," expresses the opinion that "a large proportion of deposits in this 'all other' class undoubtedly represents speculative transactions." (The Use of Credit Instruments in the United States, Page 153.) It is proper to count them, however, he holds, since they are trade and since they do call for the use of money and credit.

NEW YORK TRADE

These figures show clearly that the proportion of "all other" deposits to retail and wholesale deposits increases greatly as we get closer and closer to the centre of speculation. The inference would seem to be that they represent speculation, in large measure. This is clearer when we raise the question as to what else they could represent. Who in New York City is going to deposit \$246,000,000 in a day (\$198,000,000, plus 28 per cent.?) If the total intake of retail stores in New York on that day is only \$9,000,000, (or \$9,000,000 increased by 28 per cent.,) it is clear that such a figure could not represent sums added to the personal checking accounts of people who intend to use it for consumption purposes. Bearing in mind the retail and wholesale figures for the city on that day, it is difficult indeed to imagine any interest big enough to make any deposits so enormously greater than those made by the retailers and wholesalers except the speculative interests. That speculation does at times dominate completely the volume of banking business of New York will not, I think, be doubted by any one who will compare bank clearings for the first week in October, 1915, with clearings for the same weeks in 1914 and 1913.

A COMPARISON

I make no attempt to give figures as to how much of the "all other deposits" represents speculation, how much double counting, and how much items of still different character. My impression is that speculation is the biggest of the three. I think, also, that double counting is a big factor. But whether the figure for the total trade of the country be \$399,000,000,000 or (allowing \$99,000,000,000 for double counting) \$300,000,000,000, of what significance is that figure when we wish a figure to compare with foreign trade? Is it legitimate to compare a figure made up as this is, including a number of turnovers of the same goods, and a vast deal of speculation, with the figures for the wholesale prices of actual physical items of export and import? Fisher evidently thinks so. He makes the comparison:

Probably few persons outside of statisticians would have imagined that our import and export trade, which has filled so large a place in our political vision, sinks into utter insignificance as compared with the internal trade of the country. The total exports and imports amount only to a paltry \$3,000,000,000 as compared with a total national trade of \$387,000,000,000. (Purchasing Power of Money, Page 300. Italics mine.)

This, I submit, is a wholly remarkable statement, coming from a recognized economist. Professor Fisher would doubtless be the first, in lecturing on the "balance of trade," to point out the fallacy of confounding the "balance of trade" as shown by physical imports and exports, with the "balance of indebtedness" growing out of a host of "invisible items" in addition, such as loans, repayments, sales of securities back and forth, insurance payments, shipping expenses, expenditures by Americans abroad, &c. The invisible items in foreign trade are numerous, important, and, with present data, incalculable. We know what foreign selling of securities did to our Stock Exchange at the outbreak of the war! We see today frequent references to foreign selling in explanation of the recent course of the stock market. To take Fisher's huge figure for internal trade, made up, as it is, primarily of "invisible items," and compare it with the physical imports and exports, is a gross statistical fallacy. Many of the items in his figure for internal trade, indeed, are really just these invisible foreign items.

THE QUESTION AT ISSUE

In deciding what figures we may legitimately choose to compare with the figures for foreign trade, one must raise first the question as to the purpose of the comparison. Fisher's figures, at most, are really relevant only for the question as to the call made by trade on the money market—how much money and credit are used in putting it through. This question, I take it, is not the question which readers of THE ANNALIST are chiefly concerned with. The question that really interests them doubtless is, how important is our foreign business to us? How much of our labor and capital is engaged in producing goods for foreign consumption, as compared with the labor and capital employed in producing goods for domestic consumption? What proportion of our industry relies on the foreign market?

The figures which have gone before give us some basis for an answer to this question. The ultimate market to which all production looks is the retail market. The sale from retailer to consumer is the "one far-off divine event" toward which the whole productive process moves. The proper comparison, therefore, would be between our retail trade and our export trade.

Retail deposits, as shown by Kinley's figures given above, out of which the whole discussion arose, are less than one-eleventh of the total deposits on the selected day. If there is any merit at all in the method Fisher has used in connection with these figures, we may take the retail trade for the year as being one-eleventh of Fisher's total of \$399,000,000,000. This would give us a retail trade of something over \$36,000,000,000. This figure is still too high, because Fisher's \$399,000,000,000 represents a correction of Kinley's figures, in which New York, where retail deposits are comparatively small and "other deposits" are exceedingly large, is given a greater weight than the rest of the country. Suppose we take our figure for the retail trade of the country in 1909 at \$34,500,000,000.

IMPORTS

This figure must, however, be further reduced by the amount of the imports, because foreigners supply part of our retail market. We must subtract these imports, not at the prices given by the Government reports, which are wholesale prices and which, moreover, represent undervaluations in considerable degree, to avoid customs duties, but at their retail prices. Imports for 1909 (the year in question) were \$1,475,000,000. These are wholesale figures. Assuming that wholesale prices are two-thirds of retail prices—the assumption we made before in estimating the "velocity of goods"—our retail figure for imports would be \$2,212,000,000. Subtracting this last sum from our \$34,500,000,000, the total retail trade of the United States for the year, we have left, as that part of our retail trade which causes demand for American products of land, labor, and capital, \$32,300,000,000. This figure we may take as representing our internal trade for purposes of comparison with our export trade.

The exports, at wholesale prices, for 1909 were \$1,728,000,000. This figure is over 5.3 per cent. of the figure for internal retail trade, \$32,300,000,000. This percentage is still too small, however, for the comparison in hand. Producers, as distinguished from retail merchants, get only wholesale prices in any case, whether their goods are consumed at home or abroad. From the standpoint of every producer in the country except the retail dealer, therefore, goods shipped abroad and goods consumed at home stand on the same footing. We should, therefore, compare the internal trade and the foreign trade on the same basis—that is, we should reduce the export prices to a retail basis.

At the assumed relation between retail and wholesale prices, our exports, at retail prices, would be \$2,592,000,000. This means that our export business is slightly over 8 per cent. of our domestic business. If it be objected that putting the exports on the retail price basis omits consideration of the employment which domestic business gives to that labor and capital employed in the retail trade, the answer is that these exports pay for the imports that come in, and that the imports do give employment to an amount of labor and capital in the retail trade which roughly compensates. Foreign trade does not rob domestic retailers of business, by and large, since foreign trade is necessarily two-sided. To the extent that imports and exports fail to balance, my argument on this point is weakened.

These figures, bear in mind, relate, not to total buying and selling in the country, much of which is speculative and much of which is simply turning over the same goods more than once, but rather to the proportions in which foreign demand and domestic demand give employment to the industries of the country. From this point of view, which seems to me the only relevant point of view if we wish to know how important our foreign trade is to us, foreign trade is, not less than 1 per cent. of domestic trade, as indicated in the quotation from Professor Fisher above, but rather, a little more than 8 per cent. Counting exports only at wholesale prices, foreign trade is still 5.3 per cent. I think my percentage for foreign trade still too low, as I think that even the retail deposits represent not a little double counting and speculation. But I do not go beyond the record.

ALLOWANCE FOR ERROR

These figures do not pretend, in my hands at least, to much accuracy. Recognizing the wide margin of possible error in the original data, for the purpose in hand, I have not tried to give an artificial appearance of precision to my figures by carrying out the calculations in a refined manner. I have neglected all digits under one million, and have sometimes neglected digits smaller than the first decimal fraction of a billion. The fraction, one-eleventh, representing the proportion of retail trade to Fisher's total of \$399,000,000,000 is too large. The real fraction is 60-686. The error favors his view rather than mine, however, and the fraction, one-eleventh, is easier to compute with. My assumed percentage difference between wholesale and retail prices of 33 1-3 per cent. is an arbitrary figure. I do not suppose that an actual average for all articles could be found on the basis of existing data. Whether the foreign trade is 6 per cent. or 10 per cent. of domestic trade, however, is not very important, when I am combating the view that it is less than 1 per cent.

It is easy to pile up colossal figures when we look at bank transactions. But bank transactions are bigger than total trade, and total trade, including speculation, is vastly bigger than total production or consumption. It is easy to lose one's perspective in the midst of whirling figures of hundreds of billions. But we should remember that a great amount of foam may cover a small amount of beer.

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* 150,000 State of Louisiana, Port Commission 5%	1930 to 1954	4.40%
* 100,000 City of Corsicana, Tex., Direct Obligation 5%	1955	4.60%
200,000 City of Miami, Fla., Direct Obligation 5%	1937 to 1946	4.60%
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What We Ask of Germany

WE are not seeking from Germany a statement that she did not intend to harm the Americans who were sent to their death when the Lusitania was torpedoed without warning. She cannot make any such statement for the simple reason that the act was deliberate. It was planned deliberately and carried out deliberately. She has sought to justify her murder of Americans on the ground that she warned them in advance that she was going to do it. The fateful inaction of our Government between the time Ambassador von Bernstorff gave public notice of the intended crime and the commission of the crime gives Germany no ground for arguing that we acquiesced in her alleged right to slay our citizens. Silence in such a case, however frightful the consequences, does not give consent.

We are not asking Germany to say that she did not do what she did do. We are asking her to admit that what she did was wrong, and to make reparation so far as reparation can be made for an injury without measure. We are willing as a nation to forgive if the nation that has wronged us repents and makes amends. Over and over, Germany has justified the sinking of the Lusitania through the mouths of her public as well as of her private spokesmen. She cannot say that the act was not intended, nor can we accept such a statement from her without submitting to the shame of quibbling over our dead and of being satisfied with the quibble.

It is an extremely difficult thing that Germany is called upon to do. No nation likes to say: "We have sinned"—but the na-

tion that does is the greater for having said it. That must be the price of American friendship for Germany. Until that is said, any friendship between the two countries must be a hollow thing indeed—a friendship of mere convenience, one of the most ignoble of all things when it serves as a cloak for a wrong disavowed and unatoned.

A Wrong Presumption

ENGLAND some time ago stopped a shipment of gold to Holland on the ground that it would find its way into Germany. American merchants interested in the purchase of goods in Holland who find the high rate of Dutch exchange a severe handicap have been seeking the aid of our State Department, and it was reported at the close of the week that arrangements had been made under which our importers of goods from Holland can ship gold in payment. The saving is large, for Dutch exchange in New York is at a premium of 4 per cent. Recently it was much higher still. The reluctance of England to let Germany increase her stock of gold by reundabout ways through imports of American gold into the Netherlands is reasonable enough and understandable enough, but it is not at all clear why the burden of proof of neutral destination should be put upon the American exporter. A shipment from one neutral country to another is presumptively a neutral shipment in fact as well as in name, unless proof to the contrary can be adduced by a belligerent. In this war the presumption seems often to run against rather than in favor of the neutral.

Germany is not the only offender against international law, but she was the first to offend as the aggressor, and she has offended against life, whereas England has offended only against trade. The two offenses are not comparable. They should not be linked as President Wilson in some of his preparedness speeches seemed to link them. They cannot be talked about in the same terms. A nation can forego its trade rights if it wants to; it is a matter of convenience, of expediency. It cannot forego the right of its citizens to life.

Efficient Use

BOTH the anthracite operators and the miners show their concern for public opinion in submitting to the public statements of their respective positions in respect to the wage demands which have been made by the men and practically, though not yet formally, rejected by the operators. The operators say, in effect, to the public: "If we grant these demands you will have to pay them in full—our present profits cannot be reduced."

That is by no means the whole answer, even on the assumption that the wage demands are as reasonable as the miners allege them to be. Has the limit of efficiency been reached either in production or in the use of anthracite? If more efficient methods can be adopted in production, that is a direct mean to an increase in wages without an equivalent increase in the price of the product. If the limit of efficiency in the use of anthracite has not been reached, improvement in that direction would offset to the extent to which it went an increase in the price. The consumption of anthracite cannot, of course, be put under any centralized direction, for it is a matter of individual choice whether the manner of using coal be made more efficient or not. If the operators, however, can suggest more efficient methods of use and can encourage their adoption they will be helping themselves while satisfying their workers, for improvement in this direction would make

coal cost less, even though the price per ton were higher. What the individual buys, looking at the thing ultimately, is the heat which he gets from the coal. Enable him to get more heat per ton of coal and you will have enabled him to pay a higher price without any increased expenditure in the aggregate.

At first thought producers have no interest in economical use of what they produce or distributors of what they distribute. The manufacturer thinks himself in luck when he is called upon to replace something previously sold which has been lost or destroyed without having served its purpose. The dealer looks likewise upon the return of a customer who has lost a package of tacks or something else on the way home. But in the long run the manufacturer and the dealer suffer some share of that loss. It is only in big-scale production that the thing can be brought home, but those who are producing on a big scale have a real and even a tangible interest in promoting efficiency in the use of their product. Particularly is that true in respect to the use of a natural resource which is in limited supply, as anthracite coal is.

A Future Test

NEW YORK banking institutions have been approached tentatively regarding a new loan to France. It has been officially denied that the French Government is in any negotiations with American bankers for a new loan, but the American market has been sounded, if not by France, then by bankers proposing to offer a loan to her. It will be on a large scale if the suggestions made in banking circles are carried through. England may also borrow, and it is not yet indicated whether, if both countries borrow here, they will borrow jointly as they did in the case of the \$500,000,000 Anglo-French loan or separately, and by different means.

What is chiefly interesting at this stage of these negotiations is that they throw new light on the extent to which this market is to be appealed to for credit. The appeals will not end with the war, for loans will be needed for peaceful purposes when building-up takes the place of tearing-down. The real test of New York's ability to remain the financial centre of the world will come when trade considerations take the place of war-time considerations in international commercial and financial intercourse.

End of a Misapprehension

Editor of The Annalist:

I AM afraid that Professor Agger is right when he asks what I am driving at when I confuse the coined gold of a nation with its national money, and I must apologize for an error so simple that I ought not to have been guilty of introducing it.

For the rest it strikes me that expressions such as "the value of gold" and "gold is worth more in the United States and less in England" have been understood by me to refer to the commodity value of gold, whereas the Professor's reply makes clear that only the variation from mint parity is involved. I figured that the commodity value of gold can rise in a country whose exchange rate was falling; for the export of gold to maintain mint parity would, or at least could, cause the metal to go to a premium within the country.

Upon reading again the original article in the Nov. 15 issue, while keeping in mind this distinction, my contention that there is a false deduction is disposed of entirely and there is no inconsistency whatever where I originally thought it to exist.

While adding my best thanks for the courtesy extended in the use of your columns, I desire through the same channel to mention my appreciation of the several replies of Professor Agger.

MAURICE BLUMLEIN.

New York, Feb. 1.

London Market Waiting on Armies

Stock Exchange Dull, Except for Colonials—Plans to Attract Savings of Wage Earners and to Stimulate Thrift Announced—A New List of "Acceptable" Americans

By Cable to The Annalist

LONDON, Feb. 5.

THE stock market was rather subdued this week owing to the fact that there is small prospect of early decisive military happenings, while the Zeppelin visit tended to divert public attention. Moreover, investment funds are seeking Exchequer bonds, and only the increased dealings in Colonial Government bonds, resulting from the removal of the minima last Saturday, saved the Exchange from an exceptionally unprofitable week. There was a fairly active turnover of Colonials, however, at prices ranging from 8 to 12 points, and sometimes more, below the minima fixed for them up to last Saturday.

British railway issues were slightly depressed as dividend announcements only just equaled expectations, and contained no favorable surprises. Semi-speculative securities were little favored, but there was some buying of Eastern Rand mining shares in response to reported good developments.

The monetary situation is easy with a large volume of funds offered at 4 per cent. producing a fresh demand for Treasury bills which had been checked by the recent period of money stringency. There was no improvement in discount business.

The report of the committee on war loans for small investors, presided over by E. H. Montagu, Financial Secretary of the Treasury, has been issued. It does not commend lottery bonds, although some members favor this method of securing money, nor does it consider a compulsory loan necessary or desirable. Wage earners are offered compound interest at 5 per cent. per annum on money left with the Treasury for five years, and proposals are formulated for the establishment of local committees for thrift propaganda and to receive savings throughout the country.

The Government announces a further list of 44 American securities acceptable under the mobilization scheme, to remain on offer for one week. Last week's supplementary list of similar extent has now been withdrawn.

PARIS MARKET ACTIVE

Foreign Securities of Various Kinds Advance, Partly Owing to Official Buying

By Cable to The Annalist

PARIS, Feb. 5.

THERE was considerable activity on the Bourse this week. Rentes were unchanged in price, but the war loan sold at 87.25, ex-coupon, 25 francs reverting to the issue price. Extensive purchases of Spanish external bonds and rails were made

for account of Spain. Coppers and rubbers were active, as were Japanese and Egyptian funds, and Russian banks. There was a big demand for Argentines, owing to the favorable exchange rates and Treasury buying to cover imports of grain and meat. Through similar official purchases Cleveland gained 8 francs. De Beers preferred rose on dividend prospects. Haitians were weaker.

The weekly return of the Bank of France shows the item of war finance stationary except for 30,000,000 francs advanced to the smaller allies. The note issue increased 176,000,000 francs.

LONDON LOOKS FOR COLLAPSE IN MARKS

By Cable to The Annalist

LONDON, Feb. 5.

THE foreign exchange position is becoming increasingly interesting, chiefly in connection with the attempt on the part of German banking authorities to control the exchange market by concentrating business in the hands of the Reichsbank and certain selected banking institutions. London financial interests regard this as a confession that, failing extraordinary measures, a further collapse of the mark is certain. It is thought here that that must exercise a harmful influence on opinion in neutral countries. Probably the action was also intended to prevent the exportation of German capital for investment in foreign countries, and the importation of every form of luxury. The effect of these special measures is so far negligible and that any lasting benefit will accrue from them is considered unlikely.

Amsterdam exchange, which has been strongly against London, improved substantially this week, while the Paris rate rose to a new record against France, bringing suggestions that the Bank of France should part with a further moderate amount of gold.

French Exchange Erratic

By Cable to The Annalist

PARIS, Feb. 5.

THE exchange market was chaotic this week. Sterling touched 28.25 and dollars 5.92 on Wednesday. On Thursday, on the sale of \$4,000,000 worth by an international banking group, the market broke 30 points, then steadied and closed today at 28.07 bid for sterling and 5.89 for dollars.

DUTCH FEAR INFLATION

Expansion of Note Issue Due to Influx of Gold Viewed with Anxiety by Holland

Special Correspondence of The Annalist

AMSTERDAM, Jan. 6.

FOREIGN exchange rates have fallen substantially in the last few days and the lowest level in financial history has been reached. The decline is causing a feeling of uneasiness here.

Today's quotations compare with the normal rates as follows:

	Jan. 6.	Normal.	P. C.
Marks	39.70	39.00	33
Crowns	26.00	30.00	48
Rubles	62.00	128.00	57
Sterling	10.40	12.10	14
Francs	37.40	48.00	21
Dollars	2.18	2.48	12

Among the results of this condition is noticed a continuous increase in the stock of gold in the Bank of the Netherlands. This is not considered here as an unmixed benefit.

The increase must, save in so far as it is used for the redemption of credits, result either in expansion of the note issue or in advances on current account. The fact is that the circulation has in-

creased from 320,000,000 to 577,000,000 guilders, or 80 per cent. The serious nature of this increase lies in the fact that as long as exchange rates prevent the export of gold the notes issued are practically unexchangeable paper. The existing embargo on gold exports can, however, be withdrawn if it should give rise to difficulties.

There are circumstances which perhaps for the present make the increase of circulation necessary. That the expansion has not yet led to serious consequences seems only explainable by the assumption that a considerable part of the 257,000,000 of new notes do not have the character of a circulating medium, but may be considered simply as a temporary investment, people preferring the safety of the notes to interest on their money. It may be asked, however, whether there are not already symptoms of inflation and whether the rate of interest asked for short-term credits does not point in that direction.

Instead of an advantage, the excessive increase in the gold reserve is rather a phenomenon which cannot be considered without anxiety.

GOLD FUND'S EFFECT

THE establishment of a gold fund for account of the Bank of the Netherlands by the National Bank of Commerce, announced a week ago, had considerable effect on the rate for guilders. Checks sold Saturday a full cent lower than on the preceding Saturday, and the demand was slack.

It could not be learned that any round amount of gold had been deposited in the special fund, as one provision of the arrangement with the Dutch bank was that deposits should not be made public. The availability of the fund for corporation interest payments in the Netherlands worked to depress quotations. Then, too, it was known in banking quarters that negotiations with the British Government for shipments of the metal to Amsterdam in case tobacco merchants needed it were drawing to a satisfactory conclusion, and this accentuated the influence of the special bank reserve.

The day before Mr. Morgan's departure for Europe franc checks had sold as low as 5.94. The day after Mr. Morgan sailed francs paused in their descent and later in the week turned fairly firm. The rapid fluctuations of quotations from 5.87 down to 5.91 on Friday was ascribed in foreign exchange quarters as largely the result of conflicting rumors about the banker's purpose in visiting Europe. An official statement from French Government sources in this city said that no loan was at the time under contemplation between France and local bankers. Despite this the feeling continued among many bank officers that while the loan might be some time off the ground-work was being laid.

Sterling was inclined to lose ground, although sufficient buying was in evidence at all times to prevent weakness. Breaking through 4.76 on Monday, sight bills remained below this figure in most of the business transacted later.

Marks sold off slightly, and rubles suffered continually from a lack of demand. The range of quotations for the principal exchanges was:

	Range	Week Ended Feb. 5.	Per Cent. Disc't (-) or Pre-mium (+).
	High.	Low. Close.	
Sterling	4.76%	4.75 11-16	4.75% — 2.2
Francs	5.87%	5.94 5.90	—13.7
Marks	74.00	73.68% 73.93%	—22.4
Kronen	12.55	12.52 12.60	—37.6
Guilders	42.75	42.00 41.87½	+ 4.1
Lire	6.71½	6.76½ 6.75	—30.2

Trading With the Enemy

Special Correspondence of The Annalist

PARIS, Jan. 20.

A WELL-KNOWN merchant in Havre has just been sentenced to pay a fine of 2,000 francs for having bought, through an intermediary in Switzerland, 8,000 crowns of the Hungarian (1907) 4 per cent loan, pleading, as an "extenuating circumstance," that he was unaware of the decree forbidding trading with the enemy. After eighteen months of war such childlike innocence is as refreshing as it is rare.

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In the Market Place

Two Ways of Quoting

THERE was a time when both investor and speculator looked first at the price of a stock they thought of buying and then considered its par value. The relative difference between the current quotation and the par lent much influence to the decision made as to its possibility for a rise or its desirability as a permanent purchase. This was before it became the fashion to issue stocks without a stated par value and also before extraordinary metal markets and equally extraordinary munition contracts altered the stock trading perspective. In the opinion of experienced members of the brokerage fraternity things are quite different now.

One day last week an investor entered a commission house with the idea of buying some copper shares for the sake of their yield. Looking over the quotation board at random, he selected one.

"Take Miami there," he said to the office manager, "at the present price of 36 it returns over 11 per cent. a year. The 36 means \$36 a share, of course. What is its par value?"

"Par value?" questioned the broker, blankly, "I don't know. I'll look it up."

He reported a few moments later that it was \$5 a share.

"Then," said the investor, who does not come to Wall Street every day and is not abreast of all things in the security markets, "it is selling at 720 considered on a percentage basis. That seems rather high."

"Well," parried the office manager, "the figures look big, but we don't think much about par values any more. Look at Chino. I happen to recall that its par is also \$5, and it is selling higher than 1,062 per cent. That doesn't interest me, for the way most people consider Chino is that it is quoted around 53 and pays \$4 a year dividends. The same application may be made to several others, Ray Consolidated, Utah Copper, and stocks of that group. It's dollars and not percentage that counts with them."

The investor considered the stock list for a while and the result of his figuring may be set down in this table:

	Par Value.	Market Value.	Price in Percentage.
Anaconda	\$50	\$85%	171%
Butte & Superior	10	78	780
Chino	5	53%	1,062%
Miami Copper	5	36%	725
Nevada Consol	5	15	300
Ray Consol	10	24%	245
Tennessee Copper	25	56	224
Utah Copper	10	78%	785

He might have added a number of others to the group, including Westinghouse, Lehigh Valley, Pennsylvania, and Reading, although the divergence between par and market value is not so striking in case of these as with the metal mining shares.

The investor sought the manager again a little later.

"It seems like good enough business to consider only a stock's intrinsic value and its dividend yield," he said, "but I can't help being impressed by the fact that these issues in percentage are very high. Don't the traders consider par values at all any more?"

"Only when a stock is going down," replied the broker.

A number of Stock Exchange members were asked last week whether investors in their offices were influenced against stocks because they were quoted many times higher than their par. The usual answer was that to the buyer the par made no difference.

The consensus of opinion was, however, that par value does still have considerable weight in case of stocks selling at a low figure and without dividends. If an issue is below par, the speculator frequently tries to "sense" whether or not it is going up to par; if it is above par and he thinks it ought to move downward, he times his short sale and the covering purchase with reference to the stock's approach to par. It was thought also that buyers would give more thought to the wide divergence between market value and par value if these stocks were quoted on a percentage basis instead of so many dollars a share.

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New York Stock Exchange.

Stray Thoughts From the Neighborhood of the Stock Exchange

TWO new stocks were introduced on the Curb at about the same time. One of them was brought out at 50, and on the first buying movement moved up to 53. From there it eased off to 51, a level which it held for several days. Then came a general slump in prices on the big board as well as on the Curb, and the new issue dropped below 50. When the rally came about the price climbed back above 50 again. The other stock was brought out at 60 and advanced to 61. There it has remained, varying hardly a fraction one way or the other in good times or bad. In the first case the syndicate managers felt that the stock was worth what it was offered for, and they said that if the market judged otherwise it should be allowed to make a new quotation. In the higher priced issue the various underwriters were tied by an agreement not to sell stock except privately, and the managers promised to hold the public price above 60. Stockholders in both may make money, but of the two stocks the one most exposed to a slump when the syndicate agreement ends would seem to be the one held up through thick and thin.

WHEN a man buys stocks and the market carries them up he thinks kindly of his own good judgment, but when the market goes down he places the blame on the blindness of others.

A CITY man with a country home resisted temptation as long as he could and then yielded to a friend's advice to buy some Bethlehem Steel. To get the money he put his country house on the market. Bethlehem was then selling at \$300 a share. When a buyer was found for the house the stock had almost doubled, but the seller could not get his money to buy stock until the new owner closed up some other matters, and he was still closing when the quotation got back to \$400. The house owner started for his Bethlehem again, but he is too careful to spend money until he gets it, and he has not yet been able to wind up his realty transaction. The stock has now gone back to \$470 and the would-be investor's money is still in the house. There it represents \$25,000, just as it did when he started to sell. Like Sancho Panza, he has neither gained nor lost.

FOR years an old man with all the marks of respectability hanging about his somewhat frayed appearance has been a daily frequenter of one of the large brokerage offices. He never bought or sold a share of stock, but he watched prices with the keenest interest, and not a line of news escaped him. From time to time he made notes on a pad, lowering his head to bring the writing within range of his near-sighted eyes. He liked to listen to others, but never disagreed with any one, and nodded his head in solemn agreement with whatever was said. No one knew what his business was, if he had any, and no one knew where to inquire for him when the day came last week on which he failed to appear. Somebody must have known his habits, however, for word finally reached the brokerage crowd that he had died. Out of charity perhaps, the news was accompanied by the statement that at one time he had been a wealthy man. Hearing that, some of his old associates wished that they had shown a little interest in his history.

THE attitude of two men who advise others on the market, one as a brokerage house manager and the other as a writer, illustrates the presence of both buyers and sellers at any stage of the market. Said one: "We are seeing a little rally in a bear market." The other said no: "We are seeing the resumption of a bull market after a little slump."

LATE in the afternoon a long line of automobiles, mostly high powered, luxurious limousines, reaches from William Street back on Wall Street to Broad. The passengers, a police officer, and a civilian employe from each car are inside the bank with a valise getting money. Afterward they roll away to different parts of the city where each limousine becomes a paymaster's office. The snow shovelers and other day laborers for the city file past, receive their money, and in a day or two it is back in the bank to be drawn out and carried to their place of employment again.

Check to Enemy Selling

Special Correspondence of The Annalist

PARIS, Jan. 18.

THE new year market has opened under what may be regarded as distinctly encouraging conditions, considering that a German army is still within sixty miles of the capital. The war loan stands at a premium and the general tone of the market is admittedly good, even if operations are somewhat restricted. Quotations in most departments have advanced recently.

The exchanges continue to favor neutral buying, but selling orders from other countries have received a severe check, owing to restrictions recently placed upon such dealings by the Bourse Committee under Governmental direction.

The capital has taken renewed courage from the universal depreciation of the mark, which varies from 21½ per cent. in Switzerland to 20.65 per cent. in New York, as against the franc's 11½ per cent. and 12.85 per cent., respectively, the latter under totally different circumstances, namely, continuous purchasing in oversea markets.

Additional impetus has been given to Bourse trading by the German Chancellor's admission that the financial situation on the other side of the Rhine is not exactly all he could desire. Assuredly a gold reserve of 5,000,000,000 francs is a concrete fact difficult to undervalue or disparage, especially by any country suffering from a superfluity of paper currency. To this latter fact must be partly due the suspiciously large number of selling orders recently received from neutrals, which has given rise to the drastic decree, designed to prevent sales on this market from foreign or enemy countries. The following principal clauses are extracted:

(1) It is forbidden (on any pretext whatsoever) to negotiate for an inhabitant of an allied or neutral country any stocks or shares actually held outside France. This also applies to Frenchmen domiciled abroad. In the case of an ally or neutral residing in France, the sale is to be restricted to an amount absolutely necessary for the holder to maintain a reasonable existence.

(2) Delivery or acceptance of bonds or shares bearing German or Austrian stamps—if stamped in France subsequent to June 1, 1915—is strictly prohibited. This rule is formal and admits of no exceptions, even if the would-be seller prove physical possession prior to the war.

(3) Should the stock or shares bear French stamps, in part or in full, dated between Aug. 1, 1914, and May 31, 1915, they may be submitted to examination by the Bourse Committee.

These rules and regulations, on the importance of which it is unnecessary to insist, are not the only ones incumbent upon the market and its members. The greatest caution and the strictest surveillance is recommended in the cases of deliveries of all stocks, and especially those bearing enemy markings. It is, nevertheless, to be noted that rule No. 1 does not apply:

(a) To bonds bought in France after Aug. 1, 1914.
(b) To bonds of which the holder can justify the purchase on the Paris Bourse since that date. The exceptions are strictly limited to the above instances, each of which must be responsibly authenticated.

The foregoing restrictions, although approved in the main, are thought in many quarters to be unnecessarily severe and likely to further reduce the volume of current business. The Government, however, is not in the mood to take chances, and most of the clauses will probably remain.

Holder's of Railroad Bonds & Notes

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By LOUIS HEFT (of the New York Bar)

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Some Significant Trade Statistics

Returns Which Show That Our Exports to Every Part of the World Increased, While We Took More Goods from Every Continent Save Europe

THE statistics of our foreign commerce for the year 1915 hold much of interest besides the mere increase in the volume of exports, enormous as that was. Of equal importance are the changes which the year developed in the direction of trade and in the character of the goods in which it consisted. In many cases these changes were relatively much greater than the increase in total exports.

Certain details of American imports and exports for the month of November and the first eleven months of the calendar year 1915 are now available, and from these it is possible to picture, in a general way, the trend of trade by great groups of commodities and by countries. Among the interesting facts disclosed is that, though the total value of our imports was very little changed by the war, when compared with the same eleven months of 1914, and was only one-tenth of 1 per cent. smaller than the total for that period in 1913, almost every group of commodities and every geographical division participated in that trade in a considerably different proportion in 1915 than in the two periods mentioned.

For example, the value of our imports from Europe decreased by one-third. That, of course, was to be expected in view of the fact that the Central Powers, from whom we normally take much merchandise, were almost completely shut off from commercial intercourse with the rest of the world, and the others had turned from constructive to destructive work. The partial offset to this loss, however, came from all other directions. The increases in our imports from other continents ranged from 9.4 per cent. from Asia, to 67.9 per cent. from Africa, compared with 1914, and from 7.9 per cent. for Asia, to 67.3 per cent. from Oceania, compared with 1913.

The effects of the war on our import trade with South America were also very great. As compared with 1914 we took 56 per cent. more from our Southern neighbors and nearly 67 per cent. more than in 1913. Our export trade with them, however, while comparing very well with 1914, makes a less favorable showing when contrasted with the last normal year, there being a decrease of 3 per cent. It should be noted that in the latter months of the year the effects of the efforts which are being exerted to foster trade between the Americas began to bear fruit, and substantial and progressive increases over both 1914 and 1913 were recorded.

Our exports to other divisions show even wider changes. Europe's hunger for war material naturally brought the greatest gains, and, while the increases elsewhere were of course very much smaller in amount, they are nevertheless important, because they show, in a measure, how we have been replacing the belligerent nations in trade with other parts of the world. Not only did we make great strides as compared with a year before, but in contrast with the normal period as well.

Our exports in the eleven months to other North American countries (including Central America) were somewhat smaller than they were in 1913, owing partly to the fact that the situation in Mexico was not then so acute as it was last year, and, as has been noted, South America also took less from us; but the value of the goods which we shipped to Asia, Oceania, and Africa, as well as to Europe, was very much greater, as will appear from this table:

	Imports in 11 Months Ended Nov. 30, 1915, Compared With		Exports in 11 Months Ended Nov. 30, 1915, Compared With	
	1914.	1913.	1914.	1913.
Europe	-33.4	-36.2	+161.0	+71.9
North America ..	+14.4	+32.7	+10.7	-11.2
South America ..	+36.0	+66.6	+52.6	-3.0
Asia	+9.4	+7.9	+49.8	+17.2
Oceania	+16.3	+67.3	+20.7	+16.4
Africa	+67.9	+35.6	+34.9	+21.9
Total	-4.1	-0.1	+70.7	+41.6

The changes in the kinds of goods which entered into our foreign trade were also very considerable. Normally the greater part of the commodities which fall under the classifications, "manufactures for further use in manufacturing" and "manufactures ready for consumption" come from Europe, a large part of them from Germany. Of course the outbreak of war operated automatically to decrease our takings of these goods, not only because we were shut off from trade with

Germany, but because the other countries diverted much of their manufacturing plant to the production of war materials.

The increase in our imports of crude materials no doubt came from South American and other countries not engaged in war, and probably much of this material went into manufactures which we, in turn, exported to Europe in the form of munitions. The gains in our imports of foodstuffs are not so readily accounted for in the face of the pressing demand on the other side, but much of the increase was due to the heavy importation of sugar and of coffee, tea, nuts, spices, and similar foods, many of which would be classed as luxuries.

Our exports of all general classes of goods showed substantial increases, both as compared with 1914 and also in comparison with 1913, save for crude materials for use in manufacturing, of which more were exported in 1913 than in 1915. That is probably to be accounted for partly by the slump in foreign demand which attended the opening of hostilities and partly by the increased demand at home for manufacturing purposes connected with war business. The great expansion in our exports of foodstuffs was, of course, due to the European demand, particularly for wheat. It is worthy of note, however, that for the last two or three months for which the figures are available the exports of these products have fallen considerably, due, perhaps, to the fact that the comparison is with the latter part of 1914, when belligerents first began to grab wheat in huge quantities, whereas they were able to provide for their requirements in a more systematic manner last year. For ex-

ample, December exports of breadstuffs were valued at \$33,158,498, against \$55,859,809 in the same month of 1914. The gain in exports of "manufactures ready for consumption" was, of course, due for the most part to the exports of munitions.

It should be noted that the percentage of increase in "miscellaneous" merchandise exported is distorted by the inclusion of horses in that classification.

The percentage of change in our trade in the various classes of goods is shown below:

	Imports for 11 Months Ended Nov. 30, 1915, Compared With		Exports for 11 Months Ended Nov. 30, 1915, Compared With	
	1914.	1913.	1914.	1913.
Crude materials for use in manufacturing....	+9.4	+13.7	+10.9	-22.5
Foodstuffs in crude cond'n & food animals	+2.1	+15.9	+69.0	+136.9
Foodstuffs partly or wholly manufactured	+6.9	+41.3	+103.5	+85.7
Manufactures for further use in mfg.....	-9.5	-24.6	+31.6	+13.3
Manufactures ready for consumption	-30.0	-28.2	+101.5	+61.4
Miscellaneous	-22.5	-5.9	+755.6	+1,438.3
Total domestic .....	...	...	+71.2	+41.3
Foreign merchandise..	...	...	+46.2	+66.4
Total	-4.1	-0.1	+70.7	+41.6

Disregarding war trade, it may reasonably be expected that as we develop our trade with the "economically younger" nations our imports of crude materials of all kinds will tend to increase and that our exports of finished goods will grow proportionately. As the effects of the pioneering work in South America are already beginning to show in the trade statistics, it may be that 1916 will witness such a change on a small scale.

What We Bought and Sold

Eleven Months Ended Nov. 30

Group.	Imports			Exports		
	1915.	1914.	Change.	1915.	1914.	Change.
Crude materials for use in manufacturing	\$616,713,575	\$563,731,584	+\$52,981,989	\$519,582,125	\$433,385,903	+\$86,196,222
Foodstuffs in crude cond'n & food animals	221,367,678	216,771,040	+ 4,596,638	378,042,137	223,655,840	+ 154,386,287
Foodstuffs partly or wholly manufactured	256,617,035	240,089,283	+ 16,527,752	551,744,079	271,146,186	+ 280,597,893
Manufactures for further use in mfg....	235,128,037	259,838,694	- 24,710,657	415,995,119	316,130,287	+ 99,864,832
Manufactures ready for consumption	364,875,131	378,625,288	-113,747,161	1,153,966,309	572,782,902	+ 581,183,407
Miscellaneous	12,059,738	15,563,567	- 3,503,829	113,911,950	13,312,420	+ 100,599,530
Total dom. exports	...	...	...	\$3,133,241,719	\$1,830,413,538	+\$1,302,828,181
For. mdse. exported..	...	...	...	54,945,531	37,577,954	+ 17,367,577
Total	\$1,606,764,190	\$1,674,619,456	-\$67,855,266	\$3,188,187,250	\$1,867,991,492	+\$1,320,195,758

The increase in the exports for eleven months ended with November, 1915, in the item miscellaneous to a total of \$113,911,950 arises from the exportation of horses in that period to the value of \$89,112,007, of mules to the value of \$21,380,589, and of seeds valued at \$3,133,702.

OUR TRADE BY COUNTRIES

November

Country.	Imports			Exports		
	1915.	1914.	Change.	1915.	1914.	Change.
Aust.-Hungary	\$238,942	\$1,173,655	-\$934,713	.....	.....	.....
Belgium	403,853	207,315	+ 196,538	2,639,520	\$121,816	+ 2,517,704
Denmark .....	.....	.....	.....	5,184,106	13,032,805	- 7,848,699
France	8,740,015	7,259,420	+ 1,480,595	49,950,576	20,864,579	+ 29,085,997
Germany	2,319,987	11,920,680	- 9,600,693	1,045	42,136	- 41,091
Greece .....	.....	.....	.....	1,027,598	1,089,186	- 61,588
Italy	5,279,813	4,858,812	+ 421,001	26,160,026	17,031,754	+ 9,128,272
Netherlands ..	3,665,162	2,944,814	+ 720,348	5,944,593	7,094,092	- 1,149,499
Norway	603,083	1,201,888	- 598,805	4,880,077	3,770,820	+ 1,109,257
Russia, Europe	364,503	10,227	+ 354,276	17,009,251	668,036	+ 16,341,215
Spain	2,787,333	2,412,558	+ 374,775	6,058,561	3,170,439	+ 2,888,122
Sweden	1,054,411	1,576,537	- 522,126	5,604,243	7,466,940	- 1,862,697
Switzerland ..	2,559,508	1,875,091	+ 684,417	.....	.....	.....
Un. Kingdom.	26,328,250	20,647,033	+ 5,681,217	104,642,602	69,631,997	+ 35,010,605
Canada	19,945,790	14,587,543	+ 5,358,247	32,552,314	23,479,692	+ 9,072,622
Cent. America.	.....	.....	.....	2,885,753	2,178,274	+ 707,479
Mexico	4,865,332	7,113,834	- 2,248,502	3,772,807	3,173,353	+ 599,444
Cuba	10,405,393	3,920,239	+ 6,485,154	10,694,766	5,614,886	+ 5,079,880
Argentina	7,807,962	3,363,167	+ 4,444,795	4,338,140	1,207,350	+ 3,130,790
Brazil	13,916,291	8,627,043	+ 5,289,248	3,274,958	1,691,030	+ 1,583,928
Chile	1,966,408	2,286,714	- 420,306	2,438,264	700,890	+ 1,737,374
China	4,077,318	2,659,786	+ 1,417,532	810,513	1,166,662	- 356,149
Brit. E. Indies	3,343,236	1,457,421	+ 1,885,815	1,765,459	1,190,439	+ 575,020
Japan	11,864,655	9,361,868	+ 2,502,787	4,260,059	4,550,995	- 290,936
Russia, Asia..	.....	.....	.....	7,708,489	2,155,385	+ 5,553,104
Australia and N. Zealand.	2,307,781	725,773	+ 1,582,008	6,735,314	4,763,446	+ 1,971,868
Phil. Islands..	1,044,244	1,397,200	- 352,956	1,686,426	1,655,896	+ 30,530
Egypt	1,256,090	559,469	+ 696,621	.....	.....	.....
Brit. Africa...	.....	.....	.....	1,892,773	1,190,269	+ 702,504

Eleven Months Ended Nov. 30.

Country.	Imports			Exports		
	1915.	1914.	Change.	1915.	1914.	Change.
Europe	\$492,178,394	\$738,562,244	-\$246,383,850	\$2,309,247,385	\$1,149,094,586	+\$1,160,152,799
No. America..	472,022,759	412,731,441	+ 59,291,318	497,558,461	449,683,753	+ 47,874,708
So. America..	288,599,443	212,146,507	+ 76,452,936	130,685,894	85,641,502	+ 45,044,392
Asia	271,523,290	248,087,833	+ 23,435,457	132,720,673	88,616,737	+ 44,103,936
Oceania	52,995,497	45,559,124	+ 7,436,373	86,093,813	71,322,168	+ 14,771,645
Africa	29,444,807	17,532,307	+ 11,912,500	31,881,024	23,632,746	+ 8,248,278
Total	\$1,606,764,190	\$1,674,619,456	-\$67,855,266	\$3,188,187,250	\$1,867,991,492	+\$1,320,195,758

Statistics of Markets

Stock Market Transactions

Transactions in stocks and bonds on the New York Stock Exchange in each month since January, 1914, were as follows:

STOCKS (Shares)			
	1916.	1915.	1914.
Jan.	15,940,261	5,075,717	10,105,750
Feb.	4,380,591	6,232,873	
Mar.	7,877,163	5,862,153	
April	21,045,532	7,138,354	
May	12,671,417	4,759,349	
June	11,209,235	4,000,073	
July	14,326,813	7,890,599	
Aug.	20,418,316	*	
Sept.	18,497,797		
Oct.	26,639,081		
Nov.	17,560,602		
Dec.	13,676,321		1,910,416

Year 173,378,655 47,899,573

BONDS (Par Value)			
	1916.	1915.	1914.
Jan.	\$115,547,500	\$56,546,000	\$89,362,000
Feb.	43,688,500	69,418,000	
Mar.	62,804,500	60,573,000	
April	110,099,500	55,767,500	
May	64,207,700	44,395,500	
June	57,854,500	53,848,000	
July	56,489,500	51,697,100	
Aug.	73,050,000	*	
Sept.	81,661,000		
Oct.	104,490,000		
Nov.	124,697,500		2,030,500
Dec.	120,488,500		34,806,500

Year .. \$956,077,700 \$469,898,100

*Stock Exchange closed from July 31 to Nov. 28 for bonds and to Dec. 12 for stocks.

Ten Years' Record:

	Maximum.	Minimum.
Stocks..	283,707,955 in 1906	47,899,573 in 1914
Bonds..	\$1,314,656,200 in 1909	\$469,898,100 in 1914

Stock Market Averages

	Railroads,		Industrials,		Combined,	
	High.	Low.	High.	Low.	High.	Low.
1914. High. Low.	84.94	79.17	61.68	55.84	73.30	67.50
Jan.	84.68	79.70	61.60	58.96	73.14	69.33
Feb.	80.93	78.06	61.71	59.20	71.32	68.66
Mar.	80.51	75.02	60.86	55.46	70.66	65.24
April	79.44	77.04	60.06	57.70	69.75	67.48
May	79.33	76.65	59.96	56.99	69.64	66.82
June	79.01	66.35	59.29	48.48	69.08	57.41
July						
Aug.						
Sept.						
Oct.						
Nov.						
Dec.	71.13	66.76	55.30	51.10	63.21	58.97

Stock Exchange closed.

	1916.	1915.	1914.
Jan.	72.35	67.57	57.14
Feb.	70.18	66.13	56.11
Mar.	72.25	66.40	59.41
April	76.99	70.82	58.26
May	74.94	68.97	70.95
June	72.78	69.73	72.06
July	71.19	67.05	80.51
Aug.	73.76	69.39	85.25
Sept.	76.13	71.24	95.21
Oct.	81.44	74.19	109.97
Nov.	82.84	79.54	104.61
Dec.	82.44	79.70	102.11
1916.	82.68	76.15	101.31
1915.	99.61	84.40	69.76
1914.	97.28	88.39	74.50
1913.	91.41	75.92	67.08
1912.	84.94	66.35	61.68
1911.	82.84	64.40	109.97
1910.	82.68	76.15	101.31

*To end of January.

Bond Averages

	1916.		1915.		1914.	
	High.	Low.	High.	Low.	High.	Low.
Jan.	87.23	86.68	83.96	81.51	89.36	86.40
Feb.			83.97	82.37	89.42	88.61
Mar.			83.54	82.37	88.71	87.91
April			84.48	83.54	87.27	86.91
May			84.45	82.55	87.50	87.22
June			83.69	82.59	87.59	85.56
July			82.57	81.94	86.85	82.70
Aug.			82.73	82.03		
Sept.			83.09	81.66		
Oct.			85.25	82.96		
Nov.			87.62	85.54	82.49	81.97
Dec.			87.30	86.40	82.17	81.42
Year ..	*87.23	*86.68	87.62	81.51	89.42	81.42

*To end of January.

Sterling Exchange

	1916.		1915.	
	High.	Low.	High.	Low.
January	\$4.78	\$4.73 1/2	\$4.8560	\$4.8335
February			4.8490	4.79
March			4.81 1/4	4.78 1/2
April			4.80	4.78 1/2
May			4.80	4.78
June			4.78 1/2	4.75 1/2
July			4.77 1/2	4.75 1/2
August			4.76 1/2	4.55
September			4.73 1/2	4.50
October			4.72 1/2	4.60 1/2
November			4.71 1/2	4.62 1/2
December			4.74 1/2	4.70 1/2
Year	*4.78	*4.73 1/2	4.8560	4.50

*To end of January.

Foreign Exchange Rates

	1916.		1915.	
	High.	Low.	High.	Low.
January	5.84 1/2	5.87 1/2	5.17	5.19 1/2
February			5.18 1/2	5.29
March			5.26	5.32 1/2
April			5.31 1/2	5.32 1/2
May			5.31 1/2	5.43
June			5.43 1/2	5.70
July			5.52 1/2	5.70
August			5.64 1/2	6.02
September			5.77	6.0
October			5.76	5.97 1/2
November			5.82	5.99 1/2
December			5.81	5.87 1/2
Year	*5.84 1/2	*5.87 1/2	5.17	6.02

*To end of January.

BERLIN—DEMAND

	1916.		1915.	
	High.	Low.	High.	Low.
January	76 1/2	72 1/2	87 1/2	87 1/2
February			87 1/2	82 1/2
March			84 1/2	81 1/2
April			82 1/2	81 1/2
May			83 1/2	82 1/2
June			82 1/2	81 1/2
July			81 1/2	81 1/2
August			82 1/2	80 1/2
September			84 1/2	80 1/2
October			84 1/2	81 1/2
November			81 1/2	79 1/2
December			79 1/2	75 1/2
Year	*76 1/2	*72 1/2	87 1/2	75 1/2

*To end of January.

European Bank Statements

Bank of England

Week ended Feb. 3

	1916.	Change From Previous Week.	1915.
Circulation	334,199,000	+ 237,000	334,226,000
Public deposits	58,245,000	- 4,630,000	38,611,000
Private deposits	98,583,000	- 2,378,000	123,336,000
Govt. securities	32,838,000		21,324,000
Other securities	105,140,000	- 7,064,000	108,088,000
Reserve	36,938,000	+ 92,000	51,271,000
Prop. res. to lab.	23,550	+ 1,000	31,330
Bullion	52,687,000	+ 463,000	67,048,000
Bank rate	5%		5%

Bank of France

	Feb. 3, 1916.	Jan. 27, 1916.	Jan. 20, 1916.
Gold	5,019,500,000	5,011,500,000	5,006,200,000
Silver	333,100,000	333,700,000	333,300,000
Discounts	2,347,700,000	2,192,700,000	2,204,500,000
Circulation	14,034,400,000	13,858,000,000	13,756,000,000
Deposits	1,909,500,000	2,045,700,000	2,048,700,000
Treas. deposits	114,900,000	99,600,000	25,700,000
Advances	1,270,200,000	1,195,400,000	1,124,100,000

Bank of Germany

Statement of Feb. 4

	Total.	Increase.
	Marks.	Marks.
Gold reserve	2,433,500,000	1,540,000
Com'l paper and Treas. bills	5,273,000,000	*175,000,000
Circulation and banking notes	6,502,000,000	228,000,000
Private deposits	1,785,000,000	*357,000,000
*Decrease.		
Gold reserve, covering circulation and banking notes, decreased from 30.1 per cent. to 7.7 per cent.		

Bank of Netherlands.

Week ended Dec. 31

	1915.	1914.	1913.
	Dutch Guilders.	Dutch Guilders.	Dutch Guilders.
Gold	429,181,625	207,978,349	157,489,995
Silver	8,194,792	4,443,589	9,018,076
Bills discounted	78,083,123	139,804,839	81,804,731
Advances	83,579,272	129,962,311	86,025,835
Circulation	577,056,390	472,490,995	312,686,155
Deposits	29,770,471	22,878,197	4,332,734

FEBRUARY MATURITIES

STEAM RAILROADS

Mortgages and Debentures

Chicago & Illinois Midland deb. g. 5s.	\$4,156
Lake Superior & Ishpeming 1st 0% Serial.	70,000
Lehigh Valley coll. trust gold 4s.	500,000
Total	\$574,195

Notes

Chicago, Rock Island & Pacific 6s.	\$7,500,000
Cleveland, Cincinnati, Chicago & St. Louis 5s.	1,500,000
Minneapolis & St. Louis 6s.	2,500,000
Southern Railway 5s.	5,000,000
Total	\$16,500,000

Equipment Trusts

Baltimore & Ohio 4 1/2s.	\$1,000,000
Big Falls Railway 6s.	25,000
Buffalo & Susquehanna 5s. Series C and D.	60,000
Cambria & Indiana 5s. Series B, C, and D.	38,000
Carolina, Cleveland & Ohio 5s. Series C.	20,000
Central Vermont 5s. Series D.	49,000
Chicago & Alton 4 1/2s. Series F.	12,000
Chicago, Indiana & Louis. 4 1/2s. Series C.	50,000
Do. 6s.	25,000
Chicago, Rock Island & Pacific 4 1/2s.	337,000
Denver & Salt Lake, Den., N. W. & Pac. 5s.	17,500
Do. 4 1/2s. Series K, O, and R.	367,000
Hocking Valley 4s.	121,000
Do. 4 1/2s.	80,000
Illinois Central 4 1/2s.	400,000
Do. 5s. Series B.	175,000
International & Great Northern 5s.	50,000
Kanawha & Michigan 5s.	35,000
Lehigh & New England 4 1/2s. Series C.	35,000
New York, Susquehanna & West. 4 1/2s. Ser. A.	40,000
Norfolk & Western 4 1/2s.	500,000
Pennsylvania Car Trust.	600,000
Do. Long Island 4s.	400,000
St. Louis & San Francisco 4 1/2s. Series G.	154,000
Do. 5s. Series Q.	72,000
Do. Amer. Car & Foundry 5% notes.	247,000
Do. Pullman Car, Series M. 6s.	26,438
Do. New Orleans & P. 5s. Series A.	80,000
Do. New Or. Texas & Mex. Pullman 5s.	4,770
Do. Cin. & E. Ill. 4 1/2s. Series F.	220,000
Do. Evansville & Terre Haute 4 1/2s. Ser. C.	60,000
Toronto, Hamilton & Buffalo 4 1/2s.	75,000
Total	\$5,435,206
Total all	\$22,509,401

PUBLIC UTILITIES

Mortgages and Debentures

Arkansas Water consol. 6s.	\$1,200,000
Boston & Sub. El. Co. Commonw. Av. 1st g. 5s.	75,000
Cumberl. Co. P. & L. Consol. El. of Me. deb. 6s.	15,000
Kansas City Power & L. 1st Series, 6s.	400,000
Lake Charles Ry., Lt. & Water Wks. 1st g. 5s.	75,000
Northern California Power deb. 6s.	100,000
Peoria Railway 1st and ref. 5s.	80,000
Total	\$2,405,000

Equipment Trust

Philadelphia Co., Consol. Tract. 6s.	\$28,000
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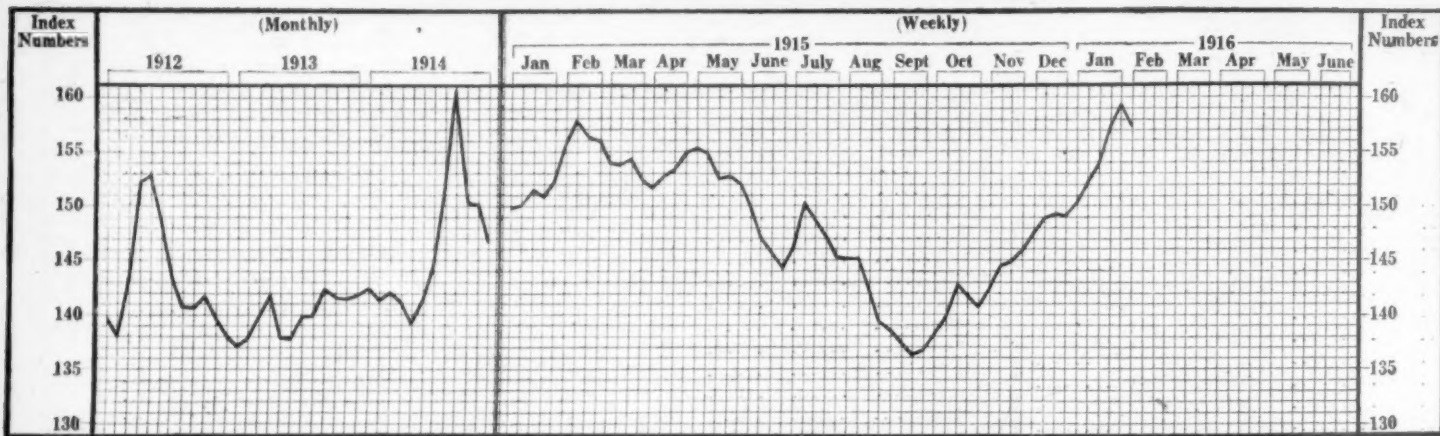
Notes

Detroit United col. 6s.	\$2,000,000
International Traction, Buffalo, 6s.	50,000
Philadelphia Co., Pittsburgh, col. g. 6s.	250,000
United Railways Investment (S. F.) 6s.	200,000
York Railway col. notes, extended 6s.	500,000
Total	\$3,000,000
Total all	\$5,525,000

INDUSTRIAL AND MISCELLANEOUS

Mortgages

Curve of the Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

Barometrics

THE ANNALIST INDEX NUMBER

Weekly Averages.	Years' Averages.	
Feb. 5, 1916.....157.45	1916....*155.01	1896..... 80.09
Feb. 6, 1915.....155.94	1915....*151.74	1890.....109.25
	*To date.	

FINANCE

	Last Week.	Same Week	Year	Same Period
			to Date.	Last Year.
Sales of stocks, shares....	4,174,965	1,270,991	19,200,265	6,346,708
Av. price of 50 stocks....	High 88.55	High 62.72	High 91.83	High 64.68
	Low 84.47	Low 61.26	Low 84.47	Low 60.07
Sale of bonds, par value....	\$27,297,500	\$11,800,000	\$138,157,000	\$68,346,000
Average net yield of ten				
savings bank bonds....	4.240%	4.340%	4.257%	4.358%
New security issues....	\$52,184,000	\$14,076,000	\$217,182,000	\$171,699,590
Refunding.....	2,750,000	6,600,000	36,225,000	40,045,000

POTENTIALS OF PRODUCTIVITY

The Metal Barometer

	—End of January.—	—End of December.—
	1916.	1915.
U. S. Steel orders, tons....	4,248,571	7,806,220
Daily pig iron capacity, tons....	56,270	105,400
Pig iron production, tons....	3,188,344	*1,601,421
	†29,662,566	†23,049,752
*Month of January. †Calendar year.		

Building Permits (Bradstreet's)

	December, 156 Cities.	November, 137 Cities.	Calendar Year.
	1915.	1914.	1915.
	\$67,829,361	\$41,788,286	\$65,057,543
			\$41,727,404
			\$821,817,912
			\$784,091,913

Alien Migration

	December.	November.	Calendar Year.
	1915.	1914.	1915.
Inbound....	18,901	20,944	24,545
Outbound....	10,974	23,821	14,483
Balance....	+7,927	-2,877	+10,062
			+3,198
			+102,037
			+394,760

MEASURES OF BUSINESS ACTIVITY

Bank Clearings

Entire country, estimated for latest week from complete returns from cities normally representing 92.33 per cent. of the total. Percentages show changes from preceding year.

	The Past Week.	P. C.	The Week Before.	P. C.	Year to Date.	P. C.
1916.....	\$4,710,000,000	+43.5	\$4,348,024,907	+46.2	\$24,045,749,857	+50.4
1915.....	3,281,942,247	-13.2	2,974,730,003	-19.4	15,989,693,283	-12.2

Gross Railroad Earnings

	*Fourth Week	†Third Week	‡Second Week	§Month of	¶July 1 to
	in January.	in January.	in January.	November.	Nov. 30.
1915.....	\$4,076,943	\$7,414,026	\$7,426,087	\$298,237,155	\$1,418,386,400
1914.....	3,221,273	6,748,272	6,654,932	233,701,254	1,300,340,048

Gain or loss, +\$855,670	+ \$665,754	+ \$771,155	+ \$64,585,901	+ \$118,046,352
+26.5%	+9.9%	+11.6%	+27.6%	+9.1%
*9 roads. †22 roads. ‡23 roads. §On 228,885 miles of line in November, 1915, and 227,779 miles in 1914. Average mileage represented in five month period, 228,772.				

The Car Supply

	Jan. 1, 1916.	Dec. 1, 1915.	1915.	1914.	1913.	1912.	1911.	1910.
Net surp. of all freight cars....	46,955	38,199	*	188,850	17,053	135,938	106,924	38,416
*No report issued.								

OUR FOREIGN TRADE

	December.	Calendar Year.
	1915.	1914.
Exports.....	\$359,301,274	\$245,632,558
Imports.....	171,841,665	114,656,545
Excess of exports....	\$187,459,609	\$130,976,013
		\$1,772,309,538
		\$324,348,019

Exports and Imports at New York

	Exports.	Imports.
	1916.	1915.
Week ended Jan. 29....	\$36,109,432	\$26,272,091
Four weeks.....	204,099,163	107,723,204
		\$4,773,000
		70,546,317

WEEK'S PRICES OF BASIC COMMODITIES

	Current	Range	Mean	Mean price of
	Minimum	1916.	Price	other years.
	Price.	High.	Low.	1916.
Copper: Lake, spot, per lb.....	\$0.2050	\$0.2050	\$0.2025	\$0.2450
Cotton: spot, middling upland, per lb.....	1190	1200	1180	1220
Hemlock: Base price per 1,000 feet....	23.50	23.50	23.50	23.50
Hides: Packer, No. 1, Native, per lb.....	23.50	23.50	23.50	23.50
Petroleum: Crude, per bbl.....	2.25	2.25	2.25	1.75
Pig Iron: Bessemer, at Pitts., per ton....	21.45	21.45	21.45	17.50
Rubber: Up-silver, fine, per lb.....	1.00	1.00	1.00	1.00
Silk: Raw, Italian, classical, per lb....	3.50	3.50	3.50	4.15
Steel billets at Pittsburgh, per ton....	32.00	32.00	32.00	25.25
Wool: Ohio X, per lb.....	.29	.29	.29	.27

THE STATE OF CREDIT

New York Banking Position

(Both Banks and Trust Companies, Average Figures.)

	Loans.	Deposits.	Cash Reserve.	P. C.
			Amount.	
Last week.....	\$3,295,131,000	\$3,542,162,000	\$521,996,000	14.74
Week before.....	3,278,620,000	3,527,317,000	523,753,000	14.85
Same week, 1915.....	2,256,796,000	2,233,498,000	370,257,000	16.58
This year's high.....	3,295,131,000	3,542,162,000	523,753,000	14.85
on week ended.....	Feb. 5	Feb. 5	Jan. 29	Jan. 29
This year's low.....	3,254,190,000	3,467,701,000	489,912,000	14.13
on week ended.....	Jan. 10	Jan. 10	Jan. 10	Jan. 10

Condition of All National Banks

Loans and discounts, cash, and the ratio of legal and specie to loans and discounts of all the national banks at the time of the Controller's call have been (in round millions):

	Nov. 10, 1915.	Sept. 2, 1915.	Oct. 31, 1914.	Oct. 21, 1913.	Sept. 4, 1912.	Dec. 5, 1911.	Nov. 10, 1910.	Nov. 10, 1909.	Sept. 23, 1908.
Loans and discounts.....	\$7,234	\$6,756	\$6,316	\$6,261	\$6,041	\$5,659	\$5,451	\$5,149	\$4,751
Cash.....	847	842	663	890	896	863	816	805	868
P. c. of cash to loans.....	11.7	12.4	10.5	14.2	14.8	15.3	15.0	15.6	18.3

Foreign and Domestic Exchange Rates

The week's range of exchange on New York at Chicago last week was from 10c discount, at par, closing at 5c discount; at Boston it stood at par all week; at St. Louis it was par all week, and at San Francisco it was 30c premium all week. The week's range of exchange on the principal foreign centres last week compares as follows:

	—Last Wk.—	—Prev. Wk.—	—Yr. to Date.—	—Same Week, 1915.—
	High.	Low.	High.	Low.
London.....	4.76 1/2	4.75 1/2	4.76 1/2	4.76 1/2
Paris.....	5.87 1/2	5.91	5.87 1/2	5.81 1/2
Berlin.....	74.00	73.68 1/2	74.00	73.87 1/2
Switzerland.....	5.17	5.19 1/2	5.17	5.14
Holland.....	42.75	42.00	42.75	42.00
Italy.....	6.72	6.77 1/2	6.72	6.79 1/2
Russia.....	30.00	29.75	30.00	29.32
Austria.....	12.55	12.52	12.55	12.25

Cost of Money

	Last Week.	Previous Week.	High.	Low.	Year to Date.	Same Week.
					1915.	1914.
New York:						
Call loans.....	1 1/2 @ 2	1 1/2 @ 2	3	1 1/2	1 1/2 @ 2 1/2	1 1/2 @ 3
Time loans, 60-90 days.....	2 1/2 @ 3	2 1/2 @ 3	3	2 1/2	2 1/2 @ 3 1/2	2 1/2 @ 3 1/2
Six months.....	2 3/4 @ 3 1/4	2 3/4 @ 3 1/4	3 1/4	2 3/4	3 1/4 @ 3 1/2	3 1/4 @ 3 3/4
Commercial discounts, 4-6 months.....	2 3/4 @ 3 1/2	2 3/4 @ 3 1/2	3 1/2	2 3/4	3 1/2 @ 4	3 1/2 @ 4

By Telegraph to The Annalist

	Commercial discounts, 4 to 6 months' bank rates:
Chicago.....	2 3/4 @ 3 1/2
Philadelphia.....	3 @ 3 1/2
Boston.....	3 @ 4 1/2
St. Louis.....	3 @ 3 1/2
Minneapolis.....	4 @ 4 1/2

Gold Movement at the Port of New York

	Last Week.	Previous Week.	Same Week.	Year to Date.
			Last Year.	1916.
Imports.....	\$2,304,649	\$2,245,417	\$203,845	\$16,423,579
Exports.....	2,176,493	1,535,450	11,000	6,537,225
Exc's imports.....	\$128,156	\$709,967	\$192,845	\$9,886,354

Comparison of the Week's Commercial Failures (Dun's)

	Week Ended	Week Ended	Week Ended	Week Ended
	Feb. 3, 1916.	Feb. 4, 1915.	Feb. 5, 1915.	Feb. 6, 1913.
	To-Over	To-Over	To-Over	To-Over
	tal. \$5,000.	tal. \$5,000.	tal. \$5,000.	tal. \$5,000.
East.....	143	50	193	83
South.....	148	48	337	85
West.....	123	40	114	46
Pacific.....	55	19	52	16
United States.....	469	157	596	230
Canada.....	50	19	57	21

Failures by Months

	January.	1915.	1915.	1914.	1913.
	1916.				
Number.....	2,009	2,848	22,156	18,280	16,037
Liabilities.....	\$25,863,286	\$49,640,575	\$302,286,148	\$357,908,859	\$272,672,283

Annalist Open Security Market

Contributions to this list are invited from dealers and brokers of recognized standing. When bids or offers are received for the same security from more than one house the highest bid and the lowest offer are given. No consideration of any kind is accepted for the insertion of these quotations. They are given strictly as news. Address, The Open Security Market, The Annalist, Times Square, New York.

Bonds		UNITED STATES AND TERRITORIES				Bonds	
Amount	Interest	Issue	Maturity	At	By	Offered	By
Outstanding	Rate	Date					
\$542,909,950	2	Q Jan.....	U. S. registered.....1930	99 7/8	Folsom & Adams.....	99 15-16	C. F. Childs & Co., (Chi.)
			coupon.....1930	99 7/8	"	99 15-16	"
77,135,360	3	Q Feb.....	U. S. registered.....1908-18	102	"	102	Robinson & Co.
			coupon.....1908-18	102 1/4	"	102 1/4	Harvey Fisk & Sons.
118,489,900	4	Q Feb.....	U. S. registered.....1925	110 1/2	Harvey Fisk & Sons.....	110 1/2	Folsom & Adams.
			coupon.....1925	110 1/2	"	111 1/4	C. F. Childs & Co. (Chi.)
54,631,980	2	Q Feb.....	Panama Canal, reg.....1916-36	99 13-16	C. F. Childs & Co. (Chi.)	99 15-16	"
			coupon.....1916-36	99 13-16	"	99 15-16	"
30,000,000	2	Q Nov.....	Panama Canal, reg.....1918-38	99 13-16	"	99 15-16	"
50,000,000	3	Q Mar.....	Panama Canal, reg.....1961	102 1/2	Folsom & Adams.....	102 1/2	Folsom & Adams.
			coupon.....1961	102 1/2	C. F. Childs & Co. (Chi.)	102 1/2	C. F. Childs & Co. (Chi.)
14,224,100	3.65	Feb. & Aug.	District of Columbia.....	103 1/2	Folsom & Adams.....	104 1/2	Folsom & Adams.
3,600,000	4	Various.....	Hawaii.....	100 1/2	C. F. Childs & Co. (Chi.)	101	"
7,000,000	4	Q Feb.....	Philippine Land pur.....1914-34	100 1/2	"	100 1/2	C. F. Childs & Co. (Chi.)
1,000,000	4	Q Feb.....	Do Impt.....1936	100 1/2	"	100 1/2	"
	4	Various.....	Porto Rican.....	101	"	101 1/2	Folsom & Adams.

Bonds		STATE		Bonds		
Maturities.	Interest.	Issues.	Bid for—		—Offered—	
			At	By	At	By
1956	4	Alabama	99½	A. B. Leach & Co.		
	4	California	*4.15	Remick, Hodges & Co.		
	4	Do Highway	*4.12½	"		
1945-50	4	California (Various)			*4.00	Wm. R. Compton Co.
1936	4	Connecticut	1.04	Remick, Hodges & Co.		
1930-54	5	Louisiana Port Com.			*4.40	Wm. R. Compton Co.
	4	Maryland	1.00	Remick, Hodges & Co.		
	4	Do Highway	*4.00	A. B. Leach & Co.		
1943 op. 1933	4½	New Mexico Ref.			104.32	Well, Roth & Co.
	3 & 3½	Taxable, Massachusetts	*4.00	Remick, Hodges & Co.		
	3½	Missouri	*4.10	"		
1963-64	4½	New York	1.14½	Ed. Canfield & Bro.	1.14½	Ed. Canfield & Bro.
1965	4½	Do	1.07½	"		
1945	4½	Do Barge Term.	1.06½	"		
1960-61-62	..	Do	1.04½	"	1.04½	Ed. Canfield & Bro.
1960 or 1961	4	Do	1.04½	A. B. Leach & Co.	1.05	A. B. Leach & Co.
1965	4½	Do	1.08	"		
1963 & 1964	4½	Do	1.14½	"	1.15	A. B. Leach & Co.
1919	4½	North Carolina	1.04½	Remick, Hodges & Co.		
	4½	Tennessee	*4.12½	A. B. Leach & Co.		
	4	Do	*3.99½	"	1.00	A. B. Leach & Co.

*Basis.

Bonds		MUNICIPAL, COUNTY AND DISTRICT				Bonds	
Maturities.	Interest Rate.	Issues.	Bld for—		Offered—		
			At	By	At	By	
1943	5	Alliance (O.) Sewage Disposal.			\$4.25	Well, Roth & Co.	
1943	5	Do Paving.			\$4.25	"	
1943	5	Austin (Tex.) Str. Bge & Sew.			\$4.60	"	
1957	4	Baltimore reg. tax ex.	99 1/4	Estabrook & Co.	100	Estabrook & Co.	
1955	4 1/2	Baltimore.			108	Remick, Hodges & Co.	
1949	4 1/2	Do reg.			\$4.10	Wm. R. Compton & Co.	
1920-30	4	Bangor (Me.) tax ex.			\$3.75	Estabrook & Co.	
1924	4 1/2	Bergen Co. (N. J.)	\$4.20	Remick, Hodges & Co.	\$4.10	Remick, Hodges & Co.	
1926-35	4 1/2	Buffalo municipal reg.	\$4.00	R. M. Grant & Co.	\$3.90	R. M. Grant & Co.	
1945	5	Burlington (N. C.) School.			104.76	Well, Roth & Co.	
1922-26	4	Chicago Ref. Water.	100	R. M. Grant & Co.	\$3.90	R. M. Grant & Co.	
1927-30	4	Do	100	"	\$3.95	"	
1919	3 1/2	Chicago (Ill.) Municipal Imp.			\$3.70	Well, Roth & Co.	
1918	4	Do			\$3.70	"	
1935-55	5	Cincinnati Various.			\$4.00	Wm. R. Compton Co.	
1955	5	Corsicana (Tex.) municipal.			\$4.60	"	
1925-45	5	Cladborne Co. (Tenn.)			\$4.75	"	
1918-35	6	Crittenden Co. (Ark.)			\$5.40	"	
1929	5	Darlington (S. C.) Ref.			102.35	Well, Roth & Co.	
1931	5	Dillon Co. (S.C.) Cl. Ho. & Jail			106	"	
1928-29	5	E. Liverpool (O.) City Hall.			\$4.15	"	
1952	4 1/2	East Orange (N. J.) School.	\$4.20	R. M. Grant & Co.	\$4.10	R. M. Grant & Co.	
1937	4 1/2	Essex County			\$4.07	Remick, Hodges & Co.	
1936	4 1/2	Do	99	J. S. Reppel (Newark)			
1922-35	4 1/2	Floyd Co. (Ga.) Bridge.			\$4.25	Well, Roth & Co.	
1935	5	Guthrie (Okla.) Water Works.			103.11	"	
1945	4 1/2	Hamilton Co. (O.) Cl. Ho. & Jail			\$4.05	"	
1941	4 1/2	Houston (Tex.) direct oblig.			\$4.35	Wm. R. Compton Co.	
1955	4 1/2	Hudson Co. (N. J.)			\$4.15	Remick, Hodges & Co.	
1921-41	4 1/2	Harris Co. (Tex.) Ship Chan- nel & Nav.			\$4.40	Well, Roth & Co.	
1936 op. 1926	5 1/2	Joplin (Mo.) School Dist.			\$4.10	Wm. R. Compton & Co.	
1932	5 1/2	Johnson City (Tenn.) City Im			105.46	Well, Roth & Co.	
1935	4	Kansas City, Mo.	99 1/2	Estabrook & Co.	100 1/2	Estabrook & Co.	
	4	Lexington (Ky.)		R. W. Daniel & Co. (Phil.)			
1924-26	5	Lakewood (O.) Street Imp.			\$4.20	Well, Roth & Co.	
1920-43	4 1/2	Los Angeles (various)			\$4.20	Wm. R. Compton Co.	
1919-33	5 1/2	Little River Drain, Dist.	\$5.75	Estabrook & Co.	100	Estabrook & Co.	
1918-46	5 1/2	Miami, Fla.			\$4.30-\$4.60	W. R. Compton Co.	
1963	4 1/2	New York City.	107 1/2	Edward Canfield & Bro.	107 1/2	Edward Canfield & Bro.	
1965	4 1/2	Do.	107 1/2	"	107 1/2	"	
1964	4 1/2	Do.	102 1/4	"	102 1/2	"	
1960-2	4 1/4	Do.	102 1/4	"	102 3/4	"	
1930-60	4 1/4	Do.	102 1/4	"	102 3/8	"	
1957-8-9	4	Do.	98 1/2	"	99	"	
1922	4	Newark (N. J.)	99	J. S. Rippel (Newark)			
1937	3 1/2	New London (Conn.)	\$4.10	Remick, Hodges & Co.	\$4.00	Remick, Hodges & Co.	
1935	5	Oklahoma City Water.			\$4.45	R. M. Grant & Co.	
1952	5	San Antonio	\$4.30	Remick, Hodges & Co.	\$4.20	Remick, Hodges & Co.	
4,618,000	4	Apr. & Oct. St. Louis.	100 1/4	Harry F. Stix & Co. (St. L.)	101 1/4	Harry F. Stix & Co. (St. L.)	
1923-35	4 1/2	Sioux Falls (S. D.) refdg.			\$4.05	R. M. Grant & Co.	
1936-46	4 1/2	Trenton (N. J.)	\$4.10	R. M. Grant & Co.	\$4.00	"	

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Annalist Open Security Market

Bonds		MUNICIPAL, COUNTY AND DISTRICT—Continued				Bonds	
Maturities.	Interest Rate.	Issue.	At	By	Offered—	At	By
1924-25	5	Upper Sandusky Street Imp.			108 1/2	Remick, Hodges & Co.	
1936-46	4 1/2	Do. reg.			108 1/2	Weil, Roth & Co.	
1928-36	5	Vicksburg (Miss.) ref.			105.00	R. M. Grant & Co.	
1963	5	Washington (N.C.) Mun. Imp.			105.00	Weil, Roth & Co.	
1940	4 1/2	Winston-Salem (N.C.) ref.			105.00	R. M. Grant & Co.	
*Basis. †And interest.							
Bonds		RAILROADS				Bonds	
Amount Outstanding.	Interest Rate.	Date.	Company.	Maturity.	At	By	Offered—
\$6,444,000	3 1/2	April & Oct.	Alb. & Susquehanna cv.	1946	86 1/2	Sutro Bros. & Co.	87 1/2
3,000,000	4	Jan. & July.	Atch. Top. & S.F. Rocky Mt.	1965	88	Robinson & Co.	88 1/2
27,648,500	4	May & Nov.	Do adj. stamped.	1955	87 1/2	Coffin & Co.	88 1/2
26,379,484	4 1/2	June & Dec.	Atlantic C. L. gen. unif.	1964	91 1/2	Kean, Taylor & Co.	92 1/2
4,000,000	5	Jan. & July.	Atlantic & Birm. Ist.	1934	84	W. A. C. Ewen.	87
3,825,000	4	Jan. & July.	Atlantic & Danville Ist.	1948	83	Whittemore, Pell & Co.	84 1/2
2,850,000	5	April & Oct.	Aurora, Elgin & Chi. Ist.	1941	98	A. B. Leach & Co.	100
63,232,500	4 1/2	Mar. & Sept.	Balto. & Ohio conv.	1933	97 1/2	Remick, Hodges & Co.	98 1/2
(When issued)		June & Dec.	Do ref.	1935	102	Montgomery, C. & T.	102 1/2
79,977,000	4	April & Oct.	Do Ist.	1948	92	Harvey Fisk & Sons.	92 1/2
1,500,000	5	April & Oct.	Ban. & Ar. Piscataquis Div. Ist.	1943	94 1/2	Burgess, Lang & Co.	97 1/2
3,360,000	5	Jan. & July.	Do Ist. Main Line.	1943	90 1/2	"	"
8,659,000	4	Jan. & July.	Do ref.	1951	64	"	"
6,959,000	4	Jan. & July.	Buff. & Susq. Ist.	1963	77 1/2	J. S. Farlee & Co.	78
600,000	5	June & Dec.	Brooklyn & Mont'k 2d.	1938	106	Whittemore, Pell & Co.	"
7,000,000	5	Feb. & Aug.	Central of Georgia Ist.	1947	107 1/2	Coffin & Co.	108 1/2
2,500,000	4	June & Dec.	Central Branch U. P. Ist.	1948	50	W. A. C. Ewen.	58
1,000,000	5	April & Oct.	Ches. & Ohio Nor. Ist.	1945	98 1/2	Montgomery, Clothier & Tyler.	100
48,129,000	4 1/2	Jan. & July.	Ches. & Ohio gen.	1962	92 1/2	"	93
600,000	4	Jan. & July.	Do. Potts Creek Br.	1946	"	"	85
99,617,000	4	Feb. & Aug.	Central Pacific ref.	1949	90 1/2	Coffin & Co.	90 1/2
4,880,000	5	May & Nov.	Cent. R. R. & Bank Co.	"	"	"	"
21,648,000	4	May & Nov.	Do. Nebraska ext.	1927	98	Robinson & Co.	98
1,500,000	5	Jan. & July.	Chi. Ind. & Louis. gen.	1919	98	F. J. Lisman & Co.	"
7,000,000	4 1/2	Mar. & Sept.	Chi. P. & St. L. prior lien.	1930	"	"	75
33,369,000	4	Jan. & July.	Chi. M. & St. P. deb.	1934	92 1/2	Remick, Hodges & Co.	93 1/2
17,974,000	4 1/2	Apr. & Oct.	Do. gen. and ref.	2014	93	"	94 1/2
"	4	June & Dec.	Do. gold w. l.	1925	95 1/2	Coffin & Co.	96
17,000,000	4	June & Dec.	Chi. St. P. M. & O.	1930	118 1/2	Remick, Hodges & Co.	119 1/2
3,734,000	3 1/2	June & Dec.	Do.	1930	90	"	92
3,301,000	4	May & Nov.	Cleve., Term. & Val. Ist.	1995	82	F. J. Lisman & Co.	"
6,942,000	4	Q Feb.	Clin. Ind. St. L. & C.	1936	92	Hartshorne & Battelle.	"
2,000,000	4 1/2	Jan. & July.	Clin. Ham. & Day, 2d.	1937	86	W. A. C. Ewen.	90
3,000,000	5	June & Dec.	Do. gen.	1942	81	"	"
20,000,000	4 1/2	Jan. & July.	Do. gen. inc.	1939	69	F. J. Lisman & Co.	"
3,500,000	5	May & Nov.	Clin. Day. & Ironton Ist.	1941	28	"	"
1,239,000	4 1/2	May & Nov.	Cleve'd & Marietta Ist.	1935	99	Whittemore, Pell & Co.	99 1/2
1,800,000	5	Mar. & Sept.	Cleve. Akron & Co. gen.	1927	102 1/2	W. A. C. Ewen.	"
"	4	"	Do. consol.	1940	89	"	"
1,035,000	4	Mar. & Sept.	C. C. C. & St. L. (Springfield Div.) Ist.	1940	84 1/2	Wolff & Stanley.	85
650,000	4	Jan. & July.	C. C. C. & St. L. White Water Vv.	1940	83 1/2	"	85
2,936,000	5	Jan. & July.	Clev. & Mahon. Val. Ist.	1938	103	W. A. C. Ewen.	"
1,546,000	5	Jan. & July.	Col. Sp. & C. Cr. Dist Ist.	1930	99 1/2	Wolff & Stanley.	99
1,379,000	5	April & Oct.	Do Ist con.	1942	"	"	95
1,401,000	4	Apr. & Oct.	Col. & Hock. Val. Ist ext.	1948	84 1/2	W. A. C. Ewen.	"
2,441,000	4	Feb. & Aug.	Col. & Toledo Ist ext.	1955	84	"	"
4,255,000	4	Jan. & July.	Con. Rys. (N. Y., N. H. & H.)	1954	"	"	82 1/2
5,379,000	4	Apr. & Oct.	Det. G. R. & West Ist.	1946	95	W. A. C. Ewen.	"
27,280,000	4 1/2	Jan. & July.	Dayton & Mich. con.	1931	92	"	"
3,000,000	5	Jan. & July.	Dawson Ry. & Coal Ist.	1951	97 1/2	Vickers & Phelps.	"
2,000,000	5	Jan. & July.	Du. Rainy L. & Win. Ist.	1916	99	F. J. Lisman & Co.	"
2,500,000	5	Jan. & July.	El Paso & Rock Ist.	1951	95	"	"
4,078,000	3 1/2	Jan. & July.	Erie & Pittsburgh.	1940	85	Hartshorne & Battelle.	88 1/2
4,000,000	6	April & Oct.	Flint & Pere Marq. Ist.	1920	100 1/2	W. A. C. Ewen.	102
1,000,000	4	April & Oct.	Do Ist.	1920	89	"	95
2,850,000	5	May & Nov.	Do consol.	1939	71	"	73
3,325,000	5	April & Oct.	Do Port Huron.	1939	"	"	50
400,000	5	Jan. & July.	Do Toledo Div. Ist.	1937	72	W. A. C. Ewen.	75
8,176,000	6	June & Dec.	Ft. Worth & Den. City.	1931	105 1/2	Whittemore, Pell & Co.	"
7,725,000	6	April & Oct.	Fre. Elk. & Mo. Valley.	1933	121	F. J. Lisman & Co.	"
2,600,000	5	April & Oct.	Gal. Hous. & Hend. Ist.	1933	85	White, Weld & Co.	90
1,650,000	3	April & Oct.	Georgia Midland	1946	59	W. A. C. Ewen.	61
4,455,000	4 1/2	Jan. & July.	Grand Rap. & Ind. Ist.	1941	98 1/2	Whittemore, Pell & Co.	99
1,508,000	5	May & Nov.	Gila V. Globe & N. Ist.	1924	100 1/2	W. A. C. Ewen.	101 1/2
4,984,000	5	April & Oct.	Gulf & Ship Island Ist.	1952	85	Robinson & Co.	88
2,469,000	4	April & Oct.	Kanawha & Michigan Ist.	1990	83	W. A. C. Ewen.	85
7,500,000	5	April & Oct.	Lex. & Eastern Ist.	1965	102	Kean, Taylor & Co.	103
650,000	5	May & Nov.	L. I. City & Flushing.	1937	101 1/2	W. A. C. Ewen.	"
1,425,000	5	Q January.	Long Island North Shore.	1932	101	Whittemore, Pell & Co.	102
1,764,000	5	May & Nov.	Louisville & Nash. Ist.	1937	108 1/2	Remick, Hodges & Co.	110 1/2
5,129,000	5	May & Nov.	Do coll. tr.	1931	105	"	106
2,933,000	6	"	Do N. O. & Mob. Ist.	1930	115 1/2	Whittemore, Pell & Co.	117 1/2
7,000,000	4 1/2	Jan. & July.	Maine Central	1935	100 1/2	Estabrook & Co.	101 1/2
1,500,000	5	Jan. & July.	Mahoning Coal R. R. Ist.	1934	106	W. A. C. Ewen.	"
3,992,500	5	Jan. & July.	Mississippi Central Ist.	1949	91	Harvey Fisk & Sons.	"
4,099,000	5	Feb. & Aug.	Mil. St. L. & W. ex. & imp.	1929	107	Remick, Hodges & Co.	108
3,341,000	4	Jan. & July.	Mutual Term. of Buf. Ist.	1921	93 1/2	Hartshorne & Battelle.	"
600,000	5	Jan. & July.	Mobile & Birm. pr. Hen.	1945	103	Wolff & Stanley.	"
1,200,000	4	Jan. & July.	Do Ist.	1945	70	W. A. C. Ewen.	73
974,000	6	Q January.	Mobile & Ohio Ist ext.	1927	107	Remick, Hodges & Co.	108 1/2
2,066,000	5	Feb. & Aug.	Nash. Florence & Sheff.	1937	106	Whittemore, Pell & Co.	"
3,000,000	5	April & Oct.	New Mex. Ry. & Coal Ist.	1947	95	F. J. Lisman & Co.	"
1,792,000	5	April & Oct.	Do Ist con.	1951	95	"	"
8,248,000	5	Feb. & Aug.	N. O. & Gt. N. Ist.	1955	58	Wolff & Stanley.	60
1,726,000	5	April & Oct.	N. Y. B. & Man. B. Ist.	1935	101 1/2	W. A. C. Ewen.	102 1/2
85,000,000	3 1/2	Jan. & July.	N. Y. Central & H. R.	1997	84 1/2	Coffin & Co.	85
48,000,000	4	May & Nov.	Do deb.	1931	92 1/2	Harvey Fisk & Sons.	93 1/2
10,000,000	4	May & Nov.	N. Y. Chi. St. L. deb.	1931	83 1/2	Vickers & Phelps.	"
1,377,000	5	May & Nov.	N. Y. & G. L. prior lien.	1946	100 1/2	W. A. C. Ewen.	"
984,000	5	Mar. & Sept.	N. Y. & Rock. Beach Ist.	1927	103	"	103 1/2
12,000,000	6	Jan. & July.	N. Y. Lack. & W. Ist.	1921	109	Sutro Bros. & Co.	110
4,000,000	4	Apr. & Oct.	N. Y. & Putnam Ist cons.	1993	89 1/2	Remick, Hodges & Co.	91
5,000,000	3 1/2	Mar. & Sept.	N. Y. N. H. & Hart. deb.	1947	73	"	74 1/2
6,650,000	4	June & Dec.	N. Y. Ont. & West. gen.	1955	76	Coffin & Co.	77 1/2
20,000,000	4	Mar. & Sept.	Do ref.	1949	81 1/2	Vickers & Phelps.	"
23,000,000	4	Jan. & July.	Norfolk & Western Ist in.	1944	90 1/2	Coffin & Co.	91
7,616,000	4	June & Dec.	Nor. Pac., St. P. & D. Div.	1996	90	Whittemore, Pell & Co.	"

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Annalist Open Security Market

Bonds

RAILROADS—Continued

Bonds

Amount	Interest				Bid for	Offered
Outstanding	Rate.	Date.	Company.	Maturity.	At By	At By
\$4,720,000	5	April & Oct.	No. Me. Seaport & Term.	1935	85 Burgess, Lang & Co.	88 Burgess, Lang & Co.
4,440,000	5	Jan. & July.	Ogden & L. Champ. Ist.	1948	71 " "	74½ " "
6,010,000	4½	.....	Paducah & Ill. 1st 40 yrs.	.....	90½ Kean, Taylor & Co.	100½ Kean, Taylor & Co.
2,575,000	5	Jan. & July.	Pacific of Mo. 2d.	1938	100 Whittemore, Pell & Co.	101½ Whittemore, Pell & Co.
19,400,000	4	May & Nov.	Pennsylvania cons. stamped.	.....	98 Montgomery, Clothier &	98 Montgomery, Clothier &
49,000,000	4½	Feb. & Aug.	Penn. R. R. consol.	1960	105½ " Tyler	106 " Tyler
8,382,000	4	Jan. & July.	Pere Marquette cons.	1951	42 Wolff & Stanley	44 Redmond & Co.
675,000	4	May & Nov.	Pere Marq. of Ind. Ist.	1943	70 W. A. C. Ewen	.....
10,106,000	4	Jan. & July.	Pere Marquette ref.	1955	13 Wolff & Stanley	14 Wolff & Stanley
350,000	4	Feb. & Aug.	Port & Rum. Falls deb.	1927	93½ Burgess, Lang & Co.	.....
2,233,000	4	Jan. & July.	Rio Grande. South. Ist.	1940	38 E. F. Hutton & Co.	.....
3,494,000	4½	Jan. & July.	Rutland Railroad	1941	81 Burgess, Lang & Co.	.....
812,000	5	Feb. & Aug.	St. Clair Terminal Ist.	1932	103 Coffin & Co.	105 Coffin & Co.
21,107,000	4½	Jan. & July.	St. P. M. & M. cons.	1933	103½ Estabrook & Co.	103½ Estabrook & Co.
12,344,000	6	Jan. & July.	Do. cons.	1933	121½ " "	122½ " "
10,185,000	4	June & Dec.	Do Mont. ext. cons.	1937	96½ " "	97½ " "
3,693,000	5	Jan. & July.	San Fran. & North. Pac.	1919	101 Sutro Bros. & Co.	.....
4,056,000	6	April & Oct.	Sav. Fla. & West. Ist.	1934	120 " "	122 Sutro Bros. & Co.
3,926,000	3½	.....	Sioux City and Pue. Ist.	1936	80½ Estabrook & Co.	89½ Estabrook & Co.
1,000,000	4	Jan. & July.	Spartanbg. Un. & C. Ist.	1905	78 W. A. C. Ewen	.....
1,494,000	4½	Jan. & July.	Tol. Wal. Val & O. Ser. A	1931	90½ Whittemore, Pell & Co.	90½ Whittemore, Pell & Co.
23,113,000	4	Jan. & July.	Term. As. (St. L.) gen.	1953	87½ Coffin & Co.	87½ Coffin & Co.
\$3,500,000	6	June & Dec.	Union Depot Ist.	1918	102 Harry F. Stix (St. L.)	.....
2,000,000	5	June & Dec.	Ulster & Delaware cons.	1923	100 Redmond & Co.	102 Redmond & Co.
5,000,000	5	April & Oct.	Virginia Southw. 1st cons.	1958	89 " "	91 " "
1,000,000	6	April & Oct.	Vicks. & Meridian Ist.	1921	102 F. J. Lisman & Co.	.....
1,025,000	4	Feb. & Aug.	Wash., Ohio & W. Ist.	1924	93 W. A. C. Ewen	.....
10,000,000	3½	Feb. & Aug.	Washington Terminal	1945	83½ Whittemore, Pell & Co.	84½ Whittemore, Pell & Co.
894,000	5	Jan. & July.	Wh. & L. E. Wheel. div.	1928	.....	98½ Vickers & Phelps.
3,981,000	4	April & Oct.	West Va. & Pitts. R.R. Ist.	1960	88½ Coffin & Co.	89½ Coffin & Co.
3,000,000	5	June & Dec.	Wilkes-Barre & East. Ist.	1942	87 W. A. C. Ewen	90 W. A. C. Ewen.

*And interest.

Bonds

PUBLIC UTILITIES

Bonds

Amount	Interest	Date	Company	Maturity	At	By	At	By
\$1,400,000	5	Mar. & Sept.	Albany Southern 1st	1939	87	Redmond & Co.	92	Redmond & Co.
78,000,000	4	Jan. & July	Am. Tel. & Tel. col. tr.	1929	92 1/2	Estabrook & Co.	92 1/2	Estabrook & Co.
1,054,000	6	June & Dec.	Am. Pub. Ser. 1st lien	1942	98 1/2	N. W. Halsey & Co.	101	N. W. Halsey & Co.
5,000,000	5	Jan. & July	Adirondack El. Power	1962	96	Berdell Bros.	90	Berdell Bros.
1,100,000	5	Apr. & Oct.	Asheville Power & L.	1942	93	Redmond & Co.	95	Redmond & Co.
2,483,000	5	Feb. & Aug.	Alton, G. & St. L. Tract.	1944	81	Harry F. Stix (St. L.)		
3,307,000	5	June & Dec.	Aug.-Aiken Ry. & El. 1st	1935	60	Redmond & Co.	65	Redmond & Co.
	5		Bergen Co. Gas gen.	1954	98	J. S. Rippel (Newark.)		
8,720,000	4 1/2	Apr. & Oct.	Birmingham Rail. & L.	1954	87	Miller & Co.	89	Miller & Co.
3,744,000	6	May & Nov.	Birmingham R. & L. gen.	1957	95	"	96	"
2,400,000	4 1/2	Feb. & Aug.	Boston & Wor. St. Ry 1st	1923	91	Burgess, Lang & Co.		
1,500,000	5	May & Nov.	Bloome, D. & C. 1st ref.	1940			90	Estabrook & Co.
2,500,000	5	Jan. & July	B'k'n City & Newtown 1st	1939	97	W. A. C. Ewen		
4,373,000	5	Jan. & July	Brooklyn City R. R. 1st	1941	101	"		
250,000	5	Apr. & Oct.	Brooklyn Heights 1st	1941	98	"		
5,000,000	5	Feb. & Aug.	Buffalo Ry. consol.	1931	101	Miller & Co.	103	Miller & Co.
3,500,000	5	Jan. & July	Bklyn. Q. Co. & Sub. 1st	1941	97	W. A. C. Ewen	100	W. A. C. Ewen
2,884,000	5	May & Nov.	Do cons.	1941	94 1/2	"		
20,407,000	5	May & Nov.	Cal. Gas & El. unit. & ref.	1937	97 1/2	H. N. Whitney & Sons.		
2,144,500	5	Feb. & Aug.	Carrollina P. & L. 1st	1938	91 1/2	Miller & Co.	93 1/2	Miller & Co.
5,351,000	5	Jan. & July	Central States El.	1922	92 1/2	Berdell Bros.	94	Berdell Bros.
3,000,000	5	Jan. & July	Central Union Gas 1st	1927	101 1/2	W. A. C. Ewen	102 1/2	W. A. C. Ewen
3,000,000	5	Feb. & Aug.	Cent. Ill. P. S. 1st & ref.	1952	89	N. W. Halsey & Co.	92	N. W. Halsey & Co.
46,735,000	5	Feb. & Aug.	Chicago Railways 1st	1927	98 1/2	Babcock, Rushton & Co.	98 1/2	Babcock, Rushton & Co.
6,000,000	5	Apr. & Oct.	Chicago Utilities 1st	1942	40	A. E. Butler & Co. (Chi.)	45	A. E. Butler & Co. (Chi.)
			Do Bond Scrip.		40	"	45	"
3,000,000	5	Jan. & July	Cin. Gas Tr. Dou. gtd.	1933	94	A. B. Leach & Co.	98	A. B. Leach & Co.
843,000	5	Jan. & July	Citizens' Gas Ind. 1st	1942	93	Miller & Co.	96	Miller & Co.
6,000,000	5	Apr. & Oct.	Cleves. El. Ill. 1st	1939	101	Spencer Trask & Co.	102 1/2	Spencer Trask & Co.
2,783,000	5	Jan. & July	Col. (S.C.) Ry. Gas & El. 1st	1936	89	Redmond & Co.	93	Redmond & Co.
3,000,000	5	Jan. & July	Columbus (O.) St. 1st	1922	97	W. A. C. Ewen		
1,243,000	5	May & Nov.	Col. B. L. & N. 1st	1921	95 1/2	Burgess, Lang & Co.	97 1/2	Burgess, Lang & Co.
13,964,000	5	Jan. & July	Col. Gas & El. 1st	1927	78	A. B. Leach & Co.	83	A. B. Leach & Co.
8,000,000	6	May & Nov.	Common. P. Ry. & L.	1918	102 1/2	Berdell Bros.	103 1/2	Berdell Bros.
1,000,000	5	Jan. & July	Cons. Gas Co. N. J.	1936	100	J. S. Rippel, (Newark.)	102	J. S. Rippel, (Newark.)
13,360,000	4 1/2	Jan. & July	Con. Gas El. L. & P. Balt.	1935	97 1/2	H. N. Whitney & Sons.		
10,682,000	4 1/2	Jan. & July	Conn. Ry. & Lt. stpd. 1st	1951	99	Redmond & Co.	101	Redmond & Co.
1,809,000			Do unstamped		99	"	101	"
2,500,000	5	Jan. & July	Cons. Water of Utica 1st	1930	90	"	102	"
1,500,000	5	Jan. & July	Do deb.	1930	87	"		
12,936,000	5	Jan. & July	Con. Power (Mich.)	1939	97 1/2	Babcock, Rushton & Co.	98 1/2	Babcock, Rushton & Co.
6,845,000	5	May & Nov.	Con. Power of Minn. 1st	1929	102	E. & C. Randolph	102 1/2	"
1,600,000	5	Jan. & July	Consumers Power N.	1936	88	Miller & Co.	91	Miller & Co.
1,800,000	5	Mar. & Sept.	Cumb. Co. P. & L. 1st ref.	1942	94	A. B. Leach & Co.	98	A. B. Leach & Co.
2,708,000	5	Jan. & July	Cuyahoga Telephone	1919	96	Miller & Co.	98	Miller & Co.
2,579,000	5	Mar. & Sept.	Dayton Lighting 1st ref.	1937	94 1/2	Sutro Bros. & Co.		
600,000	5	June & Dec.	Dayton Power & Light	1941	89	"	91	Sutro Bros. & Co.
5,889,000	5	May & Nov.	Denver Gas & Elec.	1949	95 1/2	E. F. Hutton & Co.	95 1/2	E. F. Hutton & Co.
11,010,000	5	May & Nov.	Denver City Tram. ref.	1933	71	"		
8,000,000	5	Jan. & July	Denver Union Water 1st	1914	84	"	86	E. F. Hutton & Co.
3,354,000	6	Feb. & Aug.	Detroit Edison conv.	1924	136	F. S. Smithers & Co.	140	F. S. Smithers & Co.
2,645,500	6	Jan. & July	Do do	1925	133	"	126	"
10,000,000	5	Jan. & July	Do do 1st	1933	103	Spencer Trask & Co.	103 1/2	Spencer Trask & Co.
3,500,000	5	Mar. & Sept.	Do 1st and ref.	1940	100 1/2	"	101 1/2	"
18,500,000	5	June & July	East Ohio Gas 1st	1939	96 1/2	A. B. Leach & Co.	102	A. B. Leach & Co.
1,889,000	5	June & Dec.	Economy Light & P. 1st	1956	96	Redmond & Co.	100	Redmond & Co.
500,000	5	June & Dec.	Electric Trans. Co. (Va.)	1920			\$93.86	A. H. Bickmore & Co.
990,000	5	Apr. & Oct.	Eliz. & Trenton 1st	1962	92 1/2	B. H. & F. W. Pelzer		
3,500,000	5	Mar. & Sept.	Equitable Gas, N. Y.	1932	103 1/2	W. A. C. Ewen		
3,709,500	5	Mar. & Sept.	Federal Lt. & Trac. 1st	1942	86	White, Weld & Co.	90	White, Weld & Co.
	5		Fulton Gas & Electric	1960	96	Burgess, Lang & Co.		
1,153,000	5	Jan. & July	Gary & Inter. Ry. 1st ref.	1930	20	Whittemore, Pell & Co.	28	Whittemore, Pell & Co.
1,436,000	5	June & Dec.	G. & E. Bergen Co. conv.	1949	100 1/2	B. H. & F. W. Pelzer		
10,000,000	5	Mar. & Sept.	General Elec. deb.	1952	104 1/2	Coffin & Co.	105	Coffin & Co.
586,000	5	Jan. & July	Gen. Ry. & El. 1st cons.	1932	101	Spencer Trask & Co.	102 1/2	Spencer Trask & Co.
1,693,000	5	Jan. & July	Gen. G. & El. 1st conv.	1932	77	Redmond & Co.	81	Redmond & Co.
10,645,000	5	Jan. & July	Gen. Western Power 1st	1946	85 1/2	E. & C. Randolph	86	E. & C. Randolph
1,000,000	5	Jan. & July	Harwood Electric 1st	1939	102	Redmond & Co.		
4,547,000	4	Jan. & July	Hackensack Water	1952	82 1/2	B. H. & F. W. Pelzer		
754,000	5	Jan. & July	Hugh. Co. Trac. 1st conv.	1937		"	91	Estabrook & Co.
30,562,000	5	Feb. & Aug.	Hud. & Manhattan 1st ref.	1951	74	Harvey Flak & Sons	75	Harvey Flak & Sons
33,102,000	5	Feb. & Aug.	Do adjust. income		30 1/2	"	31 1/2	"
10,000,000	5	May & Nov.	Hudson County Gas	1949	103 1/2	B. H. & F. W. Pelzer		
6,000,000	5	May & Nov.	Indiana Na. Gas & Oil 1st	1936	85	Hartshorne & Battelle	88	Hartshorne & Battelle
4,922,000	5	April & Oct.	Indianapolis Gas 1st	1952	97	Miller & Co.	98	Miller & Co.
18,335,000	4	Jan. & July	International Traction	1943	61	"	64	"

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Annalist Open Security Market

Bonds

PUBLIC UTILITIES—Continued

Bonds

Amount	Interest	Outstanding	Rate	Date	Company	Maturity	At	By	At	By
\$1,245,000	5	May & Nov.	5	Nov.	Jacksonville Elec. Ist.	1927	96	Estabrook & Co.	99	Estabrook & Co.
1,200,000	4	May & Nov.	4	Nov.	Jackson & Bat. Cr. Tr. Ist.	1923	96 1/2	Burgess, Lang & Co.	97 1/2	Burgess, Lang & Co.
14,061,000	4	May & Nov.	4	Nov.	Jersey City, Hob. & Pat. Ist.	1949	75 1/2	B. H. & F. W. Pelzer	76 1/2	B. H. & F. W. Pelzer
6,025,000	5	Jan. & July.	5	July.	Keystone Telephone	1935	97 1/2	Robinson & Co.	98 1/2	Robinson & Co.
441,000	5	April & Oct.	5	Oct.	Knoxville Gas Ist.	1933	87 1/2	A. B. Leach & Co.	92	A. B. Leach & Co.
1,140,000	4	Jan. & July.	4	July.	Little Rock Hot S. West	1939	97 1/2	"	67 1/2	E. F. Hutton & Co.
6,000,000	5	Jan. & July.	5	July.	Louisville Ry. con.	1930	101 1/4	Miller & Co.	103 1/4	Miller & Co.
3,121,000	5	April & Oct.	5	Oct.	Louisville Lighting Ist.	1933	97	"	100	"
7,500,000	6	Jan. & July.	6	July.	Louis. Gas & El. ref.	1918	100 1/2	"	101 3/4	"
2,396,000	5	Feb. & Aug.	5	Aug.	Madison River Pow. Ist.	1935	97 1/2	Burgess, Lang & Co.	98 3/4	Montg'y, Clothier & Tyler
7,000,000	5	May & Nov.	5	Nov.	Mah. & Sh. R. & L. cons.	1929	98 1/4	Montg'y, Clothier & Tyler	89 1/2	Miller & Co.
8,761,000	5	Jan. & July.	5	July.	Memphis Street Ry.	1945	88 1/2	Miller & Co.	92	Estabrook & Co.
1,408,000	4 1/2	Jan. & July.	4 1/2	July.	Middlesex & Bos. Ist. ref.	1932	95	A. H. Bickmore & Co.	96 3/4	A. H. Bickmore & Co.
2,000,000	6	Apr. & Oct.	6	Oct.	Middle West Utilities	1925	95	Miller & Co.	101 3/4	Miller & Co.
4,050,000	5	Jan. & July.	5	July.	Minn. Lyndale & Mi. Ist.	1919	100 3/4	Spencer Trask & Co.	102 1/2	Estabrook & Co.
5,000,000	5	May & Nov.	5	Nov.	Mil. L. H. & Trac. Ist.	1929	100 1/2	Estabrook & Co.	102 1/2	Miller & Co.
7,777,000	5	June & Dec.	5	Dec.	Minneapolis Gen. Elec.	1934	101 1/2	Miller & Co.	80 1/2	Berdell Bros.
10,000,000	5	April & Oct.	5	Oct.	M. St. Ry. & St. P. c. j.	1928	101 1/2	Berdell Bros.	102 1/2	H. N. Whitney & Sons
19,800,000	5	Jan. & July.	5	July.	Mississippi Riv. Pow. Ist.	1951	79	N. W. Halsey & Co.	104	W. A. C. Ewen
770,000	5	April & Oct.	5	Oct.	Nassau Light & P. Ist.	1927	100 1/2	W. A. C. Ewen	101	E. F. Hutton & Co.
600,000	5	April & Oct.	5	Oct.	Nassau Electric Ist.	1944	102	H. N. Whitney & Sons	101	E. F. Hutton & Co.
10,347,400	4	Jan. & July.	4	July.	Do Ist. cons.	1951	75	H. N. Whitney & Sons	101 1/4	W. A. C. Ewen
2,775,000	6	April & Oct.	6	Oct.	Nevada-Cal. Power Ist.	1927	98 3/4	E. F. Hutton & Co.	101 1/4	W. A. C. Ewen
4,000,000	5	June & Dec.	5	Dec.	Newark Cons. Gas cons.	1948	104 1/2	J. S. Rippel (Newark)	80	Miller & Co.
10,635,000	5	Jan. & July.	5	July.	N. Amsterdam Gas cons.	1948	100 1/4	W. A. C. Ewen	82 3/4	H. N. Whitney & Sons
17,544,000	4 1/2	Jan. & July.	4 1/2	July.	New Or. Ry. & Lt.	1935	79	Harvey Fisk & Sons	102 1/2	H. N. Whitney & Sons
5,000,000	5	Feb. & Aug.	5	Aug.	N. Y. & N. J. Ist.	1932	101	H. N. Whitney & Sons	102 1/2	H. N. Whitney & Sons
10,000,000	2	Jan. & July.	2	July.	N. Y. & Westchest. Lig.	2004	81 3/4	B. H. & F. W. Pelzer	94	Estabrook & Co.
4,011,000	4	Mar. & Sept.	4	Sept.	N. J. & Hud. R. Ry. & F.	1950	82 3/4	W. A. C. Ewen	102 1/2	H. N. Whitney & Sons
3,500,000	5	Jan. & July.	5	July.	N. Y. & E. R. Gas Ist.	1944	103	Spencer Trask & Co.	94	H. H. Rollins & Sons
1,500,000	5	Jan. & July.	5	July.	Do cons.	1945	101 1/4	E. H. Rollins & Sons	99 1/2	B. H. & F. W. Pelzer
10,000,000	5	Jan. & July.	5	July.	Niagara Falls Power Ist.	1932	101	Estabrook & Co.	93	Estabrook & Co.
1,043,000	5	Jan. & July.	5	July.	Nor. N. Y. Util. Ist. ref.	1963	93	B. H. & F. W. Pelzer	93	Estabrook & Co.
1,291,000	5	May & Nov.	5	Nov.	North Hudson Co. Ry.	1924	99 1/2	W. A. C. Ewen	94	Babcock, Rushton & Co.
2,998,000	5	Jan. & July.	5	July.	Do	1928	101 1/4	W. A. C. Ewen	87	Estabrook & Co.
3,063,000	5	Jan. & July.	5	July.	Northern Texas Ele. Cal.	1940	89	Estabrook & Co.	96 1/2	Berdell Bros.
1,250,000	5	May & Nov.	5	Nov.	Northern Union Gas Ist.	1927	100	W. A. C. Ewen	94	Babcock, Rushton & Co.
12,500,000	5	Mar. & Sept.	5	Sept.	Northwestern Elev. Ist.	1941	88 1/2	N. W. Halsey & Co.	89	N. W. Halsey & Co.
9,619,000	5	Jan. & July.	5	July.	Om. & Co. Bl. St. Ry. Ist.	1928	95	Redmond & Co.	97	Redmond & Co.
1,869,000	5	Jan. & July.	5	July.	Om. & C.B.St.Ry. & Dr. Ist.	1928	95	N. W. Halsey & Co.	93 1/2	Berdell Bros.
26,976,000	5	Jan. & July.	5	July.	Pacific Gas & E. gen. & r.	1942	93 1/2	Babcock, Rushton & Co.	94	Babcock, Rushton & Co.
5,904,000	5	Feb. & Aug.	5	Aug.	Pacific Power & L. Ist.	1930	93	B. H. & F. W. Pelzer	96	Redmond & Co.
7,837,000	5	Mar. & Sept.	5	Sept.	Pacific Light & P. Ist. ref.	1951	101 1/4	B. H. & F. W. Pelzer	102	Estabrook & Co.
3,317,000	5	Mar. & Sept.	5	Sept.	Pat. & Pas. G.&E. consol.	1949	94 1/2	Redmond & Co.	105	B. H. & F. W. Pelzer
8,523,000	5	May & Nov.	5	Nov.	Portland (Ore.) Ry. Ist.	1930	94 1/2	Estabrook & Co.	102	Estabrook & Co.
3,750,000	6	Jan. & July.	6	July.	Powell River Ist. serial.	1922-4	100	Estabrook & Co.	102	B. H. & F. W. Pelzer
20,047,770	6	May & Nov.	6	Nov.	Pub. Serv. N. J. prepaids	1960	92 1/4	B. H. & F. W. Pelzer	102	Miller & Co.
1,118,000	5	June & Dec.	5	Dec.	Riverside Traction Ist.	1960	102	Miller & Co.	100 1/4	"
2,700,000	5	Apr. & Oct.	5	Oct.	Rochester Ry. con.	1930	99 1/2	A. B. Leach & Co.	95	A. B. Leach & Co.
9,401,000	5	Jan. & July.	5	July.	Roch. Ry. & L. cons.	1954	90	"	95	"
1,702,000	5	Apr. & Oct.	5	Oct.	Rockford & Interurban	1923	90	Redmond & Co.	88	Redmond & Co.
592,000	5	May & Nov.	5	Nov.	Rockford & Freeport El.	1923	90	"	97	"
2,000,000	5	Mar. & Sept.	5	Sept.	Rutland (Vt.) R.L.&P. Ist.	1946	83	Miller & Co.	87	Miller & Co.
5,000,000	5	May & Nov.	5	Nov.	St. Jo. (Mo.) R.L.H.&P. Ist.	1937	94	B. H. & F. W. Pelzer	99 1/2	B. H. & F. W. Pelzer
2,200,000	5	Feb. & Aug.	5	Aug.	Salmon River Power Ist.	1952	85	Miller & Co.	96 1/2	Berdell Bros.
12,892,000	5	Mar. & Sept.	5	Sept.	So. Jersey Gas, El. & Trac.	1951	98 3/4	B. H. & F. W. Pelzer	94 1/2	Montg'y, Clothier & Tyler
2,500,000	6	Jan. & July.	6	July.	Southern Sierras Pow. Ist.	1936	98	E. F. Hutton & Co.	96	Berdell Bros.
332,000	6	April & Oct.	6	Oct.	South'n Col. Edison gen.	1939	95 1/2	Berdell Bros.	100	Wm. A. C. Ewen
1,500,000	6	Jan. & July.	6	July.	Steinway Ry. Ist.	1931	98	W. A. C. Ewen	84	Redmond & Co.
1,800,000	4	May & Nov.	4	Nov.	Sup. W. Lt. & Pr. Ist.	1931	80	Redmond & Co.	101	Redmond & Co.
200,000	5	Mar. & Sept.	5	Sept.	Do ref.	1929	75	"	101	Redmond & Co.
2,500,000	5	June & Dec.	5	Dec.	Syracuse Lighting Ist.	1951	99	"	88 1/2	"
6,479,905	5	Jan. & July.	5	July.	Syracuse Lt. & Pr. col. tr.	1954	86	"	102	"
846,000	5	June & Dec.	5	Dec.	Tampa (Fla.) Elec. Ist.	1933	98	Miller & Co.	93	Miller & Co.
4,787,000	5	Jan. & July.	5	July.	Tri-City Ry. & L.	1930	91	Berdell Bros.	81	Berdell Bros.
7,500,000	5	May & Nov.	5	Nov.	Tennessee Power Ist.	1962	79	B. H. & F. W. Pelzer	96 1/2	B. H. & F. W. Pelzer
2,000,000	5	Mar. & Sept.	5	Sept.	Trenton Gas & El. Ist.	1949	102 1/2	H. N. Whitney & Sons	96	Miller & Co.
20,000,000	4	June & Dec.	4	Dec.	United Elec. of N. J. Ist.	1949	82 3/4	Miller & Co.	100	Estabrook & Co.
2,156,000	5	Jan. & July.	5	July.	United States Telephone	1919	94 1/2	W. A. C. Ewen	102	W. A. C. Ewen
9,000,000	5	Mar. & Sept.	5	Sept.	United Trac. & El. Prov.	1949	98	Burgess, Lang & Co.	88 1/4	Babcock, Rushton & Co.
2,000,000	5	Feb. & Aug.	5	Aug.	Union Railway Ist.	1942	100	Montg'y, Clothier & Tyler	94 1/2	Montg'y, Clothier & Tyler
2,268,000	4 1/2	Mar. & Sept.	4 1/2	Sept.	Utica & Mohawk V. Ist.	1941	91 1/2	Babcock, Rushton & Co.	96	Berdell Bros.
5,721,000	5	June & Dec.	5	Dec.	Un. Lt. & Rys. Ist. & ref.	1932	87 1/4	Redmond & Co.	94	Redmond & Co.
4,257,000	5	June & Dec.	5	Dec.	West. States Gas & El. ref.	1941	93	W. A. C. Ewen	94	W. A. C. Ewen
6,500,000	6	May & Nov.	6	Nov.	Wisconsin Edison deb.	1921	94	"	"	"
2,500,000	5	Jan. & July.	5	July.	Wheeling Trac. Ist. cons.	1931	90	"	"	"
1,000,000	5	Apr. & Oct.	5	Oct.	Yonkers R. R. (N.Y.) Ist.	1946	91	"	"	"

*And interest. †Basis.

Bonds

INDUSTRIAL AND MISCELLANEOUS

Bonds

Amount	Interest	Outstanding	Rate	Date	Company	Maturity	At	By	At	By
\$8,362,000	4	Mar. & Sept.	4	Sept.	Adams Express col. tr.	1948	84½	Coffin & Co.	85½	Coffin & Co.
11,231,000	4	June & Dec.	4	Dec.	Do gold.	1947	82	"	83	"
13,448,000	5	Feb. & Aug.	5	Aug.	American Can deb.	1928	99½	Vickers & Phelps	98½	Vickers & Phelps
6,000,000	4	Jan. & July.	4	July.	American Thread Ist.	1919	98¾	"	98½	Vickers & Phelps
730,000	6	Jan. & July.	6	July.	Ala. Steel & Shipb'g Ist.	1930	105	Coffin & Co.	108	Coffin & Co.
2,895,000	5	May & Nov.	5	Nov.	American Steamship Ist.	1920	101½	"	101½	"
3,530,000	6	Jan. & July.	6	July.	Auto Sales Gum & Choc.	1925	25	F. S. Smithers & Co.	28	F. S. Smithers & Co.
3,517,000	6	April & Oct.	6	Oct.	Booth Fisheries s. f.	1926	82	Babcock, Rushton & Co.	85	Babcock, Rushton & Co.
240,000	6	May & Nov.	6	Nov.	Colorado Fuel	1919	103	Hartshorne & Battelle	106	Coffin & Co.
892,000	6	June & Dec.	6	Dec.	Cahaba Coal Min. Co. Ist.	1922	104	Coffin & Co.	106	Coffin & Co.
6,500,000	6	Feb. & Aug.	6	Aug.	Consolidation Coal conv.	1923	104¼	Spencer Trask & Co.	105	Spencer Trask & Co.
8,975,000	6	April & Oct.	6	Oct.	Cuban Am. Sug. col. tr.	1918	101½	Vickers & Phelps	102½	Vickers & Phelps
2,047,400	3½	Feb. & Aug.	3½	Aug.	General Electric deb.	1942	92	"	80	Estabrook & Co.
400,000	6	May	6	May	Hol. St. L. Sugar 2d.	1919-22	92	A. E. Butler & Co. (Chi.)	96	A. E. Butler & Co. (Chi.)
3,000,000	6	Apr. & Oct.	6	Oct.	Interlake Steamship	1916-24	103	Kean, Taylor & Co.	76	Williamson & Squire
3,515,900	5	April & Oct.	5	Oct.	Internat. Salt. col. tr.	1951	73	Williamson & Squire	76	Williamson & Squire
2,000,000	6	May & Nov.	6	Nov.	Lima Locomo. Ist. s. f.	1939	95½	Wolff & Stanley	96	Robinson & Co.
5,168,000	5	Jan. & July.	5	July.	National Starch deb.	1939	85	Hartshorne & Battelle	95	A. E. Butler & Co. (Chi.)
400,000	5	April & Oct.	5	Oct.	Page Woven Wire Ist.	1922	85	A. E. Butler & Co. (Chi.)	95	A. E. Butler & Co. (Chi.)
4,352,000	5	Jan. & July.	5	July.	Pocahontas Cons. col. Ist.	1957	89	Redmond & Co.	89½	Redmond & Co.
10,000,000	6	Jan. & July.	6	July.	Pierce Oil	1924	82	F. S. Smithers & Co.	86	F. S. Smithers & Co.
3,500,000	5	April & Oct.	5	Oct.	Ry. Steel S. In. O. C. Ist.	1931	94½	Harvey Fisk & Sons	95¼	Harvey Fisk & Sons
2,480,000	6	June & Dec.	6	Dec.	Sen-Sen Chiclet	1940	80	F. S. Smithers & Co.	88	F. S. Smithers & Co.
231,000	5	June & Dec.	5	Dec.	Sharon Coke Co. Ist.	1931	104½	Coffin & Co.	106	Coffin & Co.
7,500,000	5	Jan. & July.	5	July.	St. L. R. Mt. & P. Ist. s. f.	1955	88	Robinson & Co.	88½	Robinson & Co.
2,000,000	6	Feb. & Aug.	6	Aug.	Stoss, I. & Steel Ist.	1920	101	W. A. C. Ewen	103	W. A. C. Ewen
2,000,000	4½	April & Oct.	4½	Oct.	Do gen.	1918	98	"	99½	"
25,000,000	5	Jan. & July.	5	July.	Swift & Co.	1944	109	White, Weld & Co.	99½	White, Weld & Co.
257,300,000	5	Jan. & July.	5	July.	U. S. Steel Corp. col. tr.	1951	110	Coffin & Co.	110	Coffin & Co.
5,597,000	5	Jan. & July.	5	July.	Union Oil of Cal. Ist.	1934	89	E. F. Hutton & Co.	90	E. F. Hutton & Co.

Annalist Open Security Market

Notes

GOVERNMENT AND MUNICIPAL

Notes

Amount	Interest	Date	Issue	Maturity	At	By	Offered	By
Outstanding	Rate							
\$5,000,000	6	June & Dec.	Argentina	Dec. 15, '16	101½	Mann, Bill & Co.	102	Mann, Bill & Co.
5,000,000	6	June & Dec.	Do	Dec. 15, '17	101½	Bull & Eldredge	102	Bull & Eldredge
25,000,000	6	May & Nov.	Do	May, 1920	101½	Mann, Bill & Co.	101½	Mann, Bill & Co.
25,000,000	5	Feb. & Aug.	Canada, Dom. of	Aug. 1, '16	100 11-16	"	100 15-16	"
20,000,000	5	Feb. & Aug.	Do	Aug. 1, '17	101½	Bull & Eldredge	101½	Bull & Eldredge
50,000,000	5	April & Oct.	French Republic	April, 1918	100½	Mann, Bill & Co.	100½	"
5,000,000	6	June & Dec.	Sweden	Dec., 1918	100½	Bull & Eldredge	101½	"
5,000,000	5	Mar. & Sept.	Switzerland	March, 1916	98½	Mann, Bill & Co.	100½	Mann, Bill & Co.
5,000,000	5	Mar. & Sept.	Do	March, 1913	98½	"	100½	"
12,715,000	5	April & Oct.	Quebec, Province of	1920	99½	Bull & Eldredge	99½	Bull & Eldredge
6,900,000	5	June & Dec.	Montreal, City of	Dec., 1917	100	"	100½	"
18,500,000	6	Mar. & Sept.	New York, City of	Sept. 1, '16	101 15-16	Salomon Br. & Hutzl.	102	Salomon Bros. & Hutzler
25,000,000	6	Mar. & Sept.	Do	Sept. 1, '17	103½	"	103 15-16	"

Notes

RAILROADS

Notes

Amount	Interest	Date	Company	Maturity	At	By	Offered	By
Outstanding	Rate							
\$20,000,000	4½	June & Dec.	Balt. & Ohio 4½s	June 1, '17	101½	Bull & Eldredge	101½	Bull & Eldredge
20,000,000	4½	June & Dec.	Do	June 1, '18	101½	Salomon Bros. & Hutzl.	101½	Salomon Bros. & Hutzl.
52,000,000	6	Mar. & Sept.	Canadian Pacific	Mar. 2, '24	102 15-16	"	103½	"
33,000,000	5	June & Dec.	Ches. & Ohio	June 1, '19	99½	Bull & Eldredge	99½	Bull & Eldredge
10,000,000	5	Mar. & Sept.	Chi. & West. Ind.	Sept. 1, '17	100½	"	100½	"
10,000,000	5	April & Oct.	Erie	Apr. 1, '16	100½	Salomon Bros. & Hutzl.	100 7-16	Salomon Br. & Hutzler
13,500,000	5½	April & Oct.	Do	Apr. 1, '17	101 13-16	"	102	"
20,000,000	6	May & Nov.	N. Eng. Nav. Co.	May 1, '17	99½	Mann, Bill & Co.	100 1-16	Mann, Bill & Co.
27,000,000	5	May & Nov.	N. Y., N. H. & H. May	1, '18	100½	Bull & Eldredge	100½	Bull & Eldredge
6,000,000	5	Mar. & Sept.	Seaboard Air L.	March, 1916	100	"	100½	"
10,000,000	5	Mar. & Sept.	Southern Ry.	Mar. 2, '17	101½	Mann, Bill & Co.	101½	"

Notes

PUBLIC UTILITIES

Notes

Amount	Interest	Date	Company	Maturity	At	By	Offered	By
Outstanding	Rate							
\$60,000,000	5	Jan. & July	B'klyn Rapid Tr.	July 1, '18	100½	Mann, Bill & Co.	101 1-16	Mann, Bill & Co.
14,000,000	5	Jan. & July	Chl. Elevated Rys.	July, 1916	94½	"	95½	"
7,000,000	7	Jan. & July	Cities Service	1918	100½	H. F. McConnell & Co.	101	H. F. McConnell & Co.
3,500,000	6	June & Dec.	Mid. West Util. col.	June, 1918	99½	A. H. Bickmore & Co.	99	Bull & Eldredge
5,000,000	6	June & Dec.	Mont. Tram. & P.	April, 1917	98	Bull & Eldredge	98	Bull & Eldredge
7,500,000	6	Mar. & Sept.	North. States Pow.	June 1, '17	100½	E. & C. Randolph	101	Montg., Clothier & Tyler
5,000,000	6	April & Oct.	Pub. Serv. C. of N. J.	Mar., '16	100	Bull & Eldredge	100½	Bull & Eldredge
3,500,000	6	Jan. & July	P. Ser. C. of N. Ill.	July 1, '16	100½	A. H. Bickmore & Co.	101	A. H. Bickmore & Co.
23,667,500	6	Mar. & Sept.	Utah Securities	1917	95½	Berdell Bros.	96½	Berdell Bros.
6,000,000	6	Mar. & Sept.	West Penn. Trac.	Mar., 1917	100½	A. B. Leach & Co.	101	"

Notes

INDUSTRIAL AND MISCELLANEOUS

Notes

Amount	Interest	Date	Company	Maturity	At	By	Offered	By
Outstanding	Rate							
\$16,000,000	5	Mar. & Sept.	Anaconda Copper	Mar. 1, '17	101½	Salomon Br. & Hutzl.	101½	Salomon Bros. & Hutzl.
9,000,000	4½	Jan. & July	General Rubber	Dec. 1, '18	100½	Mann, Bill & Co.	100½	Bull & Eldredge
20,000,000	5	Feb. & Aug.	Int. Harvester	Feb. 15, '18	101½	Salomon Br. & Hutzl.	102½	Salomon Bros. & Hutzl.
6,000,000	5	Mar. & Sept.	Lack. Steel	March, '17	101½	Mann, Bill & Co.	101½	Kean, Taylor & Co.
4,400,000	6	Mar. & Sept.	Sulzberger & Sons	June, '16	100 7-16	"	100 11-16	Mann, Bill & Co.
12,000,000	6	May & Nov.	Unlted Fruit	May, 1917	101 11-16	"	101½	Bull & Eldredge
640,000	5	June & Dec.	Do	May, 1918	101	Bull & Eldredge	101½	"

Dividends Declared and Awaiting Payment

STEAM RAILROADS

Company	Rate	Pay- ment	Books Close
Al. Gt. South.	3	Feb. 23	Jan. 22
A. T. & S. F.	1½	Mar. 1	Jan. 31
Balt. & Ohio	2½	Mar. 1	Jan. 24
Do pf.	2	Mar. 1	Jan. 24
Buff. R. & P.	3	Feb. 15	Feb. 8
Do pf.	3	Feb. 15	Feb. 8
C. M. & St. P.	2½	Mar. 1	Feb. 9
Do pf.	3½	Mar. 1	Feb. 9
C. St. P. M. & E.	3	Feb. 21	Feb. 1
Do com. & pf.	3½	Feb. 21	Feb. 10
Cleve. & Pitts.	1½	Mar. 1	Feb. 19
Cleve. & Pitts.	1	Mar. 1	Feb. 15
Crip. Cr. Cent.	1	Mar. 1	Feb. 15
Do pf.	1	Mar. 1	Feb. 15
Del. & Hudson	2½	Mar. 20	Feb. 20
Ill. Central	2½	Mar. 1	Feb. 7
Louis. & Nash.	2½	Mar. 10	Jan. 20
Norfolk & West.	1½	Mar. 18	Feb. 29
Norfolk & W. pf.	1	Feb. 19	Jan. 31
Pennsylvania	75c	Feb. 29	Feb. 1
Reading 1st pf.	1	Mar. 9	Feb. 21
Vandalia	2	Feb. 15	Feb. 5

STREET RAILWAYS

Company	Rate	Pay- ment	Books Close
Am. Rys. pf.	1½	Feb. 15	Jan. 31
Boston Elev.	1½	Feb. 15	Feb. 4
Brazilian T. L.	1	Mar. 1	Jan. 31
Conn. Ry. & L.	1	Feb. 15	Jan. 31
Do com. & pf.	1	Feb. 15	Jan. 31
Det. United	1½	Mar. 1	Feb. 14
Dul.-Sup. T. pf.	1	Apr. 1	Mar. 15
Ill. Traction	1	Feb. 15	Jan. 31
Leh. V. Tr. pf.	1½	Feb. 10	Jan. 31
Pac. Gas & El.	1	Feb. 15	Jan. 31
1st pf.	1½	Feb. 15	Jan. 31
Do orig. pf.	1½	Feb. 15	Jan. 31
Tampa Elec.	1	Feb. 15	Feb. 1
Ut. Cl. & Bing.	1½	Feb. 10	Jan. 19
Wash. (D.C.) R.	1	Mar. 1	Feb. 14
& El.	1½	Mar. 1	Feb. 14
Do pf.	1½	Mar. 1	Feb. 14

INDUSTRIAL AND MISCELLANEOUS

Company	Rate	Pay- ment	Books Close
Ajax Rubber	\$1.25	Mar. 15	Feb. 28
Alas. Pack. As.	1½	Feb. 15	Jan. 31
Am. Bk. Note	1	Feb. 15	Feb. 1
Am. B. Sug. pf.	1½	Apr. 1	Mar. 15
Am. Cot. Oil	1	Mar. 1	Feb. 15
Am. Radiator	4	Mar. 31	Mar. 22
Am. R. & P.	1½	Feb. 15	Feb. 7
Am. S. & Ref.	1	Mar. 15	Feb. 25
Do pf.	1½	Mar. 1	Feb. 11
Am. Soda F.	1½	Feb. 15	Feb. 1
Am. Tobacco	5	Mar. 1	Feb. 14
Do pf.	1½	Apr. 1	Feb. 14
Am. Utl. pf.	1½	Feb. 15	Jan. 31
Anac. Copper	\$1.50	Feb. 28	Jan. 22
Beatrice Cream	25	Feb. 10	Feb. 1
Do pf.	1½	Feb. 10	Feb. 1
Beth. Steel	7½	Apr. 1	Mar. 15
Do pf.	1½	Apr. 1	Mar. 15
Ed. & M. G.	4	Apr. 1	Mar. 20
Brier Hill Steel	1½	Apr. 1	Mar. 20
Bord. Cond. M.	4	Feb. 15	Feb. 1
Buckeye P. L.	\$2	Mar. 15	Feb. 23
Burns Bros.	1½	Feb. 15	Feb. 1
Butterick Co.	75c	Mar. 1	Feb. 15
Cambridge Steel	1½	Feb. 15	Jan. 31
Cambridge Steel	1	Feb. 15	Jan. 31
Canada Cem.	3	Feb. 16	Jan. 31
Do pf.	1½	Feb. 16	Jan. 31
Can. Fds. & P.	10	Feb. 15	Jan. 31
Con. Gas. N. Y.	1½	Mar. 15	Feb. 10
Consum. Co. pf.	3½	Feb. 20	Feb. 10
Cont. P. B. pf.	1½	Feb. 15	Feb. 1
Deere & Co. pf.	1½	Mar. 1	Feb. 15
Diam. Match	1½	Mar. 15	Feb. 29
Diam. Match	1	Ex. Mar. 15	Feb. 29
Dom. Bridge	2	Feb. 15	Jan. 31
Dom. Bridge	3	Ex. Feb. 15	Jan. 31
Dr. Seab. Ord.	2½	Mar. 15	Mar. 1
Do 1st pf.	3½	Mar. 15	Mar. 1
Do 2d pf.	3	Mar. 15	Mar. 1
East. St. 1st pf.	3	Mar. 15	Mar. 1
Eastman Kod.	10	Ex. Mar. 1	Feb. 15
Gen. Asph. pf.	1½	Mar. 1	Feb. 15
Gen. Chemical	1½	Mar. 1	Feb. 28
General Devel.	1½	Mar. 1	Feb. 15
Gen. Motors	10	Feb. 15	Jan. 25
Goodrich Co.	1	Feb. 15	Feb. 5
Do pf.	1½	Apr. 1	Mar. 21
Gr. Can. Cop.	1	Feb. 28	Feb. 11
Gu. S. S. 1st pf.	1½	Feb. 15	Jan. 31
Hart. S. & M.	1	Feb. 15	Feb. 18
Homest. Min.	85c	Feb. 25	Feb. 19
I. & P. Sec. pf.	1½	Feb. 15	Jan. 31
Ind. Pipe Line	\$2	Feb. 15	Jan. 25
Inland Steel	2	Mar. 1	Feb. 10
Int. Harv. (N.)	1½	Mar. 1	Feb. 10
I. Har. Cor. pf.	1½	Mar. 1	Feb. 10
J. & C. C. & I.	1	Q. Feb. 15	Feb. 8
pf.	1½	Q. Feb. 15	Feb. 8
Ken. Copper	1	Q. Mar. 31	Mar. 10
Kings Co. E. L.	2	Q. Mar. 1	Feb. 10
& P.	2	Q. Mar. 1	Feb. 10
Kerr L. Min.	25c	Q. Feb. 15	Mar. 1
Leh. C. & N.	\$1	Q. Feb. 29	Jan. 31
Lig. & M. Tob.	3	Q. Mar. 1	Feb. 18
Lit. Brothers	50c	Q. Mar. 1	Feb. 21
Mobile El. pf.	1½	Q. Feb. 15	Jan. 31
M. W. Utl. pf.	1½	Q. Feb. 15	Feb. 15
Miami Cop.	\$1.25	Q. Feb. 15	Feb. 1
Montreal L. H.	2	Q. Feb. 15	Jan. 31
& P.	2½	Q. Feb. 15	Jan. 31
Nat. Carbon pf.	1½	Q. Feb. 15	Feb. 1
Nat. Lead pf.	1½	Q. Feb. 15	Feb. 18
Nat. Refining	1½	Q. Feb. 15	Jan. 31
Nat. Refining	1	Ex. Feb. 15	Jan. 31
N. J. Zinc	4	Q. Feb. 10	Feb. 1
North Am. Co.	1½	Q. Apr. 1	Mar. 16
North Amer.	1½	Q. Apr. 1	Mar. 16
Ohio Cities Gas	1½	Q. Mar. 1	Feb. 15
Pennam. Ltd.	1	Q. Feb. 15	Feb. 15
Peo. G. L. & C.	2	Q. Feb. 25	Jan. 20
Pitts. Term. W.	25c	Q. Feb. 15	Feb. 8
Proc. & G. pf.	4	Q. Feb. 15	Jan. 31
Phila. Co. 5½ pf.	2½	Q. Mar. 1	Feb. 10
Pr. Steel C. pf.	1½	Q. Feb. 25	Feb. 2
Pullman Co.	2	Q. Feb. 15	Jan. 31
Southern P. L.	6	Q. Mar. 1	Feb. 15
St. Oil (Kan.)	3	Q. Feb. 20	Feb. 15
St. Oil (N. Y.)	2	Q. Mar. 15	Feb. 25
Studebaker Cor.	1½	Q. Mar. 1	Feb. 19
Studebaker Cor.	1	Ex. Mar. 1	Feb. 19
Do pf.	1½	Q. Mar. 1	Feb. 19
U. Am. Cig. pf.	1½	Q. Feb. 15	Jan. 25
U. S. Steel	1½	Q. Mar. 30	Mar. 1
Do pf.	1½	Q. Feb. 28	Jan. 31
White (J.G.) Co.	1	Q. Mar. 1	Feb. 15
White (J.G.) Co.	1½	Q. Mar. 1	Feb. 15
pf.	1½	Ex. Mar. 1	Feb. 15
Do Engr. pf.	1½	Q. Mar. 1	Feb. 15
Do Manage. pf.	1½	Q. Mar. 1	Feb. 15

*Holders of record; books do not close.
†Account deferred dividends.
‡Due to change in fiscal year.

Miami Copper Company
61 Broadway, New York.
Telephone 9310 Rector.

Equipments

RAILROADS

These are quoted on the basis of yield

Equipments

Amount	Interest	Date.	Company.	Maturity.	At	By	At	By
Outstanding.	Rate.							
\$675,000	4	Mar. & Sept.	Atlantic Coast Line	1915-17	4.25	Coggeshall & Hicks	4.10	Coggeshall & Hicks.
1,875,000	4½	June & Dec.	Do	1915-21	4.25	"	4.10	"
6,152,000	4½	April & Oct.	Boston & Albany	1916-27	4.45	Bull & Eldredge	4.35	"
14,955,000	4½	Various	Baltimore & Ohio	1916-23	4.25	"	4.15	Bull & Eldredge.
6,075,000	4½	Various	Buff. Roch. & Pitts.	1916-29	4.45	Coggeshall & Hicks	4.30	Coggeshall & Hicks.
1,750,000	5	Jan. & July.	Do	1916-30	4.45	"	4.39	"
16,788,000	4½	Various	Canadian Northern	1915-23	5.80	Bull & Eldredge	5.25	"
750,000	5	June & Dec.	Do	1915-23	5.80	"	5.25	"
12,690,000	4½	Jan. & July.	Canadian Pacific	1916-28	4.50	"	4.35	"
1,920,000	5	Various	Car. Clinch. & Ohio	1915-22	4.65	"	4.55	"
6,000	4½	Various	Central of Georgia	1916-19	4.40	"	4.25	Bull & Eldredge.
152,000	5	Mar. & Sept.	Do	1916-17	4.40	"	4.25	"
60,000	4½	Various	Central Vermont	1915-17	5.75	"	5.00	"
2,481,000	5	Mar. & Sept.	Do	1915-22	5.75	"	5.00	"
7,400,000	4½	Various	Chicago & Northwest	1916-23	4.20	"	4.10	"
1,545,000	4½	Various	Chi. Ind. & Louisville	1915-23	4.60	Coggeshall & Hicks	4.40	Coggeshall & Hicks.
10,470,000	4½	Various	Chi. Rock I. & Pac.	1916-27	5.40	Bull & Eldredge	5.00	Bull & Eldredge.
6,350,000	4½	Feb. & Aug.	Chi. St. L. & New Or.	1915-24	4.35	"	4.20	"
826,000	5	Jan. & July.	Clev. Cin. C. & St. L.	1915-29	4.50	"	4.35	"
6,326,000	4½	Various	Delaware & Hudson	1922	4.30	"	4.20	"
9,170,000	4½	Jan. & July.	Erie	1915-22	4.45	Coggeshall & Hicks	4.30	Coggeshall & Hicks.
5,783,000	5	Various	Do	1915-23	4.45	"	4.30	"
720,000	4½	Feb. & Aug.	Hocking Valley	1916-24	4.45	Bull & Eldredge	4.30	"
800,000	5	Feb. & Aug.	Inter. & Great North	1916-23	6.25	Coggeshall & Hicks	5.50	"
1,380,000	4½	Jan. & July.	Kanawha & Michigan	1916-24	4.45	Bull & Eldredge	4.50	"
131,000	5	Various	Do	1916-17	4.45	"	4.50	"
5,140,000	5	June & Dec.	Louisville & Nashville	1916-23	4.25	"	4.15	"
4,700,000	4½	Various	Minn. St. P. & S. S. M.	1915-23	4.35	"	4.20	Bull & Eldredge.
2,439,000	5	Various	Missouri Pacific	1915-24	6.00	"	5.00	"
336,000	4½	Various	Mobile & Ohio	1916-22	4.65	"	4.45	"
1,570,000	5	Various	Do	1915-22	4.95	"	4.45	"
48,620,000	4½	Jan. & July.	New York Cent. Lines	1916-28	4.45	"	4.25	"
2,490,000	5	April & Oct.	N. Y., N. H. & Hart	1916-29	4.35	"	4.20	"
.....	4½	When issued.	Do	1921-25	4.35	"	4.20	"
9,500,000	4½	Feb. & Aug.	Norfolk & Western	1916-24	4.20	"	4.10	"
18,900,000	4	Various	Pennsylvania	1915-22	4.20	"	4.10	Coggeshall & Hicks.
4,409,000	5	Various	St. L. Iron Mt. & So.	1915-24	5.25	Coggeshall & Hicks	4.90	"
154,000	4½	April & Oct.	St. L. & San Fran.	1915-16	6.00	Bull & Eldredge	5.25	Bull & Eldredge.
.....	5	Mar. & Sept.	St. L. Troy & East.	1919-22	5.10	Harry F. Stix (St. L.)	5.00	Harry F. Stix (St. L.)
2,824,000	5	Various	St. Louis Southw.	1915-24	5.50	Bull & Eldredge	5.00	Bull & Eldredge.
2,732,273	5	Various	Seaboard Air Line	1915-23	4.50	"	4.40	Coggeshall & Hicks.
10,564,000	4½	Various	Southern Pacific	1916-24	4.25	"	4.15	Bull & Eldredge.
8,097,000	4½	Various	Southern Railway	1916-23	4.50	"	4.35	Coggeshall & Hicks.
5,151,000	5	Various	Do	1916-24	4.50	"	4.35	"
1,225,000	5	May & Nov.	Virginian Railway	1916-18	4.30	Coggeshall & Hicks	4.90	Redmond & Co.

Annalist Open Security Market

Stocks				GUARANTEED ISSUES				Stocks			
Amount	Out- standing.	Dividend	Security.	At	By	At	By	Amount	Out- standing.	Dividend	Security.
\$3,500,000	4 1/2	S Jan. 1, '16.	Alb. & Susquehanna (D. & H.)	250	Alexandre & Burnet....	255	Alexandre & Burnet.	110	Alaska Gold...	23 1/2	Alaska Gold...
3,200,000	3	S Jan. 1, '16.	Alleg. & Western (B. R. & P.)	125	"	130	A. M. Kidder & Co.	330	Alas. G. R. R.	17	Alas. G. R. R.
4,000,000	1 1/4	Q Dec. 1, '15.	Am. Tel. & Cable Co. (W. U.)	63	Jos. Walker & Sons....	66	Jos. Walker & Sons.	50	Alas. Jun...	9 1/2	Alas. Jun...
1,700,000	4 1/2	S Sep. 1, '15.	Atlanta & Char. A. L. (So. Ry.)	178	"	185	Alexandre & Burnet.	1,070	Alas. Chains...	23	Alas. Chains...
1,022,900	2 1/2	S Jan. 1, '16.	Augusta & Sav. (C. of Ga.)	100 1/4	Alexandre & Burnet....	104	Jos. Walker & Sons.	750	Am. B. Sugar...	67 1/2	Am. B. Sugar...
6,000,000	1	Q Jan. 1, '16.	Beech Creek (N. Y. C.)	88	A. M. Kidder & Co....	91	"	24,330	Am. Can....	61 1/4	Am. Can....
2,100,000	2 1/2	Q Jan. 1, '16.	B'way & 7th Ave. (M. St. Ry.)	165	Alexandre & Burnet....	170	A. M. Kidder & Co.	1,800	Am. C. & F.	65 1/2	Am. C. & F.
12,000,000	2	Q Jan. 15, '16.	Brooklyn City (B'klyn H.)	177	Williamson & Squire....	182	Williamson & Squire.	10	Am. Coal Pro.	16 1/2	Am. Coal Pro.
5,000,000	1 1/2	S Feb. 1, '16.	Canada Southern (Mich. Cent.)	58	Alexandre & Burnet....	61	A. M. Kidder & Co.	30	Am. H. & L.	10 1/2	Am. H. & L.
2,200,000	2 1/2	S Nov. 1, '15.	Catawissa 1st pf. (Phil. & R.)	106	A. M. Kidder & Co....	110	"	90	Am. H. & L. 49 1/2	49 1/2	Am. H. & L. 49 1/2
1,000,000	2 1/2	S Nov. 1, '15.	Catawissa 2d pf. (Phil. & R.)	106	"	110	"	750	Am. Ice Sec.	27 1/2	Am. Ice Sec.
589,110	4 1/2	S Jan. 1, '16.	Cayuga & Sus. (D. L. & W.)	195	Alexandre & Burnet....	205	Alexandre & Burnet.	220	Am. Lined...	22 1/2	Am. Lined...
650,000	2	Q Jan. 1, '16.	Christ. & 10th Sts. (M. St. Ry.)	120	A. M. Kidder & Co....	130	A. M. Kidder & Co.	40	Am. Ltr. pf.	42	Am. Ltr. pf.
428,500	3	S Nov. 1, '15.	Cin. S. & C. (C. C. C. & St. L.)	134	"	137	"	3,110	Am. Locomo.	62 1/2	Am. Locomo.
1,237,700	1 1/4	Q Dec. 1, '15.	Cleveland & Pitts. (Penn.)	157	"	160	A. M. Kidder & Co.	50	Am. Loco. pf.	102 1/2	Am. Loco. pf.
4,500,400	1	Q Dec. 1, '15.	Cleve. & Pitt. Bet. Stk. (Penn.)	92 1/2	Jos. Walker & Sons....	94	Alexandre & Burnet.	14,710	Am. S. & R.	102 1/2	Am. S. & R.
4,000,000	3	Q Jan. 1, '16.	Com. Union Tel. (Com. Cable)	100	Alexandre & Burnet....	110	Alexandre & Burnet.	10	Am. Sugar R.	112 1/2	Am. Sugar R.
1,211,250	2	Q Jan. 1, '16.	Day & Mich. pf. (C. H. & D.)	175	"	185	"	40	Am. T. & Tel.	120 1/2	Am. T. & Tel.
2,401,950	1 1/4	S Oct. 1, '15.	Day & Mich. c. (C. H. & D.)	75	"	80	"	27,150	Am. Cop. Co.	87 1/2	Am. Cop. Co.
1,800,000	2	Q Nov. 20, '15.	Del. & Bound Brook (P. & R.)	178	A. M. Kidder & Co....	183	A. M. Kidder & Co.	390	Am. T. & S. Fe.	104 1/2	Am. T. & S. Fe.
5,078,275	4	S Oct. 1, '15.	Delaware R. R. (P. B. & W.)	168	"	172	"	11,190	Bald. Loco....	107 1/2	Bald. Loco....
1,350,000	2	S Oct. 5, '15.	Detroit, Hills. & S. W. (L. S.)	88	"	91	Jos. Walker & Sons.	480	Balt. & Ohio	88 1/2	Balt. & Ohio
1,000,000	4	Q Jan. 1, '16.	Eighth Ave. (Met. St. Ry.)	275	"	300	"	290	Bate. Mining	2 1/2	Bate. Mining
300,000	1	Q Dec. 1, '15.	Em. & Bay States Tel. (W. U.)	65	Alexandre & Burnet....	72	"	20	B'klyn. R. T.	87	B'klyn. R. T.
300,000	5	S Feb. 1, '16.	Erie & Kalamazoo (L. S.)	193	A. M. Kidder & Co....	200	Alexandre & Burnet.	250	Butte & Sep.	75	Butte & Sep.
2,000,000	1.00	Q Dec. 10, '15.	Erie & Pittsburgh (Penn.)	130	"	134	Jos. Walker & Sons.	100	Cal. Petrol...	29	Cal. Petrol...
2,291,416	2 1/2	S Sep. 3, '15.	Ft. W. & Jackson pf. (L. S.)	119	Jos. Walker & Sons....	123	Alexandre & Burnet.	50	Can. Pacific	106	Can. Pacific
748,000	4 1/2	Q Feb. 1, '16.	42d & Gr. St. Ferry. (M.S.R.)	240	A. M. Kidder & Co....	250	Jos. Walker & Sons.	180	Cent. Leather	52 1/2	Cent. Leather
367,000	1 1/4	S Nov. 1, '15.	Franklin Telegraph (W. U.)	43	Alexandre & Burnet....	48	"	500	Ches. & Ohio	60	Ches. & Ohio
4,200,000	3	Q Jan. 15, '16.	G. R. R. & B. (L. & N. & A.C.L.)	147	"	150	Alexandre & Burnet.	20	Chl. Gl. West	13	Chl. Gl. West
2,444,400	1 1/2	Q Jan. 1, '16.	Gold & Stock Tel. (West. U.)	112	"	117	"	540	C. M. & S. P.	94 1/2	C. M. & S. P.
2,967,000	1	S Aug. 28, '15.	Hart. & Conn. West. (C. N. E.)	27	Jos. Walker & Sons....	32	Jos. Walker & Sons.	1,810	C. R. I. & P.	104 1/2	C. R. I. & P.
10,000,000	2	S Oct. 1, '15.	Ill. Cent. leased line (Ill. C.)	77	"	80	Alexandre & Burnet.	50	Chile Copper	23 1/2	Chile Copper
1,929,000	2	S Jan. 1, '16.	Ill. & Miss. Tel. (W. U.)	65	Alexandre & Burnet....	70	"	400	China Copper	54	China Copper
1,015,400	1 1/2	Q Jan. 1, '16.	Internat.-Ocean Tel. (W. U.)	99	A. M. Kidder & Co....	103	A. M. Kidder & Co.	3,410	Col. F. & L.	43	Col. F. & L.
2,000,000	1 1/4	S Sep. 1, '15.	Jack. Lan. & Saginaw (M. C.)	75	"	77	Alexandre & Burnet.	50	Con. Gas...	138 1/2	Con. Gas...
1,500,000	1 1/4	Q Jan. 3, '16.	Joliet & Chicago (Chi. & Alt.)	125	"	130	Alexandre & Burnet.	40	Con. Loco.	75 1/2	Con. Loco.
610,000	2 1/2	S Oct. 1, '15.	Kal. Alle. & Gr. Rapids (L.S.)	125	"	130	Alexandre & Burnet.	2,500	Con. Prod.	21 1/2	Con. Prod.
15,000,000	1	Q Jan. 1, '16.	K. C. St. L. & Chi. pf. (Ch. & Alt.)	100	Alexandre & Burnet....	115	A. M. Kidder & Co.	50,000	Cum. Steel	60 1/2	Cum. Steel
1,750,000	1 1/2	Q Feb. 1, '16.	K. C. St. L. & Chi. pf. (Ch. & Alt.)	100	A. M. Kidder & Co....	115	A. M. Kidder & Co.	9,110	Dist. Secur.	42 1/2	Dist. Secur.
10,750,000	1	Q Jan. 3, '16.	Lack. R. R. (D. L. & W.)	92	Alexandre & Burnet....	93	Williamson & Squire.	280	Dum. Mines	20 1/2	Dum. Mines
4,943,000	2	Q Dec. 10, '15.	Little Miami R. R. (Penn.)	205	"	208	Jos. Walker & Sons.	9,800	Erie	35 1/2	Erie
329,000	3 1/2	S Nov. 1, '15.	Louis. & Mo. Riv. pf. (C. & A.)	110	"	120	Alexandre & Burnet.	200	Erie 1st pf.	51 1/2	Erie 1st pf.
661,850	2 1/2	S Jan. 1, '16.	Mahoning Coal R. R. (L. S. & M. S.)	665	"	725	"	20	Gen. Electric	171	Gen. Electric
60,000,000	1 1/4	Q Jan. 1, '16.	Manhattan Ry. (Inter. R. T.)	129	Jos. Walker & Sons....	132	Jos. Walker & Sons.	1,510	Gen. Elec.	171	Gen. Elec.
11,169,600	2	S Oct. 1, '15.	Minn. St. P. S. S. leased lines	75	"	78	Alexandre & Burnet.	110	Gr. North. pf.	119 1/2	Gr. North. pf.
900,000	2	S Jan. 1, '16.	Mobile & Birming. pf. (South.)	65	Alexandre & Burnet....	72	Jos. Walker & Sons.	1,050	Gr. Nor. Ore.	45 1/2	Gr. Nor. Ore.
6,017,000	2	S Oct. 1, '15.	Mobile & Ohio (Southern)	65	"	72	Jos. Walker & Sons.	100	Gugg. Expor.	22 1/2	Gugg. Expor.
15,000,000	3 1/2	S Jan. 3, '16.	Morris & Essex (D. L. & W.)	163	Jos. Walker & Sons....	168	Alexandre & Burnet.	1,050	Inspir. Copper	43 1/2	Inspir. Copper
221,000	2	S Nov. 1, '15.	Morris & Es. ext. (D. L. & W.)	90	Alexandre & Burnet....	94	"	640	Interb. Con. 18 1/2	19 1/2	Interb. Con. 18 1/2
3,553,700	3 1/2	S July 1, '15.	Nashville & Decatur	180	"	185	"	40	Interb. Con. pf.	15 1/2	Interb. Con. pf.
650,000	2 1/2	S Oct. 1, '15.	N. Y. B'klyn & Man. B. pf.	106	A. M. Kidder & Co....	110	Alexandre & Burnet.	20	Inter-Met.	18 1/2	Inter-Met.
112,300	3	S Jan. 1, '16.	N. Y. Mutual Tel. (West. Un.)	100	"	110	"	150	Int. Har. N. J.	109 1/2	Int. Har. N. J.
8,656,050	5	S Jan. 1, '16.	N. Y. & Har. (N. Y. C. & H.)	350	Jos. Walker & Sons....	360	Jos. Walker & Sons.	1,350	Int. Mer. Mar.	16 1/2	Int. Mer. Mar.
10,000,000	1 1/4	Q Jan. 3, '16.	N. Y. Lack. & W. (D. L. & W.)	117	Alexandre & Burnet....	118	"	4,200	Int. M. M. pf.	79 1/2	Int. M. M. pf.
800,000	2	Q Jan. 15, '16.	Ninth Avenue (Met. St. Ry.)	140	Jos. Walker & Sons....	150	A. M. Kidder & Co.	40	Inter. Paper	10 1/2	Inter. Paper
1,000,000	1	Q Dec. 1, '15.	Northern R. R. of N. J. (Erie)	75	Alexandre & Burnet....	82	"	30	Int. Paper pf.	42 1/2	Int. Paper pf.
27,077,150	4	S Jan. 15, '16.	Northern Central (Penn.)	108	Alexandre & Burnet....	110	"	150	Kan. C. Soc.	26	Kan. C. Soc.
2,500,000	3	S Jan. 1, '16.	Northwestern Tel. (W. U.)	108	"	110	"	700	Lack. Steel	81 1/2	Lack. Steel
1,320,000	4 1/2	S Aug. 20, '15.	Oswego & Syra. (D. L. & W.)	195	Jos. Walker & Sons....	205	Alexandre & Burnet.	60	Lehigh Valley	77 1/2	Lehigh Valley
2,000,000	2	S Jan. 1, '16.	Pacific & Atl. Tel. (W. U.)	65	Alexandre & Burnet....	70	"	1,180	Maxwell Mins.	60 1/2	Maxwell Mins.
630,000	4	S Jan. 3, '16.	Paterson & Hudson (Erie)	150	A. M. Kidder & Co....	165	Alexandre & Burnet.	42,890	Max. Petrol.	100 1/2	Max. Petrol.
\$298,000	2	S Jan. 1, '16.	Paterson & Ramapo (Erie)	90	Alexandre & Burnet....	100	"	230	Mich. Copper	37 1/2	Mich. Copper
10,000,000	1 1/2	S Oct. 1, '15.	P. B. & L. E. c. (B. & L. E. & C.)	58	"	62	"	40	Nat. B. & S.	23 1/2	Nat. B. & S.
2,000,000	3	S Sept. 1, '15.	P. B. & L. E. pf. (B. & L. E. & C.)	122	A. M. Kidder & Co....	128	A. M. Kidder & Co.	60	Natl. Lead	60 1/2	Natl. Lead
19,714,286	1 1/4	Q Jan. 4, '16.	Pitts. Ft. Wayne & Chi. (Penn.)	157	"	159	"	240	Nev. Con. 104 1/2	105 1/2	Nev. Con. 104 1/2
52,436,300	1 1/4	Q Jan. 4, '16.	Pitts. Ft. Wayne & Chi. spl.	145	Jos. Walker & Sons....	150	Jos. Walker & Sons.	2,000	N. Y. Central	104 1/2	N. Y. Central
3,959,650	3	S Jan. 1, '16.	Pitts. McKeesport & Youngs	120	Alexandre & Burnet....	128	Jos. Walker & Sons.	1,030	N. Y. N. H. & H.	60 1/2	N. Y. N. H. & H.
2,100,000	1 1/4	Q Dec. 1, '15.	Pitts. Y. & Ashta. pf. (Penn.)	155	"	160	"	40	Nor. & W.	117 1/2	Nor. & W.
10,000,000	4	S Jan. 1, '16.	Rensselaer & Sara. (D. & H.)	172	A. M. Kidder & Co....	174	Alexandre & Burnet.	220	Nor. Pacific	112 1/2	Nor. Pacific
255,700	1 1/2	Q Nov. 15, '15.	Rutland & Whitehall	120	Alexandre & Burnet....	130	"	100	Ontario Min.	9 1/2	Ontario Min.
450,000	3 1/2	S Jan. 15, '16.	Saratoga & Schuac. (D. & H.)	158	A. M. Kidder & Co....	160	Jos. Walker & Sons.	220	Pacific Mail	12 1/2	Pacific Mail
908,550	3	S Sep. 4, '15.	Sharon Railway (Erie)	105	Jos. Walker & Sons....	114	"	350	Penn. R. R.	57 1/2	Penn. R. R.
2,000,000	1 1/4	Q Jan. 10, '16.	Sixth Avenue (Met. St. Ry.)	113	Alexandre & Burnet....	117	"	280	Pitts. Coal	30 1/2	Pitts. Coal
558,575	2 1/2	S Jan. 1, '16.	South. & Atlantic Tel. (W. U.)	87	Jos. Walker & Sons....	92	Alexandre & Burnet.	110	Pressed S. C.	56 1/2	Pressed S. C.
5,191,100	2 1/2	S Jan. 5, '16.	Southw. of Ga. (Cent. of Ga.)	101	"	104	"	130	Quicksilver	5 1/2	Quicksilver
2,490,000	3	S Jan. 1, '16.	St. L. Br. 1st pf. (T.A. of St. L.)	104	"	110	"	910	Ray C. Cop.	23 1/2	Ray C. Cop.
3,000,000	1 1/2	S Jan. 1, '16.	St. L. Br. 2d pf. (T.A. of St. L.)	50	Alexandre & Burnet....	55	Alexandre & Burnet.	5,370	Reading	70 1/2	Reading
1,250,000	3	S Jan. 1, '16.	Tun. R. R. St. L. (T.A. of St. L.)	104	Jos. Walker & Sons....	110	Alexandre & Burnet.	2,010	Rep. L. & S.	49 1/2	Rep. L. & S.
600,000	1 1/4	Q Feb. 1, '16.	Twenty-third St. (M. St. Ry.)	230	"	260	Jos. Walker & Sons.	70	Sea. Air L.	17 1/2	Sea. Air L.
21,240,400	2 1/2	Q Jan. 10, '16.	Un. N. J. R. R. & Canal (Pa.)	226	A. M. Kidder & Co....	228	"	60	Sea. A. L. pf.	38 1/2	Sea. A. L. pf.
4,000,000	3	S Nov. 1, '15.	U. Che. & Sus. V. (D. L. & W.)	133	Jos. Walker & Sons....	137	Alexandre & Burnet.	50	Shosh. Steel	8	Shosh. Steel
750,000	2 1/2	S Jan. 1, '16.	Valley R. R. (N.Y.) (D. L. & W.)	113	"	116	"	1,670	So. Pacific	90 1/2	So. Pacific
1,800,000	3 1/2	S Oct. 15, '15.	Warren R. R. (D. L. & W.)	158	Alexandre & Burnet....	160	Jos. Walker & Sons.	500	So. Ry.	29 1/2	So. Ry.

*In addition to the semi-annual dividends an annual payment of \$3.45 is made, bringing total paid on the stock up to \$12.45 a year. †In addition 2 per cent. is paid semi-annually in April and October, bringing total for year up to 14 per cent. ‡Including 1/2 per cent. extra.

Stocks				BANKS				Stocks			
Amount Out- standing.	Dividend			Security.	Bid for		Offered				
	Per C.	Pa- riod.	Date.		At	By	At	By			
\$1,500,000	14	S Jan.	3, '16.	America	540	Grannis & Co.....	545	Mann, Bill & Co.			
5,000,000	5	S Nov.	1, '15.	American Exchange Nat.....	208	"	210	Clinton Gilbert.			
1,000,000	3	S Jan.	1, '16.	Atlantic (\$100).....	175	"	185	Grannis & Co.			
150,000	10	S Jan.	1, '16.	Bronx Borough.....	140	"	160	"			
				Battery Park.....	165	"	180	"			
300,000	3	S Jan.	1, '16.	Butchers & Drovers (\$25)....	100	"	125	Grannis & Co.			
5,000,000	5	S Jan.	3, '16.	Chase	635	"	650	"			
3,500,000	2½	Q Jan.	3, '16.	Chatham & Phenix.....	200	Mann, Bill & Co.....	205	Herbert A. Mansfield.			
3,000,000	1 7/8	S Oct.	3, '16.	Chemical Nat.....	395	"	400	Clinton Gilbert.			
400,000	3	S Oct.	1, '15.	Chelsea Exchange.....	124	Grannis & Co.....	135	Grannis & Co.			
25,000,000	5	S Nov.	1, '15.	City (National).....	469	Herbert A. Mansfield...	464	Clinton Gilbert.			
2,550,000	2	Q Jan.	3, '16.	Citizens Central (Nat.).....	175	Grannis & Co.....	180	Grannis & Co.			
1,000,000	2	Q Jan.	3, '16.	Coal & Iron Nat.....	170	Herbert A. Mansfield...	174	Herbert A. Mansfield.			
300,000	8	S Jan.	1, '16.	Columbia	310	Grannis & Co.....	325	Grannis & Co.			
400,000	3	Q Dec.	31, '15.	Colonial	450	"					
25,000,000	2	Q Jan.	3, '16.	Commerce	171	Herbert A. Mansfield...	173	Grannis & Co.			
2,500,000	4	Q Feb.	1, '16.	Corn Exchange.....	325	Clinton Gilbert.....	330	Mann, Bill & Co.			

Annalist Open Security Market

Stocks

BANKS—Continued

Stocks

Amount Out- standing.	Dividend Per Pe- C. riod. Date.	Security.	Bid for— At By	Offered— At By
\$250,000	2 S Jan. 2, '15.	East River.....	70	Clinton Gilbert.
100,000	25 Q Jan. 3, '16.	Fifth Avenue.....	4500	Grannis & Co.
250,000	3 Q Jan. 1, '16.	Fifth Nat.....	250	"
200,000	3 S Nov. 1, '15.	Fidelity.....	140	"
10,000,000	117 Q Jan. 3, '16.	First Nat.....	900	Clinton Gilbert.
1,000,000	3 Q Dec. 31, '15.	Garfield Nat.....	185	Mann, Bill & Co.
200,000	10 S Jan. 3, '16.	German Exchange.....	375	Grannis & Co.
750,000	3 S Feb. 1, '16.	German-American, (\$75).....	135	Mann, Bill & Co.
200,000	10 S Nov. 1, '15.	Germania.....	390	Grannis & Co.
500,000	3 Q Jan. 1, '16.	Greenwich.....	275	Mann, Bill & Co.
200,000	2 Q Jan. 3, '16.	Gotham Nat.....	190	Grannis & Co.
3,000,000	5 Q Jan. 3, '16.	Hanover Nat.....	615	"
500,000	3	Harriman.....	340	Mann, Bill & Co.
1,500,000	12 S Jan. 3, '16.	Importers & Traders' Nat.....	492	"
4,000,000	2 Q Jan. 3, '16.	Irving Nat.....	178	Clinton Gilbert.
2,050,000	*8 S Jan. 3, '16.	Manhattan, (\$50).....	300	Grannis & Co.
1,000,000	3 Q Jan. 3, '16.	Market & Fulton.....	245	"
6,000,000	3 Q Aug. 10, '15.	Mechanics & Metals.....	268	"
2,000,000	4 S Jan. 3, '16.	Merchants' Nat.....	175	"
1,000,000	4 Q Jan. 3, '16.	Metropolis.....	300	"
2,000,000	2 Q Jan. 3, '16.	Metropolitan.....	170	"
200,000	7 S Jan. 3, '16.	Mutual.....	325	"
200,000	4 S Oct. 1, '15.	New Netherland.....	210	"
1,000,000	4 S Oct. 15, '15.	N. Y. Produce Exchange.....	200	Mann, Bill & Co.
2,000,000	8 S Jan. 3, '16.	New York (N. B. A.).....	380	"
500,000	20 S Jan. 3, '16.	New York Co. Nat.....	725	Grannis & Co.
5,000,000	4 Q Jan. 1, '16.	Park Nat.....	420	Mann, Bill & Co.
750,000	1½ Q Jan. 15, '16.	Public.....	410	"
500,000	2 Q Feb. 1, '16.	Pacific, (\$50).....	250	Grannis & Co.
1,000,000	3 Q Jan. 3, '16.	Seaboard Nat.....	410	"
1,000,000	3 Q Jan. 3, '16.	Second Nat.....	395	"
200,000	..	Sherman.....	125	"
1,500,000	3 S Jan. 3, '16.	State.....	120	"
1,000,000	4 S Dec. 31, '15.	Union Exchange Nat.....	135	"
200,000	3 S Feb. 1, '16.	Twenty-third Ward.....	100	"
100,000	2 Q Dec. 31, '15.	Washington Heights.....	275	"
200,000	6 S Jan. 3, '16.	West Side.....	400	"
100,000	10 S Dec. 31, '15.	Yorkville.....	475	Herbert A. Mansfield.

*Including 1% extra. †Including 5% extra. ‡Including 10% extra.

Stocks

TRUST COMPANIES

Stocks

Amount Out- standing.	Dividend Per Pe- C. riod. Date.	Security.	Bid for— At By	Offered— At By
\$50,000	4 Q Feb. 1, '16.	Astor Trust.....	400	Clinton Gilbert.
10,000,000	5 Q Jan. 3, '16.	Bankers Trust.....	455	Herbert A. Mansfield.
1,500,000	1½ Q Feb. 1, '16.	Broadway Trust.....	145	Mann, Bill & Co.
1,500,000	*15 Q Jan. 3, '16.	Brooklyn.....	490	"
2,000,000	17 Q Dec. 31, '15.	Columbia.....	540	"
3,000,000	*20 Q Jan. 3, '16.	Central.....	1140	Clinton Gilbert.
500,000	..	Commercial.....	105	Grannis & Co.
1,500,000	2½ Q Dec. 31, '15.	Empire.....	290	"
3,000,000	6 Q Dec. 31, '15.	Equitable Trust.....	445	Herbert A. Mansfield.
1,000,000	12½ Q Feb. 1, '16.	Farmers' Loan & Trust (\$25).....	1250	Mann, Bill & Co.
1,000,000	23 ..	Fidelity.....	208	Grannis & Co.
1,000,000	6 S Dec. 31, '15.	Franklin.....	250	Herbert A. Mansfield.
500,000	17 S Jan. 3, '16.	Fulton.....	280	Denny, Pomroy & Co.
20,000,000	*18 Q Dec. 31, '15.	Guaranty.....	408	Grannis & Co.
500,000	3 S Dec. 31, '15.	Hudson Trust.....	138	Mann, Bill & Co.
500,000	3 Q Feb. 1, '16.	Hamilton.....	265	Grannis & Co.
500,000	5 Q Feb. 1, '16.	Kings County.....	630	"
4,000,000	1½ Q Jan. 3, '16.	Lawyers Title Ins. & Trust.....	123	Herbert A. Mansfield.
1,000,000	3 ..	Lincoln.....	119	Clinton Gilbert.
2,000,000	6 Q Dec. 31, '15.	Metropolitan.....	415	Herbert A. Mansfield.
1,000,000	1½ Q Jan. 1, '16.	Manufacturers'.....	140	Mann, Bill & Co.
3,000,000	8 Q Dec. 31, '15.	New York.....	605	"
1,000,000	25 S June 10, '15.	N. Y. Life Ins. & Trust.....	975	Clinton Gilbert.
1,000,000	1 M Feb. 1, '16.	People's Trust.....	280	Grannis & Co.
5,000,000	5 Q Dec. 31, '15.	Title Guarantee & Trust.....	395	"
3,000,000	4 Q Jan. 1, '16.	Union.....	370	"
2,000,000	6 Q Dec. 31, '15.	U. S. Mortgage & Trust.....	398	"
2,000,000	25 S Jan. 3, '16.	U. S. Trust.....	1025	Clinton Gilbert.

*Including 10% extra. †Including 2% extra. ‡In addition 10% special and also a Christmas dividend of 2% was paid on Dec. 23, making a total of 15%.

Stocks

INSURANCE, REALTY AND SURETY COMPANIES

Stocks

Amount Out- standing.	Dividend Per Pe- C. riod. Date.	Security.	Bid for— At By	Offered— At By
\$2,000,000	25 S Jan. 3, '16.	Continental, \$25 new stock.....	58	Grannis & Co.
1,000,000	10 S Jan. 1, '16.	Germania.....	315	"
1,000,000	20 ..	Fidelity & Casualty.....	450	Ladd & Wood.
6,000,000	10 S Jan. 15, '16.	Home Fire.....	400	Grannis & Co.
6,000,000	3 Q Dec. 31, '15.	Lawyers' Mortgage Co.....	175	F. J. M. Dillon.
2,000,000	1½ Q Dec. 31, '15.	Mortgage Bond.....	114	"
3,000,000	3 Q Jan. 3, '16.	Nat. Surety.....	214	Grannis & Co.
2,000,000	1½ ..	New York Title Insurance.....	50	"

Stocks

PUBLIC UTILITIES

Stocks

Amount Out- standing.	Dividend		Security.	Bid for		Offered	
	Per Pe- C. riod.	Date.		At	By	At	By
\$9,500,000	..	..	Adirondack Elec. Power.....	23	Berdell Bros.....	23½	E. & C. Randolph.
2,500,000	..	..	Do pf.....	75	E. & C. Randolph.....	76½	"
3,500,000	*2½ Q	Jan. 3, '16.	American Gas & Elec. (\$50).....	131	H. F. McConnell & Co....	133	Lamarche & Coady.
1,600,000	1½ Q	Feb. 1, '16.	Do pf.....	50	".....	50½	"
15,329,000	*2½ Q	Feb. 1, '16.	American Light & Traction.....	380	A. L. Eglinton & Co.....	381	"
14,236,200	1½ Q	Feb. 1, '16.	Do pf.....	113	H. F. McConnell & Co....	114	A. L. Eglinton & Co.
8,205,400	1 Q	Dec. 1, '15.	American Power & Light....	67	Williams, Troth & Cole- man	68	Wms., Troth & Coleman
3,119,800	1½ Q	Jan. 3, '16.	Do pf.....	86½	"	87	Lamarche & Coady.
2,995,000	¾ ..	July 1, '14.	American Public Utilities....	45	H. F. McConnell & Co....	45½	H. F. McConnell & Co.
3,914,000	1½ Q	Jan. 1, '16.	Do pf.....	74	Wms., Troth & Coleman.	74½	"

CURB TRANSACTIONS

Week Ended Saturday, Feb. 5
Transactions by Days

	Indus- trial.	Oil.	Mining.	Bonds.
Monday ..	88,098	11,013	273,000	\$740,000
Tuesday ..	72,138	13,691	209,050	461,000
Wednesday ..	72,583	26,780	206,175	649,300
Thursday ..	198,130	92,928	198,240	802,200
Friday ..	295,339	66,827	216,160	711,000
Saturday ..	57,844	74,061	249,950	241,000
Total.....	694,063	285,279	1,352,575	\$3,694,500

	High.	Low.	Last.	Chge.
1,659 *Aetna Exptl. 66	61	65	—	1
17,100 *Aetna E. w. l. 21½	20½	21	—	½
15,500 *Aetna E. rts. 6½	4½	6	—	½
7,600 Ajax Rub. Inc. 70½	67½	68½	—	1½
500 Am. Int. Cor.	20½	21	—	½
1,200 Atl. G. & W.	27½	28	—	1
1,000 Atl. Gulf & W. I. pf.....	45½	45	—	1½
190 Atl. Steel.....	55	55	—	..
1,004 Balt. Tube Co. 90½	85½	90	—	+26
733 Balt. T. pf.....	80	84½	—	+4
1,320 *Can. C. & P. 75	64	72	—	+6
608 *C. C. & P. pf 90	75	88	—	+2
10,500 Can. Nat. Gas 2½	1½	2½	—	..
4,050 *Car. L. & P. 6	5½	5½	—	½
25 Carbon Steel.....	55	55	—	..
2,348 Carwen S. w. l. 8½	8½	8½	—	½
6,220 *Chand. Mot. 92½	88½	91	—	1
219 Central Ey.....	13	12	—	..
100 Cent. Ey. pf.....	26	26	—	..
2,745 *Chv. M. Car. 133	121	127	—	..
325 *Crocker Wh. 165	102½	105	—	+2½
231,000 Cub. C. Sug. 60½	45½	52½	—	..
650 *C. Cane S. pf 98	97	98	—	..
580 Curtiss Aero.	47	48	—	2
140 Dav. Ch. w. l. 65	64	64	—	3
2,150 Driggs-Sbury. 144½	128	142	—	3
3,350 *Electric Gun. 1¼	1¼	1¼	—	½
1,118 Eisenl'r B. w. l. 55½	55	55	—	..
2,425 Eisenl'r B. pf 100	99½	100	—	½
2,636 Emerson Ph. 12½	11½	12½	—	½
1,700 Fed. Dye & Chem. w. l. 46½	45½	45½	—	½
655 Fajardo Sug. 80	73	80	—	..
3,100 Guanta'mo S. 77	69	75	—	+8½
945 Hall Signal. 20	15	19½	—	..
309 Hall Sig. pf. 43	42	42	—	+4
100 Hartman Cor. 74½	74½	74½	—	½
3,180 H. Barker Car 49½	46	48½	—	+1½
450 *Hendee Mfg. 29	27	29	—	..
120 *H. & A. Arms 67	66	67	—	1
225 I. Arms & P. 18	17	17½	—	2
609 I. Cont. Rub. 13½	12½	12½	—	+1½
4,600 *I. Mer. Mar. 18	16½	16½	—	1
2,390 *I. M. M. pf. 70½	70	76	—	5½
30 Int. Motors.....	22	22	—	3
7,500 *I. Nickel, new 32½	56½	51½	—	½

(Continued on Following Page.)

Pacific Gas & Electric Co.

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Annalist Open Security Market

Stocks

PUBLIC UTILITIES—Continued

Stocks

Amount Out- standing.	Dividend Per Pe- C. riod. Date.	Security.	At	Bid for— By	At	Offered— By
\$7,000,000		Associated Gas & El. pf.	80	Berdell Bros.	85	Berdell Bros.
5,000,000		Amer. Water Works & Elec.	7 3/4	Wms. Troth & Coleman.	8 1/2	Dominick & Dominick.
10,000,000		Do 1st pf. 7 p. c. com.	57	H. F. McConnell & Co.	59	H. F. McConnell & Co.
		Do 6 p. c. participating pf.	17 1/2	Dominick & Dominick.	19	Dominick & Dominick.
		Carolina Power & Light.	27	Berdell Bros.	30	Berdell Bros.
		Do pf.	96	"	99	"
4,451,900	1 1/2	Feb. 19, '15. Central States Elec.	8 1/2	"	10 1/2	"
4,543,300	1 1/2	Q Jan. 1, '16. Do pf.	68	"	72	"
14,718,380	1/2	July 1, '14. Cities Service.	114	Williams, Troth & Coleman.	115	Lamarche & Coady.
26,168,426	1/2	M Feb. 1, '16. Do pf.	76	"	76 3/4	Wms. Troth & Coleman.
11,000,000		Colorado Power.	24 1/4	Williams, Troth & Coleman.	26	Williams, Troth & Coleman.
425,000	1 1/2	Q Dec. 15, '15. Do pf.	88	"	100	"
831,600	1 1/2	Q Jan. 1, '16. Col. (S. C.) Ry., Gas & El. pr.	80	Redmond & Co.	90	Redmond & Co.
18,000,000	1	Q Feb. 1, '16. Commonwealth P., R. & L.	62	Lamarche & Coady.	62 1/2	Lamarche & Coady.
16,000,000	1 1/2	Q Feb. 1, '16. Do pf.	86	H. F. McConnell & Co.	86 1/2	"
15,000,000	2	S Jan. 15, '16. Consol. Traction, (N. J.)	70 1/4	B. H. & F. W. Pelzer.	72	B. H. & F. W. Pelzer.
5,000,000		Denver Union Water.	14	E. F. Hutton & Co.	"	"
1,500,000		Electric Bond Deposit.	72	Williams, Troth & Coleman.	76	Williams, Troth & Coleman.
1,003,900		Empire District Electric pf.	80 1/2	"	85 1/2	"
2,000,000	1 1/2	Q Feb. 1, '16. Electric Bond & Share pf.	99 1/2	H. F. McConnell & Co.	101	H. F. McConnell & Co.
811,350		Elizabeth & Trenton.	24	B. H. & F. W. Pelzer.	"	"
180,300		Do pf.	34	"	"	"
6,000,000	5	Per annum. Essex & Hudson Gas.	132 3/4	"	"	"
4,750,000		Federal Light & Traction.	8	E. & C. Randolph.	10	E. & C. Randolph.
2,500,000	1 1/2	Sept. '14. Do pf.	40	"	42	H. F. McConnell & Co.
		Gas & Electric Sec.	120	"	"	"
		Do pf.	88	"	"	"
2,000,000	5	Per annum. Gas & Electric of Bergen Co.	88	B. H. & F. W. Pelzer.	"	"
10,500,000	4	S Jan. 1, '16. Hudson County Gas.	131	"	"	"
2,250,000		Lincoln Gas & Elec.	15	Wms. Troth & Coleman.	25	Wms. Troth & Coleman.
9,969,300	1 1/2	Q Dec. 1, '15. Middle West Utilities pf.	76	A. H. Bickmore & Co.	77 1/4	A. H. Bickmore & Co.
32,168,100	1 1/2	Q Jan. 15, '16. Mountain States Tel. & Tel.	108	E. F. Hutton & Co.	110	E. F. Hutton & Co.
4,585,000		Northern Ontario Pow. & Lt.	15	H. F. McConnell & Co.	17	H. F. McConnell & Co.
2,400,000	3	S Jan. 15, '16. Do pf.	59	"	64	"
5,975,000		Northern States Power.	45 1/2	E. & C. Randolph.	46	Berdell Bros.
8,386,700	1 1/2	Q Jan. 15, '16. Do pf.	90 1/2	"	92	E. & C. Randolph.
10,000,000	1 1/2	Q Nov. 15, '15. Ozark Pow. & Water.	20	Wms. Troth & Coleman.	30	Wms. Troth & Coleman.
1,500,000		Pacific Gas & Electric.	61	John Nickerson, Jr.	62	John Nickerson, Jr.
32,109,300	1/2	Apr. 13, '15. Do new pf.	90	Sutro Bros. & Co.	92	Sutro Bros. & Co.
9,895,200	1 1/2	Q Nov. 15, '15. Do old pf.	89	"	91	"
6,100,000	1 1/2	Q Nov. 15, '15. Pacific Pow. & Light pf.	95	White, Weld & Co.	100	White, Weld & Co.
6,206,000		Prest-O-Lite Co.	45	Redmond & Co.	60	Redmond & Co.
5,191,400	1 1/2	Q Jan. 15, '16. Republic Ry. & Light.	21 1/2	Lamarche & Coady.	23	Lamarche & Coady.
747,150		Riverside Traction.	15	B. H. & F. W. Pelzer.	69	H. F. McConnell & Co.
266,500		Do pf.	34	"	"	"
10,400,000	1 1/2	Q Nov. 15, '15. Southern California Edison.	89	H. F. McConnell & Co.	90	Williams, Troth & Coleman.
4,000,000	1 1/2	Q Jan. 15, '16. Do pf.	103	Wms. Troth & Coleman.	105	"
28,000,000	3/4	Q Dec. 30, '15. Spring Valley Water.	57 1/2	E. F. Hutton & Co.	58	E. F. Hutton & Co.
9,343,150		Standard Gas & Electric.	8 1/4	A. E. Butler & Co. (Chi.)	8 3/4	Berdell Bros.
11,784,915	1	Q Dec. 15, '15. Do pf.	31 1/4	Wms. Troth & Coleman.	31 3/4	A. E. Butler & Co. (Chi.)
20,000,000		Tenn. Ry. Light & Power.	10	Hatch & Steele.	10 1/4	Berdell Bros.
10,253,000	1 1/2	June 1, '14. Do pf.	44 1/2	Berdell Bros.	45 1/2	Lamarche & Coady.
9,166,300		Toledo Trac. Lt. & Power.	19	Williams, Troth & Coleman.	21	Williams, Troth & Coleman.
7,687,000		Do pf.	53	"	56	"
6,809,100	1	July 1, '14. United Light & Ry.	45	Williams, Troth & Coleman.	46	Lamarche & Coady.
7,713,000	1 1/2	Q Jan. 1, '16. Do 1st pf.	72 3/4	"	73 1/2	"
30,775,100		Utah Securities.	19 1/4	E. & C. Randolph.	20	E. & C. Randolph.
15,400,000	1 1/2	Q Jan. 15, '16. Washington Water Power.	85	White, Weld & Co.	95	White, Weld & Co.
14,670,000		Western Power.	16 1/4	Hatch & Steele.	17	E. & C. Randolph.
6,180,000		Do pf.	58 1/4	Wms. Troth & Coleman.	58 1/2	Lamarche & Coady.

*Also 2% in common stock. †Also 2 1/2% in common stock.

Stocks

INDUSTRIAL AND MISCELLANEOUS

Stocks

Amount Out- standing.	Dividend Per Pe- C. riod. Date.	Security.	At	Bid for— By	At	Offered— By
\$4,495,760	1	Q Nov. 15, '15. American Bank Note.	45	Dominick & Dominick.	48	Dominick & Dominick.
4,495,760	1 1/2	Q Jan. 3, '16. Do pf.	50	"	52	"
8,000,000	1 1/2	Q Jan. 20, '16. American Chicle.	70	Williamson & Squire.	74	Williamson & Squire.
3,000,000	1	Q Jan. 1, '16. Do pf.	85	"	90	"
2,627,500	1 1/2	Q Jan. 1, '16. American Graphophone.	120	"	125	"
2,096,630	1 1/2	Q Mar. 15, '15. Do pf.	124	"	129	"
5,475,000	1 1/2	Q Jan. 1, '16. Atlas Powder.	248	C. I. Hudson & Co.	252	C. I. Hudson & Co.
4,975,000	1 1/2	Q Feb. 1, '16. Do pf.	102	"	105	"
6,000,000	1	Feb. 1, '12. Auto Sales Gum & Choc. Co.	1 1/2	F. S. Smithers & Co.	1 1/2	F. S. Smithers & Co.
21,304,200	4	S Aug. 14, '15. Borden's Condensed Milk.	138 1/4	Judson G. Wall & Son.	"	"
7,500,000	1 1/2	Q Dec. 15, '15. Do pf.	106	Williamson & Squire.	115	Williamson & Squire.
3,000,000		Buffalo & Susq. Corp.	40	J. S. Farlee Co.	42	J. S. Farlee Co.
4,000,000		Do pf.	60	"	62	"
5,925,000	3/4	Q Dec. 31, '15. Celluloid Company.	147	Williamson & Squire.	150	Williamson & Squire.
3,600,000		Central Foundry.	12	F. S. Smithers & Co.	15	F. S. Smithers & Co.
4,000,000		Do pf.	25	"	29	"
65,000	2 1/2	Q Jan. 1, '16. Del. Lack & West Coal.	305	Williamson & Squire.	315	Williamson & Squire.
12,170,500	1 1/2	Feb. 1, '16. Dixon Crucible.	200	B. H. & F. W. Pelzer.	210	B. H. & F. W. Pelzer.
19,000,000		Emerson Brantingham pf.	57	A. E. Butler & Co. (Chi.)	57 1/4	A. E. Butler & Co. (Chi.)
10,544,000	1 1/2	Q Jan. 1, '16. Great Western Sugar.	138 1/2	F. S. Smithers & Co.	19	F. S. Smithers & Co.
7,150,000	2	Q Dec. 1, '15. Hercules Powder.	380	E. F. Hutton & Co.	140	E. F. Hutton & Co.
5,146,800	1 1/2	Q Feb. 1, '16. Do pf.	116	C. I. Hudson & Co.	390	C. I. Hudson & Co.
6,077,130	1 1/2	Q Jan. 1, '16. International Salt.	38	Williamson & Squire.	40	Williamson & Squire.
1,416,700	1 1/2	Q Jan. 3, '16. McColl Corp. 1st pf.	85	White, Weld & Co.	90	White, Weld & Co.
10,000,000	2 1/2	Nov. 10, '15. New Jersey Zinc.	291	Williamson & Squire.	294	Williamson & Squire.
10,000,000		Remington Typewriter.	17	J. S. Carney.	19	J. S. Carney.
4,000,000	1 1/2	Oct. 1, '14. Do 1st pf.	75	"	78	"
5,000,000	2	Oct. 1, '14. Do 2d pf.	40	"	43	"
10,000,000	4	Q Dec. 31, '15. Royal Baking Powder.	140	Williamson & Squire.	145	Williamson & Squire.
7,000,000		Semet-Solvay.	410	Judson G. Wall & Son.	"	"
10,000,000	1 1/2	Q Dec. 31, '15. Do pf.	100	Williamson & Squire.	102	Williamson & Squire.
10,000,000	1 1/2	S Jan. 10, '16. St. L. Rocky Mt. & Pacific.	32 1/2	Robinson & Co.	35	Robinson & Co.
1,000,000	1 1/2	Q Dec. 31, '15. Do pf.	70	"	74	"
60,000,000	2	Q Dec. 31, '15. Singer Mfg. Co.	220	Williamson & Squire.	224	Williamson & Squire.
10,000,000	1 1/2	Q Feb. 1, '16. Stewart-Warner Speedometer.	87	White, Weld & Co.	110	White, Weld & Co.
895,400	1 1/2	Q Feb. 1, '16. Do pf.	107	"	87 1/2	"
3,000,000	2	S Jan. 15, '16. Union Ferry.	39	Williamson & Squire.	41	Williamson & Squire.
		Utah-Idaho Sugar.	14	E. F. Hutton & Co.	14 1/2	E. F. Hutton & Co.

*Including 2 per cent. extra. †Ex-dividend. ‡Including 1 per cent. extra. §Including 3 1/2 per cent. extra.

CURB TRANSACTIONS

Continued from Preceding Page.

Sales.	High.	Low.	Last.	Net
300 Jewel Tea.	98	96 1/2	96 1/2	+ 1 1/2
100 Jewel Tea pf. 105.	105	105	105	+ 2 1/2
7,070 Kath. Ind. pf. 25.	21 1/2	21 1/2	21 1/2	+ 2 1/2
1,000 Kelly Springs.				
Field T. w. l. 74.	60	71	71	+ 1 1/2
50 Kelly S. Tire. 282.	280	280	280	+ 1 1/2
1,835 Kresge. w. l. 16 1/2.	16 1/2	16	16	+ 1 1/2
5,800 Lee Tire.	50 1/2	48 1/2	49 1/2	+ 1 1/2
4,050 Lake T. Ind. 10 1/2.	9 1/2	10 1/2	10 1/2	+ 1 1/2
1,400 L. T. Ind. pf. 14.	10	11	11	+ 1 1/2
20,250 Man. Transit. 2 1/2.	1 1/2	1 1/2	1 1/2	+ 1 1/2
4,500 Mar. of Am.	37	35	37 1/2	+ 1 1/2
900 Martin Arms. 34.	33	33 1/2	33 1/2	+ 1 1/2
300 Mar. Arms pf. 81.	80 1/2	80 1/2	80 1/2	+ 1 1/2
10,000 "Maxim Mun. 8 1/2.	7 1/2	7	7	+ 1 1/2
115,000 "Mylate Ste. 70 1/2.	64 1/2	64 1/2	64 1/2	+ 1 1/2
13,740 "Nashua Ind. 3 1/2.	3 1/2	3 1/2	3 1/2	+ 1 1/2
1,430 Peet. T. & M. Co. 28.	29 1/2	29 1/2	29 1/2	+ 1 1/2
18,400 "P. of R. & H. 6 1/2.	5	6 1/2	6 1/2	+ 1 1/2
5,000 Boston Ind. 1. 6 1/2.	5	6 1/2	6 1/2	+ 1 1/2
100 "M. Ind. new 17.	17	17	17	+ 1 1/2
1,820 "Sax. M. Co. 70.	68 1/2	68 1/2	68 1/2	+ 1 1/2
5,020 "Stand. Mot. 7 1/2.	7	7 1/2	7 1/2	+ 1 1/2
7,500 Stand. Ship. 13 1/2.	12 1/2	12 1/2	12 1/2	+ 1 1/2
8,800 "St. Joe Lead 15 1/2.	14 1/2	15	15	+ 1 1/2
23,495 S. Ind. Ind. 30.	31	31	31	+ 1 1/2
12,300 "Tenn. Co. Ind. 17.	15 1/2	15 1/2	15 1/2	+ 1 1/2
22,200 "Tenn. Ind. 30.	30	30 1/2	30 1/2	+ 1 1/2
3,300 "Tenn. Ind. 30.	30 1/2	30 1/2	30 1/2	+ 1 1/2
13,800 "Tenn. Ind. 30.	30 1/2	30 1/2	30 1/2	+ 1 1/2
10,300 "Tenn. Ind. 30.	30 1/2	30 1/2	30 1/2	+ 1 1/2
1,112 "Tenn. Ind. 30.	30 1/2	30 1/2	30 1/2	+ 1 1/2
1,945 W. P. T. w. l. 19 1/2.	19	19 1/2	19 1/2	+ 1 1/2
680 W. P. T. w. l. 19 1/2.	19	19 1/2	19 1/2	+ 1 1/2
10,550 White M. Co. 52 1/2.	50 1/2	51	51	+ 1 1/2
14,700 W. P. T. w. l. 19 1/2.	19 1/2	19 1/2	19 1/2	+ 1 1/2

STANDARD OIL SUBSIDIARIES

5,450 Acme Ind. Oil 17.	16	16 1/2	16 1/2	+ 1 1/2
2 Buck. P. L. 107.	107	107	107	+ 1 1/2
315 Ill. Pipe Line. 18.	17 1/2	18 1/2	18 1/2	+ 1 1/2
38 Indiana P. L. 105.	102	102	102	+ 1 1/2
5,257 Ohio Oil.	228	197	220	+ 1 1/2
196 P. Oil & G. 422.	400	415	415	+ 1 1/2
491 Prairie P. L. 231.	222	230	230	+ 1 1/2
761 S. Oil of Cal. 380.	363	370	370	+ 1 1/2
181 South P. Oil 570.	548	570	570	+ 1 1/2
46 S. Oil of Ind. 503.	487	500	500	+ 1 1/2
282 S. O. of N. Y. 512.	497	510	510	+ 1 1/2
452 S. O. of N. Y. 217.	204	214	214	+ 1 1/2
5 Union T. Ind. 86.	86	86	86	+ 1 1/2
67 Vacuum Oil. 225.	216	222	222	+ 1 1/2

OTHER OIL STOCKS

4,750 Bar. O. & G.	2½	2½	2½	..
28,850 "B. & G.	10	10	10	..
Ref.	20½	17½	19½	+ 1½
2,350 Empire Pet.	6	5½	6	+ ½
180,000 Federal Oil.	12	12	12	..
1,350 "Houst. Oil.	19½	18½	19½	..
7,600 "Inter.-Petrol.	13½	12½	13½	..
505 "Midwest.	15	15	15	..
28,845 "Soc. Oil. & R.	11½	9½	10½	+ 1
1,500 "Ven. Con. O.	9½	9½	9½	+ ½
7,150 "Victoria Oil.	2½	2	2½	- ½

(Continued from Preceding Page.)

H. F. McCONNELL & CO.
25 FINE ST., Tel. 6064 John, NEW YORK

New York Stock Exchange Transactions

Week Ended February 5

Total Sales 4,174,965 Shares

High and low prices may be for odd lots. High and low prices for the year are based on 100-share lots, the official unit

Range for Year 1915.		Range for Year 1916.		STOCKS.		Amount Capital Stock Listed.	Last Dividend Paid Date.	Per Cent.	Per- iod.	High.	Low.	Last.	Net Changes.	Sales.
High.	Low.	High.	Low.	High.	Date.	Low.	Date.							
145	80	154 1/2	Jan. 4	147 1/2	Feb. 5	ADAMS EXPRESS.....	\$12,000,000			149 1/2	147 1/2	147 1/2	- 2 1/2	200
40 1/2	21 1/2	26 1/2	Jan. 7	22 1/2	Feb. 5	Alaska Gold Mines.....	7,500,000			24 1/2	22 1/2	22 1/2	- 1/2	15,200
13 1/2	9 1/2	10 1/2	Jan. 7	9 1/2	Jan. 28	Alaska Juneau Gold Mining.....	13,967,330			9 1/2	9 1/2	9 1/2	- 1/2	4,525
49 1/2	7 1/2	31 1/2	Jan. 4	25	Jan. 12	Allis-Chalmers Mfg.....	25,877,900			29	25 1/2	28	+ 2	10,987
85 1/2	33	83	Jan. 3	75 1/2	Jan. 24	Allis-Chalmers Mfg. pf.....	16,446,000			80 1/2	76 1/2	79	+ 1 1/2	3,500
74 1/2	48	72 1/2	Jan. 3	67	Jan. 11	Amer. Agricultural Chemical.....	18,420,900			70 1/2	67 1/2	69 1/2	+ 1	3,400
101 1/2	90	99 1/2	Jan. 5	97	Jan. 27	Amer. Agricultural Chemical pf.....	27,558,200			98 1/2	98 1/2	98 1/2	+ 1/2	100
72 1/2	33 1/2	69	Jan. 4	61 1/2	Feb. 1	American Beet Sugar Co.....	15,000,000			67	61 1/2	65	+ 1 1/2	8,600
95	83	94 1/2	Jan. 17	94	Jan. 4	American Beet Sugar Co. pf.....	5,000,000			94 1/2	94 1/2	94 1/2	+ 1/2	100
109 1/2	87 1/2	103 1/2	Jan. 28	102	Jan. 8	Amer. Brake Shoe & Foundry.....	4,545,900			103	103	103	- 2	100
219 1/2	132 1/2	195 1/2	Jan. 3	193	Jan. 5	Amer. Brake Shoe & Foundry pf.....	4,958,000							
68 1/2	25	64 1/2	Jan. 17	59 1/2	Jan. 5	American Can Co.....	41,233,300			63 1/2	61	61 1/2	+ 1/2	81,000
113 1/2	91 1/2	113 1/2	Jan. 26	110	Jan. 31	American Can Co. pf.....	11,233,300			112 1/2	110	110 1/2	- 2 1/2	2,175
98	40	78	Jan. 3	63 1/2	Jan. 31	American Car & Foundry.....	30,000,000			117 1/2	117	117 1/2	+ 1 1/2	18,600
118	111 1/2	118 1/2	Jan. 12	117	Feb. 1	American Car & Foundry pf.....	30,000,000							
60	42					American Cities pf.....	20,558,000							
25	23					American Coal.....	2,038,000							
170 1/2	82	175 1/2	Jan. 19	154 1/2	Jan. 11	American Coal Products.....	11,298,200			107 1/2	100 1/2	103	- 1	9,800
120	107 1/2	116 1/2	Jan. 7	115	Jan. 20	American Coal Products pf.....	4,569,700			115 1/2	115 1/2	115 1/2	- 1/2	100
115	114	115 1/2	Jan. 15	113 1/2	Jan. 4	Am. Coal Prod. pf., sub. rec. full pd.								
64	39	57 1/2	Jan. 17	51 1/2	Jan. 31	American Cotton Oil Co.....	20,237,100			55 1/2	51 1/2	55	+ 2	3,050
102 1/2	91	99 1/2	Jan. 15	98	Jan. 6	American Cotton Oil Co. pf.....	10,198,000			130 1/2	130	130 1/2	- 1 1/2	300
133 1/2	83	140 1/2	Jan. 4	128 1/2	Jan. 3	American Express.....	18,000,000			105 1/2	97 1/2	104 1/2	+ 1/2	1,400
14 1/2	4 1/2	12	Jan. 3	9 1/2	Jan. 26	American Hide & Leather Co.....	11,274,100			52	48	51 1/2	+ 1/2	6,700
59 1/2	19 1/2	57	Jan. 18	48	Jan. 31	American Hide & Leather Co. pf.....	12,548,300			29 1/2	26 1/2	28 1/2	+ 1 1/2	19,100
35	20 1/2	29 1/2	Feb. 3	25	Jan. 20	American Ice Securities.....	19,047,300			24	22 1/2	23 1/2	+ 1/2	5,000
31 1/2	7 1/2	25 1/2	Jan. 26	21 1/2	Jan. 12	American Linseed Co.....	16,750,000			42 1/2	40 1/2	42 1/2	+ 1 1/2	2,000
59 1/2	24	43 1/2	Jan. 15	39 1/2	Jan. 12	American Linseed Co. pf.....	16,750,000			67 1/2	62 1/2	66	+ 2 1/2	32,000
74 1/2	19	69	Jan. 3	60 1/2	Jan. 11	American Locomotive Co.....	25,000,000			102 1/2	101 1/2	102	- 1/2	780
105	75	103	Jan. 27	100 1/2	Jan. 5	American Locomotive Co. pf.....	25,000,000			9 1/2	8 1/2	9 1/2	+ 1/2	1,200
13 1/2	3 1/2	9 1/2	Jan. 19	8 1/2	Jan. 18	American Malt Corporation.....	5,743,200			34	33 1/2	33 1/2	+ 1 1/2	300
37 1/2	21 1/2	34 1/2	Jan. 25	31 1/2	Jan. 14	American Malt Corporation pf.....	8,839,500			102 1/2	96 1/2	98 1/2	+ 1/2	120,145
108 1/2	56	113 1/2	Jan. 4	96 1/2	Jan. 31	Amer. Smelting & Refining Co.....	50,108,000			114 1/2	113 1/2	114	+ 1/2	1,250
113	100	114 1/2	Feb. 3	112	Jan. 6	Amer. Smelting & Refining Co. pf.....	50,000,000			92 1/2	92	92 1/2	- 1/2	305
92	86	93 1/2	Jan. 7	92	Jan. 3	American Smelters pf. A.....	16,639,800			86 1/2	86 1/2	86 1/2	- 1/2	200
85 1/2	78	87 1/2	Jan. 25	85 1/2	Jan. 10	American Smelters pf. B.....	30,000,000							
165	144	148 1/2	Jan. 10	148 1/2	Jan. 10	American Snuff.....	11,000,000			3	3	3	- 1/2	100
110 1/2	103	110	Jan. 27	108	Jan. 17	American Snuff pf.....	3,952,800			3	3	3	- 1/2	100
74 1/2	24 1/2	61 1/2	Jan. 4	53	Jan. 27	American Steel Foundries.....	15,708,900			Dec. 31, '14				
119 1/2	99 1/2	116 1/2	Jan. 8	110 1/2	Jan. 31	American Sugar Refining Co.....	45,000,000			114	110 1/2	113 1/2	+ 1/2	4,400
64	58	65	Jan. 31	63 1/2	Jan. 20	American Sugar Refining Co. pf.....	45,000,000			118	117	117 1/2	+ 1/2	500
304 1/2	116	128 1/2	Jan. 15	126 1/2	Feb. 1	American Telegraph & Cable Co.....	14,000,000			65	65	65	+ 1 1/2	100
252 1/2	195 1/2	209 1/2	Feb. 3	200 1/2	Jan. 11	American Telephone & Tel. Co.....	382,062,500			127 1/2	126 1/2	126 1/2	- 1/2	5,390
111 1/2	103 1/2	108 1/2	Jan. 29	106 1/2	Jan. 11	American Tobacco Co.....	40,242,400			239 1/2	201	204 1/2	+ 3 1/2	6,580
57 1/2	15 1/2	53 1/2	Jan. 22	44	Jan. 11	American Tobacco Co. pf., new.....	51,978,700			108	107 1/2	107 1/2	- 1/2	500
56	46	53 1/2	Jan. 22	42	Jan. 11	American Woolen Co.....	1,194,700							
100	77 1/2	95	Jan. 3	94 1/2	Jan. 5	American Woolen Co. tr. rets.....	18,161,000			51 1/2	47 1/2	49	- 1/2	16,200
90 1/2	95	97 1/2	Jan. 22	92	Jan. 10	American Woolen Co. pf.....	1,979,200							
15	5	13 1/2	Jan. 4	11	Jan. 8	American Woolen Co. pf., tr. rets.....	38,019,600			97	96	96 1/2	- 1/2	600
71 1/2	67 1/2	70 1/2	Jan. 6	65 1/2	Jan. 31	American Writing Paper Co.....	12,500,000			114	114	114	- 1 1/2	100
91 1/2	49 1/2	91 1/2	Jan. 5	82 1/2	Jan. 31	American Zinc, Lead & Smelt.....	2,761,050			70	65 1/2	68 1/2	+ 1 1/2	5,000
14	5	8	Jan. 4	6	Jan. 24	Anaconda Copper Mining Co.....	116,562,500			87 1/2	82 1/2	85 1/2	- 1/2	134,450
74 1/2	55	77	Jan. 3	62	Jan. 31	Assets Realization Co.....	9,990,000			6 1/2	6 1/2	6 1/2	+ 1/2	100
111 1/2	92 1/2	108 1/2	Jan. 4	101 1/2	Jan. 31	Associated Oil.....	40,000,000			60 1/2	62	65	+ 2 1/2	1,700
102 1/2	96	100 1/2	Jan. 31	98 1/2	Jan. 4	Atchison, Topeka & Santa Fe.....	210,755,000			104 1/2	101 1/2	102 1/2	- 2 1/2	1,700
116	98	115	Jan. 3	112	Jan. 31	Atchison, Topeka & Santa Fe pf.....	124,199,470			100 1/2	100 1/2	100 1/2	- 1/2	1,700
154 1/2	26 1/2	118 1/2	Jan. 3	103 1/2	Jan. 12	Atlantic Coast Line.....	67,558,000			112 1/2	112	112	- 1	400
114	92	108 1/2	Jan. 21	107 1/2	Jan. 3	BALDWIN LOCOMOTIVE WORKS.....	20,000,000			116	109 1/2	112 1/2	+ 4 1/2	161,850
96	63 1/2	96	Jan. 4	86 1/2	Feb. 1	Baldwin Locomotive Works pf.....	20,000,000			108 1/2	108	108	- 1/2	700
79 1/2	67	80	Jan. 15	76 1/2	Jan. 31	Baltimore & Ohio.....	152,314,800			89 1/2	86 1/2	88 1/2	- 1/2	18,460
4 1/2	1/2	3 1/2	Jan. 3	2 1/2	Jan. 31	Baltimore & Ohio pf.....	60,000,000			77 1/2	76 1/2	77	- 1/2	1,714
600	46 1/2	493	Jan. 18	415	Jan. 11	Batopilas Mining.....	8,931,980			2 1/2	2 1/2	2 1/2	+ 1/2	2,850
184	91	145	Jan. 6	130	Jan. 24	Bethlehem Steel Co.....	14,862,000			474	450	470	+ 5	1,330
42 1/2	40					Bethlehem Steel Co. pf.....	14,908,000			130	130	130	- 1/2	100
80	80					Booth Fisheries.....	3,852,200							
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Range				Range				STOCKS.				Amount		Last		Per		Per		High.		Low.		Last.		Net		Sales.			
For Year 1916—		Low.		High.		Date.		Low.		Date.		Capital		Stock Listed.		Dividend Paid		Cent.		Cent.		High.		Low.		Last.		Changes.		Sales.	
49	40	*42½	Feb. 2	*42½	Feb. 2	Crex Carpet Co.....	2,988,500	June 15, '14	3	Q	42½	42½	42½	..	..	50	..	..	..	..	..	..	..	..	..	..	..	..	..	..
27½	27½	50	Feb. 3	43	Feb. 2	Cripple Creek Central.....	2,500,000	Dec. 1, '15	1	Q	50	43	50	+22½	..	257	..	..	..	..	..	..	..	..	..	..	..	..	..	..
109½	18½	*38	Jan. 31	*38	Jan. 31	Cripple Creek Central pf.....	3,000,000	Dec. 1, '15	1	Q	38	38	38	..	..	24	..	..	..	..	..	..	..	..	..	..	..	..	..	..
112½	84	86½	Feb. 4	52¾	Jan. 12	Crucible Steel Co.....	25,000,000	.....	..	..	86½	69½	83	+12½	..	420,250	..	..	..	..	..	..	..	..	..	..	..	..	..	..
177	38	118½	Feb. 4	108¼	Jan. 11	Crucible Steel Co. pf.....	25,000,000	Dec. 31, '15	1½	Q	118½	109½	116½	+5½	..	4,400	..	..	..	..	..	..	..	..	..	..	..	..	..	..
110	93	206	Feb. 3	152	Jan. 5	Cuban-American Sugar.....	7,125,000	Jan. 3, '16	2½	Q	206	173	199½	+23¾	..	8,000	..	..	..	..	..	..	..	..	..	..	..	..	..	..
90	86	109½	Feb. 4	104	Feb. 1	Cuban-American Sugar pf.....	7,893,800	Jan. 3, '16	1½	Q	109½	104	109½	+3½	..	1,430	..	..	..	..	..	..	..	..	..	..	..	..	..	..
15¼	138½	96½	Jan. 3	96	Jan. 6	DEERE & CO. pf.....	37,828,500	Dec. 1, '15	1½	Q	..	..	96½	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
238	199½	15¼	Jan. 19	150	Jan. 27	Delaware & Hudson.....	42,503,000	Dec. 20, '15	2½	Q	152½	150	150½	-½	..	600	..	..	..	..	..	..	..	..	..	..	..	..	..	..
16½	4	225	Jan. 6	223	Jan. 25	Delaware, Lackawanna & Western.....	42,277,000	Jan. 20, '16	2½	Q	225	223	225	+1	..	500	..	..	..	..	..	..	..	..	..	..	..	..	..	..
29¾	6½	14	Jan. 3	11½	Jan. 11	Denver & Rio Grande.....	38,000,000	.....	..	..	12½	12	12½	-½	..	200	..	..	..	..	..	..	..	..	..	..	..	..	..	..
133	112	24	Jan. 3	19½	Feb. 2	Denver & Rio Grande pf.....	49,778,400	Jan. 15, '11	2½	..	20½	19½	20½	+1	..	200	..	..	..	..	..	..	..	..	..	..	..	..	..	..
*70	*70	140	Feb. 3	132½	Jan. 8	Detroit Edison.....	13,522,200	Jan. 15, '16	1½	Q	140	140	140	+2½	..	100	..	..	..	..	..	..	..	..	..	..	..	..	..	..
70	52¼	..	..	..	..	Detroit & Mackinac.....	2,000,000	Jan. 2, '15	2½	..	..	..	*70	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
122	103	81	Jan. 29	70	Jan. 7	Detroit United Railway.....	12,500,000	Dec. 1, '15	1½	Q	80¾	76	76	-2½	..	1,285	..	..	..	..	..	..	..	..	..	..	..	..	..	..
50½	5½	108	Jan. 15	105½	Feb. 2	Diamond Match.....	16,965,100	Dec. 15, '15	1½	Q	105½	105½	105½	-½	..	100	..	..	..	..	..	..	..	..	..	..	..	..	..	..
30¾	16	50%	Feb. 5	41½	Jan. 31	Distillers' Securities Corp.....	30,880,900	Oct. 31, '12	½	..	50%	41½	48½	+4¾	..	133,800	..	..	..	..	..	..	..	..	..	..	..	..	..	..
8¾	2	29	Jan. 3	26½	Jan. 31	Dome Mines\$½	4,000,000	Dec. 1, '15	50c	Q	28¾	26½	28¾	+1¼	..	8,950	..	..	..	..	..	..	..	..	..	..	..	..	..	..
15½	4	6	Jan. 11	5	Jan. 26	Duluth, South Shore & Atlantic.....	12,000,000	.....	..	..	5	5	5	..	..	10	..	..	..	..	..	..	..	..	..	..	..	..	..	..
..	..	14	Jan. 5	10	Jan. 27	Duluth, South Shore & Atlantic pf.....	10,000,000	.....	..	..	..	..	10	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
100	99¼	*30	Jan. 18	*30	Jan. 18	Duluth Superior Traction.....	3,500,000	.....	..	..	..	..	*30	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
..	..	..	..	..	..	Du Pont Powder pf.....	16,068,800	Oct. 25, '15	1¼	Q	..	..	100	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
*605	*605	..	..	..	..	EASTMAN KODAK.....	19,586,200	Dec. 31, '15	2½	Ex.	..	..	*605	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
78¾	63	66	Jan. 4	60¼	Jan. 31	Electric Storage Battery.....	16,129,400	Jan. 3, '16	1	Q	63	60¼	62½	+½	..	1,200	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
45%	19%	43¾	Jan. 3	35	Jan. 31	Erie.....	112,378,906	..	..	..	39¾	35	37¾	+1½	..	121,500	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
59½	32¼	59½	Jan. 3	50¼	Jan. 31	Erie 1st pf.....	47,892,400	Feb. 20, '07	2	..	55	50¼	53¼	+1½	..	16,700	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
54¼	27	54¼	Jan. 3	45¼	Jan. 31	Erie 2d pf.....	16,000,000	Apr. 9, '07	2	..	48	45¼	48	+1½	..	420	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
*62½	*62½	..	..	..	..	Erie & Pittsburgh.....	2,000,000	Dec. 10, '15	1¼	Q	..	..	*62½	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
60	8	35	Jan. 7	30	Jan. 11	FEDERAL MINING & SMELT.....	6,000,000	Jan. 15, '09	1½	..	31	31	31	-2½	..	100	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
65	20	57½	Jan. 7	51½	Jan. 27	Federal Mining & Smelting pf.....	12,000,000	Dec. 15, '15	1	Q	53¾	51½	52¾	-¾	..	800	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
360	165	305	Jan. 26	290	Jan. 21	GENERAL CHEMICAL.....	13,102,800	Dec. 1, '15	\$3½	Q	..	..	305	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
116	106	116	Jan. 27	114	Jan. 26	General Chemical Co. pf.....	15,207,300	Jan. 3, '16	1½	Q	116	116	116	..	..	200	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
185½	138	178½	Jan. 17	168	Jan. 31	General Electric.....	101,505,000	Jan. 15, '16	2	Q	173	168	171	+½	..	7,900	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
558	82	495	Jan. 3	415	Jan. 7	General Motors.....	15,487,400	Oct. 15, '15	50	Sp.	450¼	450¼	450¼	-19¾	..	100	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
136	90%	116½	Jan. 3	110%	Feb. 4	General Motors pf.....	14,667,500	Nov. 1, '15	3½	SA	112	110%	111	-1½	..	1,010	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
80¼	24½	76%	Jan. 3	67%	Jan. 31	Goodrich (B. F.) Co.....	60,000,000	Feb. 15, '13	1	..	73¼	67%	71½	+2	..	47,950	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
114¼	95	113%	Jan. 8	110	Jan. 24	Goodrich (B. F.) Co. pf.....	28,000,000	Jan. 1, '16	1½	Q	113	112	113	+¾	..	400	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
91	79¼	95	Feb. 3	85	Jan. 13	Granby Consol.....	15,000,000	Feb. 1, '16	\$1.50	Q	95	90¼	93%	+2½	..	6,900	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
128½	112½	127½	Jan. 4	119¼	Jan. 31	Great Northern pf.....	249,476,500	Feb. 1, '16	1½	Q	123	119¼	121¼	+¾	..	8,100	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
54	25¼	50%	Jan. 3	42%	Jan. 31	Great Northern cfs. for ore pro....	1,500,000	Dec. 15, '15	50c	..	46	42¾	44¾	+¾	..	30,800	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
52¾	37	51	Jan. 3	46¼	Jan. 20	Greene-Canaan\$½	48,448,800	Jan. 17, '16	\$1	..	48¾	47	48	+¼	..	1,600	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
83½	22	24½	Jan. 3	22	Jan. 31	Guggenheim Exploration.....	20,815,300	Jan. 3, '16	\$1	Q	22½	22	22½	+¼	..	3,500	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
88¼	80	96	Jan. 11	95	Jan. 5	HAVANA EL. R. L. & P.....	15,000,000	Nov. 14, '15	3	SA	..	..	96	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
101	95	*100	Jan. 3	*100	Jan. 3	Havana El. Ry., Lt. & P. pf.....	15,000,000	Nov. 13, '15	5	SA	..	..	100	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
185	165	..	..	..	..	Helme (G. W.) Co.....	4,000,000	Jan. 3, '16	\$6	Q	..	..	185	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
114¼	112	..	..	..	..	Helme (G. W.) Co. pf.....	3,964,300	Jan. 3, '16	1½	Q	..	..	112½	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
118	112	..	..	..	..	Hocking Valley.....	11,000,000	June 30, '15	1	..	..	..	112	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
124	116	126¼	Jan. 12	126¼	Jan. 12	Homestake Mining.....	25,116,000	Jan. 25, '16	65c	SA	131	130	130	..	..	114	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
113	99	109½	Jan. 3	105	Jan. 31	ILLINOIS CENTRAL.....	109,296,000	Sep. 1, '15	2½	SA	106½	105	106	+¾	..	1,200	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
200	200	..	..	..	..	Ingersoll-Rand.....	8,469,400	Dec. 29, '15	10	Ex.	..	..	200	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
47½	16½	47½	Jan. 13	43	Jan. 31	Inspiration Consol. Coppert.....	18,503,020	.....	..	..	46	43	44¾	+¾	..	75,425	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
25	19½	20½	Jan. 5	17½	Jan. 31	Interborough-Met. vot. tr. cfs.....	28,384,500	.....	..	..	17¾	17½	17¾	-1¼	..	200	..	..											

New York Stock Exchange Transactions—Continued

Range for Year 1915.— High. Low.		Range for Year 1916. High. Low.		Date.		STOCKS.		Amount Capital Stock Listed.	Last Dividend Paid Date.	Per Cent.	Per- iod.	High.	Low.	Last.	Net Changes.	Sales.
134	120	130	Jan. 24	130	Jan. 24	NASH, CHAT, & ST. LOUIS.....	16,000,000		Feb. 2, '16	3	SA			130		
132	116	125	Jan. 11	120½	Jan. 19	National Biscuit Co.....	29,236,000		Jan. 15, '16	1½	Q	123	122½	122½	+ ½	610
127½	119	128½	Feb. 4	125	Jan. 3	National Biscuit Co. pf.....	34,804,500		Nov. 30, '15	1½	Q	128½	128½	128½	+ 1½	100
90	68	81½	Jan. 18	75	Feb. 3	National Cloak & Suit.....	12,000,000					76½	75	75½	- 4½	745
111	100½	113	Feb. 1	110½	Jan. 15	National Cloak & Suit pf.....	4,850,000		Dec. 1, '15	1½	Q	113	112½	113	+ 1½	200
36½	9½	29½	Jan. 5	22½	Feb. 1	Nat. Enameling & Stamping Co.....	15,591,800		July 15, '05	½		26½	22½	25½	+ 3	8,305
97	79	96½	Feb. 4	92	Jan. 14	Nat. Enameling & Stamping Co. pf.....	8,546,600		Dec. 31, '15	1½	Q	96½	94	96	+ 3	700
70½	44	73½	Jan. 19	65½	Jan. 3	National Lead Co.....	20,750,000		Dec. 31, '15	½	Q	70½	66	69½	+ 2	16,004
115	104½	115	Jan. 22	113	Jan. 3	National Lead Co. pf.....	24,463,600		Dec. 15, '15	1½	Q	114½	114	114		300
28½	14½	23½	Jan. 21	23½	Jan. 21	National Rys. of Mexico 1st pf.....	28,831,000		Feb. 10, '13	2		23½	23½	23½		100
9½	4½	9½	Jan. 8	7½	Jan. 20	National Rys. of Mexico 2d pf.....	124,571,400					8	8	8	+ ½	190
17	11½	16½	Jan. 3	15	Jan. 31	Nevada Con. Copper Co.†††.....	9,997,285		Dec. 31, '15	\$50c	Q	15½	15	15	- ½	3,990
164½	56½	153½	Jan. 15	139½	Jan. 3	New York Air Brake.....	10,000,000		Dec. 23, '15	1½	Q	148	140½	144	+ 1	7,900
110½	81½	111½	Jan. 19	103½	Jan. 31	New York Central & Hudson River.....	183,941,500		Feb. 1, '16	1½	*Q	107	103½	105	- ¼	47,300
46½	30	45	Jan. 13	41	Jan. 26	New York, Chicago & St. Louis.....	14,000,000		Mar. 1, '13	4				41		
84½	75					New York, Chicago & St. L. 1st pf.....	5,000,000		Mar. 1, '14	2½				83		
66	50	66	Jan. 12	60	Jan. 31	New York, Chicago & St. L. 2d pf.....	11,000,000					62	60	62	- 4	400
18½	14	15	Jan. 3	14½	Jan. 4	New York Dock.....	7,000,000							14½		
*25	*25					New York Dock pf.....	10,000,000		Oct. 16, '11	1				*25		
*118	*112					New York, Lackawanna & Western.....	10,000,000		Jan. 3, '16	1½	Q			*118		
89	43	77½	Jan. 10	65½	Jan. 31	New York, New Haven & Hartford.....	157,117,900		Sep. 30, '13	1½		68½	65½	67½	+ ½	15,800
35	21½	31	Jan. 3	26½	Jan. 31	New York, Ontario & Western.....	58,113,900		Aug. 4, '13	2		27½	26½	26½	- ½	1,500
27	15½	27	Jan. 6	24	Jan. 24	Norfolk Southern.....	16,000,000		Jan. 1, '14	½				24		
122½	99½	122½	Jan. 4	114½	Jan. 31	Norfolk & Western.....	112,362,000		Dec. 18, '15	1½	Q	118	114½	116½	+ 1½	9,875
90	80½	88½	Jan. 7	85½	Feb. 1	Norfolk & Western pf.....	23,000,000		Nov. 19, '15	1	Q	86½	86	86	+ 5½	400
81	64	75	Jan. 3	69	Jan. 31	Northern Central.....	29,779,700		Jan. 2, '16	1½	Q	71	69	71	+ ½	1,440
*84½	*84½					Northern Ohio Traction & Light.....	27,055,000		Jan. 15, '16	4	SA			*84½		
68	68					Northern Pacific.....	9,930,000		Dec. 15, '15	1½	Q			68		
118½	96½	118½	Jan. 4	111½	Jan. 31	Northern Pacific pf.....	247,398,400		Feb. 1, '16	1½	Q	114½	111½	113½	+ ½	11,700
*51	*51					Northwestern Telegraph.....	2,500,000		Jan. 1, '16	3	SA			*51		
12½	2	11½	Jan. 7	6½	Jan. 31	ONTARIO SILVER MINING.....	15,000,000		Dec. 30, '02	30c		9	6½	7½	+ ½	11,700
67	63	83	Jan. 7	83	Jan. 7	PABST BREWING pf.....	2,000,000		Dec. 15, '15	1½	Q			83		
38	8½	14½	Feb. 5	11½	Jan. 3	Pacific Coast.....	7,000,000		May 1, '15	1				63		
49½	26½	44	Jan. 15	38	Feb. 1	Pacific Mail†††.....	1,000,000		Dec. 1, '90	1		14½	12½	14½	+ 2½	2,800
95	90½	93½	Jan. 4	93½	Jan. 4	Pacific Telephone & Telegraph.....	18,000,000					39	38	39	- 1	800
61½	51½	59½	Jan. 4	55½	Feb. 4	Pacific Telephone & Telegraph pf.....	32,000,000		Jan. 15, '16	1½	Q			93½		
123½	106½	111½	Jan. 3	105½	Feb. 4	Pennsylvania Railroad†.....	499,205,700		Nov. 30, '15	1½	Q	57½	55½	55½	- 1½	30,016
15½	4	13	Jan. 25	13	Jan. 25	People's Gas, Chicago.....	38,483,800		Nov. 25, '15	2	Q	107½	105½	105½	- ½	4,700
84	15	55	Jan. 20	50	Jan. 11	Peoria & Eastern.....	10,000,000							13		
98	83					Pettibone-Mulliken.....	6,887,800							54		
49	35½	46	Jan. 17	41	Jan. 31	Pettibone-Mulliken 1st pf.....	1,766,000		Jan. 3, '16	1½	Q			94		
86	65	82½	Jan. 13	79	Jan. 31	Philadelphia Co.†.....	42,943,000		Nov. 1, '15	1½	Q	43	41	42	+ ½	2,200
98½	90	98½	Jan. 13	88	Jan. 26	Pitts. Cin. Chi. & St. Louis.....	37,595,800		Jan. 25, '16	2		79	79	79	- 2	100
42½	15½	36½	Jan. 17	29½	Jan. 31	Pitts. Cin. Chi. & St. Louis pf.....	29,916,100		Jan. 25, '16	4		90	90	90		200
114	81½	111½	Jan. 13	104½	Jan. 31	Pittsburgh Coal Co. of N. J.....	31,929,500					33½	29½	32½	+ ½	11,150
*158	*154					Pittsburgh Coal Co. of N. J. pf.....	27,071,800		Jan. 25, '16	1½	Q	107½	104½	106½	+ ½	1,200
102½	74	100½	Jan. 18	95½	Feb. 2	Pittsburgh, Fort Wayne & Chicago.....	19,714,285		Jan. 4, '16	1½	Q			*158		
78½	25	65½	Jan. 4	53½	Jan. 31	Pittsburgh Steel pf.....	10,500,000		Jan. 31, '15	\$3½	Q	96	95½	95½	- 1½	350
106	80	104½	Jan. 4	101½	Jan. 31	Pressed Steel Car Co.....	12,500,000		Dec. 16, '14	½		57½	53½	55½	+ ½	6,750
120	100	116	Jan. 11	115	Jan. 31	Pressed Steel Car Co. pf.....	12,500,000		Nov. 24, '15	1½	Q	101½	101½	101½	- 2½	416
170½	150½	171½	Jan. 17	164	Jan. 31	Public Service Corp., N. J.....	25,000,000		Dec. 31, '15	1 ½	Q	115½	115	115	- 1	200
5½	¼	6½	Jan. 19	4	Jan. 11	Pullman Co.....	120,000,000		Nov. 15, '15	2	Q	167½	164	165	+ 1½	2,700
6½	½	8½	Jan. 26	5	Jan. 4	QUICKSILVER.....	5,708,700					5½	5	5	- ½	900
54	19	44	Jan. 5	37½	Jan. 12	Quicksilver pf.....	4,291,300		May 8, '01	½		8	7½	7½	- ½	1,400
102	86½	100	Jan. 4	99	Jan. 24	RAILWAY STEEL SPRING CO.....	13,500,000		May 20, '13	2		40	38	38½	- ½	2,000
27½	15½	25½	Jan. 3	22½	Jan. 31	Railway Steel Spring Co. pf.....	13,500,000		Dec. 20, '15	1½	Q	100	100	100	+ 1	100
85½	69½	84½	Jan. 4	75½	Jan. 31	Ray Consolidated Copper†.....	15,766,290		Jan. 3, '16	50c	Q	24½	22½	24½	+ ½	27,280
45	40½	43½	Jan. 28	43	Jan. 5	Reading†.....	70,000,000		Nov. 12, '15	2	Q	79½	75½	77½	+ ½	25,130
44	40	44	Jan. 15	47½	Jan. 27	Reading 1st pf.†.....	28,000,000		Dec. 9, '15	1	Q	43½	43	43½	- ½	200
57½	19	55½	Jan. 3	48½	Jan. 31	Reading 2d pf.†.....	42,000,000		Jan. 13, '16	1	Q	42½	42½	42½	- ½	100
112½	72	110	Jan. 3	108	Jan. 13	Republic Iron & Steel Co.....	27,352,000					54	48½	53	+ 2½	51,000
1½	¼	¾	Jan. 13	¾	Jan. 4	Republic Iron & Steel Co. pf.....	25,000,000		Jan. 1, '16	\$2½		110	108	110	+ 2	1,510
2½	¾	¾	Jan. 11	¾	Feb. 1	Rock Island.....	90,888,200					¾	¾	¾		1,700
14½	13½	13½	Jan. 10	11	Jan. 24	Rock Island Co. pf.....	49,947,400		Nov. 1, '05	1		¾	¾	¾		3,400
29	26	26	Jan. 5	24	Jan. 21	Rumely (M.) Co. cfs. of dep.....	7,465,700							11½		
25	22					Rumely (M.) Co. pf. cfs. of dep.....	6,122,000							24		
8	1½	6	Jan. 7	3½	Jan. 31	Rutland R. R. pf.....	9,057,600		Jan. 15, '08	1½				25		
14½	7	10	Jan. 7	8½	Jan. 11	ST. LOUIS & SAN FRAN.....	29,000,000					5	3½	5	- ½	900
10½	3	8	Jan. 7	6½	Jan. 7	St. Louis & San Fran. 1st pf.....	5,000,000		May 1, '13					8½		
23	11	19	Jan. 17	19	Jan. 17	St. Louis & San Fran. 2d pf.....	16,000,000		Dec. 1, '05	1		7½	6½	7½	+ ½	300
45½	29	45	Jan. 11	44	Jan. 28	St. Louis Southwestern.....	16,356,200					19	19	19		300
20½	11½	18½	Jan. 13	16	Jan. 31	St. Louis Southwestern pf.....	19,892,700		Apr. 15, '14	½				44		
43½	29½	42	Jan. 13	36½	Jan. 31	Seaboard Air Line.....	30,675,900					17½	16	17	+ ½	1,800
209½	131½	188	Jan. 3	178	Jan. 31	Seaboard Air Line pf.....	20,567,000		May 15, '14	1		38½	36½	37½	+ ½	2,200
126	121½	126½	Feb. 3	125½	Jan. 8	Sears, Roebuck & Co.....	60,000,000		Nov. 15, '15	1½	Q	182½	178	178½	- 2½	1,920
66½	24	63½	Jan. 3	55½	Jan. 31	Sears, Roebuck & Co. pf.....	8,000,000		Jan. 1, '16	1½	Q	126½	126½	126½	+ 1½	200
102	85	101	Jan. 13	98½	Jan. 26	Sloss-Sheffield Steel & Iron.....	10,000,000		Sep. 1, '10	1½		59	55½	58½	+ ½	2,900
164	44	167	Feb. 3	146	Jan. 29	Sloss-Sheffield Steel & Iron pf.....	6,700,000		Jan. 3, '16	\$3½	Q			98½		
110	89½	107	Jan. 4	106	Feb. 2	South Porto Rico Sugar.....	3,734,000		Jan. 3, '15	5	Q	167	155	160	+ 14	1,600
104½	81½	104½	Jan. 4	98	Jan. 31	South Porto Rico Sugar pf.....	3,708,500		Jan. 3, '16	2	Q	107	106	107		365
120	94½	119½	Jan. 18	119½	Jan. 18	Southern Pacific.....	272,677,400		Jan. 3, '16	1½	Q	101	98	100½	- ½	41,310
26	12½	24½	Jan. 4	20	Jan. 31	Southern Pacific tr. cfs.....	2,034,000							119½		
65	42	65	Jan. 13	58½	Feb. 1	Southern Railway.....	71,618,400					22½	20	20½	+ ½	12,600
96	43½	96	Jan. 22	92	Jan. 31	Standard Milling.....	43,961,400		Oct. 15, '14			60½	58½	60		2,100
85	66	87½	Jan. 31	86	Jan. 18	Standard Milling pf.....	4,600,000		July 15, '15	3		92	92	92	- 1½	100
195	35½	167	Jan. 3													

INDUSTRIALS—Continued

(Continued from Preceding Page.)

	1915.	1914.	1913.
Dividends	1,789,095	.....	1,789,085
Surplus	128,909	1,264,753	*1,135,744

*Decrease.

Buckeye Pipe Line Company

Reports for the year ended Dec. 31, 1915, as follows:

	1915.	1914.
Net income	\$1,523,801	\$2,417,157
Dividends	1,600,000	2,800,000
Deficit	76,199	382,843

Continental Can Company

Reports for the year ended Dec. 31, 1915, as follows:

	1915.	1914.
Net earnings	\$1,457,965	\$1,339,424
Dividends	561,725	1,222,614
Surplus	764,114	855,079

Deere & Co.

Report for the year ended Oct. 31, 1915, compares as follows:

	1915.	1914.	1913.
Total income	\$3,304,957	\$2,802,963	\$4,755,778
Charges	656,333	717,825	651,556
Net income	3,248,624	2,085,079	4,104,222
Preferred Dividends	2,647,965	2,647,965	2,647,965
Surplus	600,659	537,114	1,456,257

*Deficit.

Julius Kayser & Co.

Income account for the year ended Dec. 31 last compares as follows:

	1915.	1914.	1913.
Net profit after dep.	\$1,448,847	\$1,250,809	\$1,203,828
Raw silk reserve	254,138	.....	.....
Balance	1,100,709	1,250,809	1,203,828
Dividends	378,640	588,900	599,400
Fund for redep. pf. stk.	156,092	157,930	158,492
Plant deduct.	746,830	757,892	.....
Surplus	455,977	304,040	445,935
Previous surplus	1,306,507	802,467	356,532
Total surplus	1,762,484	1,106,507	802,467
Profit and loss surplus	1,762,484	1,106,507	802,467

Inland Steel Company

Income account for the calendar year, as compared with previous report for the fiscal year ended June 30, 1915, is as follows:

	Dec. 31, '15.	June 30, '15.
Net earnings	\$4,414,139	\$2,041,248
Total income	4,493,025	2,081,558
Depreciation and renew., &c.	323,920	337,384
Net profits	4,169,104	1,744,174
Total surplus	6,740,701	6,251,313
Premium on stock .....	.....	1,993,331
Bond discount	32,170	31,170
Profit and loss surplus	6,708,531	4,225,812

Montgomery Ward & Co.

Report for the year ended Dec. 31, 1915, compares as follows:

	1915.	1914.	1913.
Gross sales	\$49,308,587	\$41,042,486	\$39,725,712
Net	2,472,658	2,010,063	1,653,480
Surp. after pf. div.	2,122,658	1,660,063	1,331,675

National Cloak and Suit Company

Reports for the year ended Dec. 31 last as follows:

	1915.	1914.	Increase.
Net profits	\$1,005,437	\$1,003,196	\$2,241
Preferred dividends	353,482	175,000	178,482
Surplus	651,955	828,196	*176,241

*Decrease.

Republic Iron and Steel Company

Reports for the year ended Dec. 31, 1915, as follows:

	1915.	1914.
Net earnings after deducting re- pairs and maintenance	\$5,439,598	\$2,330,673
Int. and dividends received	183,311	76,879
Total profits	5,622,909	2,407,552
Dep. renewals, &c.	1,237,186	538,478
Net profits	4,385,723	1,869,074
Int. on bonds and notes	869,904	840,326
Balance for dividends	3,515,819	1,028,748
Dividends	1,187,500	875,000
Surplus	2,328,319	153,748
Previous surplus	6,615,290	6,512,778
Total surplus	8,943,609	6,666,526
Written off for prem. on bonds purchased and for special taxes previous years	588,655	51,236
Final surplus	8,354,954	6,615,290

Standard Oil of Kentucky

Report for the year ended Dec. 31, 1915, compares as follows:

	1915.	1914.	1913.
Net profits	\$1,124,640	\$704,375	\$1,002,457
Dividends	480,000	470,000	100,000
Surplus	644,640	234,375	902,457

A Traffic Gauge

Car movements on the Pennsylvania Railroad
past Lewistown Junction:

EASTBOUND					
Month of	Loaded	Per Empty	Per Total	Per	Per
	Cars.	Cent.	Cars.	Cent.	Cent.
January, 1916	95,069	98.6	1,392	1.4	96,461
1915	75,138	97.1	2,236	2.9	77,374
Increase	19,931	26.5	*844	*37.7	19,087
WESTBOUND					
1916	20,382	19.2	85,681	89.8	106,068
1915	17,332	20.1	69,076	79.9	86,408
Increase	3,050	17.6	16,605	24.0	19,660
TOTALS EAST AND WEST					
1916	115,451	57.0	87,078	43.0	202,529
1915	92,470	56.5	71,312	43.5	163,782
Increase	22,981	24.9	15,766	22.1	38,747

*Decrease.

Total movement Jan. 31, 1916, loads, 3,825; total,

loads, 3,724; total, 6,522 cars.

Analysis of the comparative total loaded car

movement for the above period:

	1915.	1916.	Increase,
Bitum. coal, eastbound	44,744	54,046	9,302
Coke, eastbound	2,712	4,812	2,100
Miscellaneous, eastbound	27,682	36,211	8,529
Miscellaneous, westbound	17,332	20,382	3,050
Totals and difference	92,470	115,451	22,981

Need of Wise Railway Legislation

IN my opinion an adequate transportation sys-
tem means:

1. Road beds must be made more secure and more permanent.
2. Trackage must be enormously increased and many roads double tracked.
3. Safe equipment must be sufficient to satisfy requirements at any and all times.
4. Terminal facilities must be greatly improved and largely increased.

Stated briefly our question is, whether the American people are willing to put up with an unsafe, inferior, and inadequate transportation system or have the intelligence to pay for one that will supply their needs and protect the lives of the people.

The main trouble with the regulation of our railway system is that corporate law has been destructive, not constructive, has been piecemeal, not comprehensive.

To solve these problems, it is proposed that a committee of Congress shall give a thorough and complete hearing to all who desire to present their views. Let us hope that the result of the investigation will be productive of wise legislation—legislation that will build up and not destroy—legislation that will bring lasting and complete prosperity to the people of America.—Senator Oscar W. Underwood, in an Address Before the American Electric Railway Association.

Weekly Gross Railroad Earnings

Following are the latest week's earnings of a number of important railroads, with changes from the corresponding week a year before:

FOURTH WEEK IN JANUARY—

	Amount.	Change.
Buffalo, Rochester & Pittsburgh ..	\$394,379	+ \$158,035
Canadian Northern	572,400	+ 129,600
Canadian Pacific	2,733,000	+ 853,000
Chesapeake & Ohio	1,558,351	+ 429,282
Chicago, Indianapolis & Louisville ..	187,691	+ 46,720
Denver & Rio Grande	350,800	+ 75,700
Detroit & Mackinac	26,771	.....
Minneapolis & St. Louis	219,948	+ 11,804
St. Louis Southwestern	370,000	+ 77,000
Texas & Pacific	490,511	+ 11,708
Western Maryland	278,492	+ 68,058

Transactions on Other Markets

Week Ended February 5

Baltimore

STOCKS

Sales.	High.	Low.	Last.	Net
280 Arun. S. & G. 37	36 1/2	37	37	+ 1/2
3.678 Balt. Tube .. 90	67 1/2	89	+21 1/2	.....
1.758 Balt. Tube pf. 90	84 1/2	89	+ 3 1/2	.....
9 Balt. Dry D. 25	25	25	.....	.....
161 Balt. Trust .. 157	155	157	+ 4	.....
19 Bk. of Balt. 158	158	158	.....	.....
10 Citizens' Bk. 43 1/2	43 1/2	43 1/2	.....	.....
80 Com. Credit .. 48	48	48	.....	.....
23 Con. Pow. pf 112	111	112	- 2	.....
122 Con. Coal .. 89	88 1/2	89 1/2	- 1 1/2	.....
22.773 Coeden	29 1/2	18	19 1/2	+ 1 1/2
1.775 Dav. Chem. .. 67	65	65 1/2	- 2 1/2	.....
25 Elkhorst Fuel .. 19	19	19	+ 1/2	.....
20 Equit. Trust .. 37	37	37	.....	.....
12 Fid. & Dep. .. 19 1/2	19	19	- 1	.....
111 Hous. Oil pf. 63	64	64	.....	.....
124 M. & M. Bk. 28	28	28	- 1/2	.....
1.268 Md. Casualty 101	92	98	+ 8	.....
75 Mfrs. Finance 42	41	42	+ 1	.....
285 Mfrs. F. pf. 61 1/2	61 1/2	61 1/2	.....	.....
50 Merc. Trust .. 221	221	221	+ 1	.....
10 Mt. V. C. M. 13	13	13	- 1 1/2	.....
96 Mt. V. C. M. pf. 32	32	32	.....	.....
10 North. Cent. .. 88	88	88	- 1	.....
10 North. Cent. Ry. .. 26	26	26	.....	.....
50 P. S. B. pf. 100	100	100	.....	.....
825 Pe. W. & P. 75	74	74 1/2	+ 1	.....
128 Sap. Prod. pf. 6	6	6	+ 1	.....
4.805 Sapulpa Ref. .. 11 1/2	9 1/2	11	+ 1 1/2	.....
1.120 Sapulpa pf. 11 1/2	9 1/2	11 1/2	+ 1 1/2	.....
16 State B. M. 27	27	27	.....	.....
10 U. S. F. & D. 220	220	220	.....	.....
13 Union Bank .. 153	153	153	.....	.....
777 U. Ry. & E. 27 1/2	26 1/2	27 1/2	.....	.....
505 West. O. & G. 4 1/2	4 1/2	4 1/2	.....	.....
45 West Bank .. 37 1/2	37	37	- 1/2	.....

Sales.	High.	Low.	Last.	Net
41.475	.....	.....	.....	.....
\$7.000 Balt. El. 50	100	100	+ 1/2	.....
1.000 Cata. P. 68	101	101	.....	.....
5.000 City & Sub. 50	102 1/2	102 1/2	.....	.....
35.000 C. of B. 48	104	99 1/2	.....	.....
2.000 C. of B. 48	104	99 1/2	.....	.....
60.000 C. of B. 48	101	99 1/2	.....	.....
7.100 C. of B. 48	101	99 1/2	.....	.....
1.000 C. of B. 50	101	100 1/2	.....	.....

Sales.	High.	Low.	Last.	Net
7.000 Chi. Rys. 50	98 1/2	98 1/2	- 1/2	.....
15.000 Con. Gas 4 1/2	94 1/2	93 1/2	94	+ 1/2
22.000 Coal & C. 50	87 1/2	85	87 1/2	.....
27.000 Con. P. 4 1/2	89 1/2	89 1/2	- 1/2	.....
7.000 Con. Cl. rf. 50	92 1/2	92 1/2	.....	.....
7.000 Con. Coal 104 1/2	104 1/2	104 1/2	- 1/2	.....
249.000 Coeden 50	110	101	110	+ 7 1/2
3.500 Dav. Chem. 50	103 1/2	103 1/2	.....	.....
1.000 Den. T. 50	94	94	.....	.....
33.000 Elk Fuel 50	100 1/2	100 1/2	- 1/2	.....
18.000 Elk. Coal 50	98 1/2	98 1/2	+ 1/2	.....
7.000 F. & C. tr. 50	100 1/2	100 1/2	.....	.....
1.000 Fair Coal 50	97	97 1/2	.....	.....
2.500 G. B. S. B. 48	22	22	.....	.....
13.000 G. B. S. B. Inc. 1	1	1	.....	.....
1.000 Ga. C. & N. 50	103	103	.....	.....
500 Ho. Oil. d. 50	81 1/2	81 1/2	- 1/2	.....
6.000 J. C. & C. 50	93	93	+ 2	.....
1.000 Md. 48	102 1/2	101	101	.....
13.000 M. & M. tr. 50	101	101	.....	.....
5.000 Md. Elec. 50	97 1/2	97 1/2	.....	.....
1.000 M. & S. P. J. 50	102 1/2	102 1/2	+ 1/2	.....
5.200 Newark G. 50	120	120	.....	.....
2.000 N. O. G. 50	56	56	.....	.....
1.000 N. O. M. & C. 50	52 1/2	52 1/2	.....	.....
2.000 N. & F. tr. 50	82 1/2	82 1/2	+ 1/2	.....
15.000 Pen. W. & P. 50	91 1/2	91 1/2	+ 1/2	.....
3.000 Rich. & D. 50	103 1/2	103 1/2	.....	.....
25.000 S. R. St. L. 48	84	84	.....	.....
45.000 U. R. & E. lat 48	84	84	+ 1/2	.....
45.000 U. R. & E. lat 50	61 1/2	61 1/2	- 1/2	.....
14.100 U. R. & E. lat 50	85 1/2	85 1/2	+ 1/2	.....
1.000 U. R. & E. lat 83 1/2	83 1/2	83 1/2	.....	.....
1.000 Va. R. & P. 50	91	91	.....	.....

Sales.	High.	Low.	Last.	Net
150 Adventure .. 2 1/2	2	2 1/2	+ 1/2	.....
473 Ahnec	90 1/2	90 1/2	.....	.....
2.580 Alaska Gold .. 23 1/2	22 1/2	22 1/2	- 1	.....
45.280 A. Gold rts. .. 17	04	06	- 11	.....
3.008 Allouez	74	60 1/2	70	+ 2 1/2
12.030 Am. Zinc	66	66	+ 2 1/2	.....
2.660 Anaconda	87 1/2	83	85 1/2	.....
3.102 Ariz. Com. .. 9 1/2	8 1/2	8 1/2	- 1/2	.....
5.416 Butte & Bos. .. 5 1/2	3 1/2	5 1/2	+ 1 1/2	.....

Boston

MINING

Sales.	High.	Low.	Last.	Net
150 Adventure ...	2½	2	2½	+ ½
473 Ahnec	90½	90½	98	..
2,380 Alaska Gold...	23½	22½	22½	- 1
45,280 A. Gold rts.,	.17	.04	.06	- .11
3,808 Allouez	74	60½	70	+ 2½
12,000 Am. Zinc....	68½	66	69	+ 2½
2,060 Anaconda	87½	83	85½	..
3,192 Ariz. Com.	9½	8½	8½	- ½
5,112 Butte & Ben.	8½	8½	8½	+ 1½

Transactions on Other Markets—Continued

(Continued from Preceding Page.)

Sales.	High.	Low.	Last.	Ch'ge.
274 Gen. Electric. 171 1/2	169 1/2	170 1/2	170 1/2	- 1
16 Ga. R. & E. 126	126	126	126	..
55 Ga. R. & E. pf. 88	86 1/2	86 1/2	86 1/2	- 1
130 Mass. Gas. 85	84 1/2	84 1/2	84 1/2	- 1 1/2
235 Mass. Gas pf. 87 1/2	85	87	87	..
145 McElwain pf. 101	100	100 1/2	100 1/2	- 1/2
10 Miss. R. Pow. 18	18	18	18	+ 2 1/2
4 Merg. Lino. 102	102	102	102	- 8
134 N. Eng. Tel. 130	132 1/2	134	134	+ 3
10 N. Tex. Elec. 79	79	79	79	..
412 Nine Bay. 121	114	119	119	+ 4
364 Pullman. 167 1/2	163	165	165	- 1 1/2
160 Reece Folding. 4 1/2	4	4	4	..
599 Swift & Co. 129 1/2	125	125 1/2	125 1/2	- 1/2
627 Torrington. 41 1/2	39 1/2	41 1/2	41 1/2	+ 1/2
9 Torrington pf. 30	30	30	30	..
3,500 Un. Fruit. 140 1/2	136 1/2	137 1/2	137 1/2	+ 1 1/2
41,813 Un. Fr. rts. 5 1/2	5	5 1/2	5 1/2	+ 1/2
2,419 Un. Shoe M. 53	53 1/2	54 1/2	54 1/2	- 1/2
455 U. Sh. M. pf. 23 1/2	23 1/2	23 1/2	23 1/2	..
8,020 U. S. Steel. 84 1/2	80	83 1/2	83 1/2	+ 1/2
144 U. S. Steel pf. 116 1/2	113 1/2	115 1/2	115 1/2	- 1
4,305 Ventura Oil. 9 1/2	8 1/2	9	9	- 1/2
25 Well. Land. 1 1/2	1 1/2	1 1/2	1 1/2	+ 1/2
515 West. Union. 89	88	89 1/2	89 1/2	..

BONDS	High.	Low.	Last.	Ch'ge.
41,000 Am. A. C. cv.	102	102	102	..
45,200 A. T. & T. cv.	102 1/2	102 1/2	102 1/2	..
23,000 A. T. & T. col. 4 1/2	92 1/2	92 1/2	92 1/2	+ 1/2
47,500 A. G. & W. I. 5 1/2	77 1/2	77 1/2	77 1/2	+ 1 1/2
2,000 C. B. & Q. J. 4 1/2	98 1/2	98 1/2	98 1/2	- 1/2
1,000 Cent. Vt. 4 1/2	82 1/2	82 1/2	82 1/2	- 2 1/2
4,000 C. J. & S. Y. 4 1/2	83 1/2	83 1/2	83 1/2	- 1 1/2
3,000 Miss. P. P. 5 1/2	79 1/2	79 1/2	79 1/2	- 1/2
15,000 M. Gas 4 1/2	99 1/2	99 1/2	99 1/2	..
11,000 M. Gas 4 1/2	95 1/2	95 1/2	95 1/2	..
9,000 N. E. C. Y. 5 1/2	74 1/2	74 1/2	74 1/2	..
9,000 N. Eng. T. 5 1/2	102 1/2	102 1/2	102 1/2	+ 1/2
1,000 Pond Creek 6 1/2	92	92	92	..
13,000 Swift & Co. 99 1/2	99 1/2	99 1/2	99 1/2	..
4,000 U. P. 4 1/2	97 1/2	97 1/2	97 1/2	- 1
11,500 W. T. & T. 5 1/2	99 1/2	99 1/2	99 1/2	..

Chicago

STOCKS	High.	Low.	Last.	Ch'ge.
37 Am. Radiator. 400	397 1/2	397 1/2	397 1/2	..
9 Am. Rad. pf. 126 1/2	126	126 1/2	126 1/2	+ 1/2
1,320 Am. Shipbldg. 39	34	37 1/2	37 1/2	+ 2 1/2
271 Am. Ship. pf. 82	77	81 1/2	81 1/2	+ 5 1/2
65 Booth P. pf. 73	71	73	73	+ 2
250 C. C. & C. Ry. 3 1/2	3 1/2	3 1/2	3 1/2	..
100 C. G. W. pf. 35	35	35	35	..
1,061 Chi. Pn. Tool. 73 1/2	71 1/2	73 1/2	73 1/2	- 1
5 Chi. R. R. 1 1/2	1 1/2	1 1/2	1 1/2	- 1/2
290 Chi. R. R. 2 1/2	17	18	18	+ 1/2
150 Chi. R. R. 4 1/2	1 1/2	1 1/2	1 1/2	..
28 Chi. T. & T. 230	230	230	230	..
1,160 Com. Edison. 146	144 1/2	145	145	+ 1/2
527 Dia. Match. 106	105	106	106	..
10 Gen. Roof Co. 101 1/2	101 1/2	101 1/2	101 1/2	..
580 Ill. Brick. 74 1/2	74 1/2	74 1/2	74 1/2	+ 1/2
158 Lindsay Light. 9	8 1/2	8 1/2	8 1/2	+ 1/2
100 Lindsay L. pf. 10	10	10	10	..

Government's Income and Expenses

	January.	July 1 to Jan. 31.
Receipts.—Ordinary.	1916.	1915-16.
Customs	\$15,543,838	\$16,558,193
Ordinary internal revenue. 31,673,472	27,096,155	221,824,697
Income tax	1,556,937	16,593,150
Miscellaneous	5,419,883	5,953,527
Total	\$54,194,131	\$50,275,650
Excess of ordinary disbursements	5,002,252	7,581,403
Panama Canal.		
Tolls, &c.	29,186	436,976
Public debt.		
Sale of postal savings bds. 938,000	933,540	1,803,500
Deposits for retirement of national bank notes.. 7,266,845	3,838,192	18,461,555
Total	\$8,204,845	\$4,771,732
Grand total receipts.. \$62,428,163	\$55,484,358	\$400,237,463
Excess of total disbursements	*\$494,840	\$7,951,221
Disbursements.—Ordinary.		
†Checks and warrants p'd. \$65,855,001	\$54,526,980	\$416,110,643
Int. on public debt paid... 3,341,382	3,330,073	14,799,019
Total	\$59,196,383	\$57,857,054
Panama Canal.		
†Checks paid	1,234,581	3,505,549
Public debt.		
Bonds, interest-bearing notes, and cfs. retir'd 1,050	2,580	19,240
Nat. bank notes retired.. 1,501,307	2,070,397	5,426,527
Total	\$1,502,357	\$2,072,977
Grand total disburse.. \$61,933,322	\$63,435,580	\$447,202,430
*Excess of total receipts. †Less balances repaid, &c.		

Sales.	High.	Low.	Last.	Ch'ge.
310 Mon. Ward. pf. 113 1/2	113	113 1/2	113 1/2	- 1/2
50 Max. Mo. 1st pf. 86	86	86	86	..
150 Nat. Biscuit. 122 1/2	122	122 1/2	122 1/2	..
508 Nat. Carbon. 190	175	180	180	+ 1
83 Nat. Carb. pf. 120 1/2	120 1/2	120 1/2	120 1/2	- 1 1/2
1,481 People's Gas. 108	105	105 1/2	105 1/2	- 1 1/2
285 Pub. Serv. 115	110	115	115	+ 5
111 Pub. Serv. pf. 102	101 1/2	102	102	+ 1/2
71 Quaker Oats. 350	350	350	350	..
10 Quaker Oats pf. 108	107	108	108	- 1/2
1,916 Sears-Roeb'k. 182 1/2	178	180	180	- 1 1/2
2,854 Stew. Warner. 88	85 1/2	87	87	- 1
904 Swift & Co. 126 1/2	125 1/2	125 1/2	125 1/2	- 1/2
936 Un. Carbide. 175 1/2	173 1/2	174	174	- 2 1/2

BONDS	High.	Low.	Last.	Ch'ge.
15,701				
37,000 Armour & Co.	94 1/2	94 1/2	94 1/2	- 1/2
4 1/2	94 1/2	94 1/2	94 1/2	- 1/2
9,000 Chi. C. Ry. 5 1/2	90 1/2	90 1/2	90 1/2	+ 1/2
9,000 Chi. Ry. 5 1/2	98 1/2	98 1/2	98 1/2	+ 1/2
4,000 Chi. Ry. Inc. 4 1/2	35	35	35	..
39,000 Chi. Tel. 3 1/2	102 1/2	102 1/2	102 1/2	+ 1/2
35,000 Com. Edis. 5 1/2	102 1/2	102 1/2	102 1/2	..
14,000 Met. gold 4 1/2	73	72 1/2	72 1/2	- 1/2
81,000 Morris 4 1/2	91 1/2	91 1/2	91 1/2	+ 1/2
9,000 Ogden Gas 5 1/2	95 1/2	95 1/2	95 1/2	+ 1/2
1,000 Peo. Gas. 5 1/2	101 1/2	101 1/2	101 1/2	+ 1/2
3,000 Pub. Serv. 5 1/2	94	94	94	- 1/2
60,500 Swift & Co. 5 1/2	99 1/2	99 1/2	99 1/2	..
10,000 So. S. L. 4 1/2	88 1/2	88 1/2	88 1/2	..

Philadelphia

STOCKS	High.	Low.	Last.	Ch'ge.
35 Alliance Ins. 20	19 1/2	19 1/2	19 1/2	- 1/2
100 Am. Can. 62 1/2	62 1/2	62 1/2	62 1/2	..
194 Am. Gas N. J. 122	122	122	122	..
2 Am. Ry. 31	30	31	31	..
31 Am. Ry. pf. 95 1/2	93 1/2	93 1/2	93 1/2	- 2 1/2
25 Anaconda. 85 1/2	85 1/2	85 1/2	85 1/2	..
399 Baldwin Loco. 115 1/2	106 1/2	113 1/2	113 1/2	..
397 Buff. & Susq. 42 1/2	41 1/2	42	42	+ 1
258 Buff. & S. pf. 61	60	60 1/2	60 1/2	- 1/2
125 Brill. (J. G.). 34	33	34	34	+ 1/2
64,361 Cambria Steel 78	70 1/2	77 1/2	77 1/2	+ 4
293 Cambria Iron. 45	44 1/2	44 1/2	44 1/2	- 1/2
600 Crucible Steel. 80 1/2	81 1/2	80 1/2	80 1/2	..
1,085 Elec. Stor. B. 60 1/2	60 1/2	60 1/2	60 1/2	..
225 Gen. Asphalt. 33 1/2	32 1/2	33	33	- 1/2
1,124 Gen. Asph. pf. 72	70	72	72	+ 1
683 Ins. Co. N. A. 26 1/2	25 1/2	26	26	+ 1/2
2,012 Lake Superior 9 1/2	9 1/2	9 1/2	9 1/2	- 1/2
471 Lehigh Nav. 77	76 1/2	76	76	- 1 1/2
217 Lehigh Valley 77 1/2	74 1/2	77	77	+ 1 1/2
100 Lehigh Val. T. 19 1/2	19 1/2	19 1/2	19 1/2	- 1/2
350 L. V. T. pf. 40	39 1/2	39 1/2	39 1/2	- 1/2
130 Lit. Bros. 20	20	20	20	..
60 Nor. Central. 80	80	80	80	..
4,624 Pennsylvania. 58	55 1/2	56	56	- 1 1/2
444 Penn. Salt. 100	99	99	99	- 1
130 Penn. Steel pf. 80	79 1/2	79 1/2	79 1/2	- 1/2
200 Phila. Co. 43	41 1/2	42	42	..
9 Phila. Co. pf. 36 1/2	36 1/2	36 1/2	36 1/2	..
405 Phil. com. pf. 44	43 1/2	43 1/2	43 1/2	- 1/2
1,916 Phil. Electric. 28	27 1/2	27 1/2	27 1/2	- 1/2
25 Phila. R. T. 18	18	18	18	..
5,333 Phila. R. T. c. 19	17 1/2	18 1/2	18 1/2	+ 1/2
68 Phila. Trac. 79 1/2	79	79 1/2	79 1/2	+ 1/2
1,916 Reading. 79 1/2	79 1/2	79 1/2	79 1/2	..

Sales.	High.	Low.	Last.	Ch'ge.
39 Read. 2d pf. 42	42	42	42	..
44 Tonopah Bel. 4 1/2	4 1/2	4 1/2	4 1/2	+ 1/2
10 Tono Mining. 6 1/2	6 1/2	6 1/2	6 1/2	- 1/2
970 Un. Gas Imp. 89 1/2	89 1/2	89 1/2	89 1/2	..
3 Un. Cos. N. J. 227	227	227	227	..
1,293 Union Trac. 43 1/2	41 1/2	42 1/2	42 1/2	+ 1/2
11,005 U. S. Steel. 84 1/2	82 1/2	82 1/2	82 1/2	- 1/2
7 U. S. Steel pf. 115 1/2	115 1/2	115 1/2	115 1/2	..
110 Utah Copper. 78 1/2	78 1/2	78 1/2	78 1/2	..
155 War. I. & S. 10 1/2	10 1/2	10 1/2	10 1/2	- 1/2
183 West. Coal. 69	67 1/2	69	69	+ 1
175 W. J. & S. S. 51	50	50 1/2	50 1/2	- 1/2
85 W. Cramp & S. 81	79	80	80	- 1
9 York Ry. pf. 35	34 1/2	35	35	..

102,412	BONDS			
\$1,000 Alleg. Val. 4s. 98½	98½	96½	..	
8,300 A. G. & E. 5s 93	92	92½	- ½	
8,000 Bald. Loc. 5s 106	105½	106	..	
1,000 Beth. St. 1st 5s 103½	103½	103½	..	
4,000 Beth. St. 2d 120½	120	120	..	
9,000 Con. Fr. N. J. 5s 102	101½	102	+ ½	
12,000 City 3½s 95	95	95	..	
100 City 3½s 97	97	97	..	
400 City 3½s 99	99	99	..	
1,500 City 4s 1943. 102½	102½	102½	..	
2,000 City 4½s 102½	102½	102½	..	
2,000 Eq. Ill. G. 5s 106½	106½	106½	..	
8,370 E. & P. Tr. 4s 81½	80	81½	- 1½	
1,000 Har. El. 103	103	103	+ ½	
9,000 Int. Nav. 5s 99½	99½	99½	..	
2,400 Int. Ry. 4s 57½	57½	58	..	
7,000 Key. Tel. 5s 97½	98	97½	- ½	
6,000 L. Sup. Inc. 4s 27	26½	27	..	
3,000 L. N. gn. 4½s 102½	102½	102½	..	
5,000 L. N. c. 4½s 102½	102½	102½	+ ½	
32,000 L. V. 4½s 103½	102½	103½	+ ½	
6,000 L. V. cn. 4½s 102½	102½	102½	..	
7,000 L. V. Coal 5s 106	105½	106	+ ½	
19,000 L. Val. 4s 93	92½	92½	- ½	
5,000 L. V. Tran. 5s 92	92	92	- ½	
75,000 Penn. g. 4½s 101½	101½	102½	+ ½	
5,000 Penn. c. 4½s 106	105½	106	..	
6,000 Penn. Con. 4s 99½	99½	99½	+ ½	
4,000 P. W. & B. 4s 99½	99	99½	..	
20,000 Ph. Co. c. 5s 92	91	91	..	
15,000 Ph. Co. 1st 5s 101½	101	101	- ½	
8,700 Phila. El. 4s 83	84	84	..	
9,500 Phila. El. 3s 105½	103	104½	- ½	
30,000 Reading 4s 95½	95	95	- ½	
2,000 Rdg. J. C. Cl. 4s 95	95	95	- ½	
1,000 Rdg. Ter. 5s 110½	110½	110½	..	
5,000 Stand. Gas 6s 99½	99½	99½	- ½	
1,000 Sp.-Am. I. 6s 102	102	102	..	
12,000 U. Rys. In. G 72	72½	72½	- 1	

Total Sales \$27,297,500 Par Value

High. Low. Last. Sales.	High. Low. Last. Sales.	High. Low. Last. Sales.	High. Low. Last. Sales.
Adams Express 48... 85 85 85 1	Del. & Hud. ref. 48... 97 97 97 12	Nassau E. R. R. 48... 75 75 75 3	Va.-Car. Ch. Ist 58... 95 95 95 15
Alabama Cent. 48... 102 102 102 1	D. & H. Pa. Div. 78... registered... 104 104 104 5	Nat. E. & Sta. 58... 97 97 97 14	Va.-Car. Ch. cv. 68... 102 102 102 25
Alb. & Susq. 3 1/2... 80 80 80 13	D. & H. Hen. eq. 4 1/2... 101 101 101 2	Nat. Tube 58... 100 100 100 11	Va. I. C. & C. 58... 89 89 89 1
Alb. & Susq. 3 1/2 reg. 80 80 80 13	D. & H. deb. 48... 100 100 100 12	N. Y. Junction gtd. 48 89 89 15	Va. Midland gen. 38... 104 104 104 1
Alleg. Valley 48... 96 96 96 3	Del. Riv. Bdg. 48... 96 96 96 8	N. Y. Air Br. cv. 68... 105 105 105 5	Va. Ry. & Pow. 38... 91 91 91 3
Am. Ag. Ch. cv. 58... 102 102 102 45	Den. & R. G. ref. 58... 57 57 57 122	N. Y. Cent. deb. 68... 114 114 114 10124	Virginia Ry. Ist 58... 98 98 98 31
Am. Ag. Ch. deb. 58... 98 98 98 5	D. & R. G. con. 4 1/2... 83 83 83 9	N. Y. C. deb. 68 reg. 110 110 110 8	Wabash Ist 58... 104 104 104 34
Am. Cotton Oil 58... 97 97 97 46	D. & R. G. imp. 58... 80 80 80 20	N.Y.C. L.S. col. 38... 79 79 79 10	Wabash T. 2d 58... 96 96 96 32
Am. H. & L. 58... 103 103 103 26	D. & R. G. con. 48... 77 77 77 37	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48... 2 2 2 6
Am. Ice Sec. 48... 88 88 88 7	Det. City Gas 58... 102 102 102 3	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
Am. Smelt. Sec. 68... 112 110 110 128	Detroit Edison 58... 103 103 103 7	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
Am. T. & T. cv. 48... 101 101 101 25	Det. River Tun. 4 1/2... 94 94 94 17	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
Am. T. & T. col. 48... 92 92 92 60	Dist. Securities 48... 73 73 73 510	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
Am. T. & T. cv. 4 1/2... 109 109 109 153	Du Pont Powder 4 1/2... 100 100 100 25	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
Am. Threat 48... 98 98 98 2	E. T. V. & G. C. 58... 105 105 105 5	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
Am. Writ. Paper 58... 70 70 70 4	E. Tenn. ren. lien 58... 99 99 99 1	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
Ann Arbor 48... 65 65 65 11	Erle Ist con. 48... 85 85 85 50	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
Armour & Co. 48... 94 94 94 8	Erle con. 48... 76 76 76 86	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
A. T. & S. F. gen. 48 95 94 95 145 1/2	Erle conv. 48, Ser. A. 72 71 71 28	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
A. T. & S. F. cv. 58... 104 104 104 4	Erle conv. 48, Ser. B. 80 79 79 223	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
A. T. & S. F. 58... 101 101 101 27	Erle Penn. col. 48... 89 89 89 4	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
A. T. & S. F. adj. 48 88 87 87 25	Erle fund 78... 110 110 110 1	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
A. T. & S. F. adj. 58 87 87 68	Fla. E. Coast 4 1/2... 93 93 93 1	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
A. T. & S. F. Trans. 88 87 87 68	Fla. Cent. & P. C. 58... 103 103 103 1	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
A. T. & S. F. 88 87 87 68	F. W. & D. C. 48... 105 105 105 1	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
A. T. & S. F. 88 87 87 68	Gen. Elec. deb. 58... 105 104 104 38 1/2	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
A. T. & S. F. 88 87 87 68	Georgia Midland 38... 60 60 60 3	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
A. T. & S. F. 88 87 87 68	Georgia Pacific 68... 107 107 107 1	N. Y. C. L. S. col. 38... 79 79 79 10	W. P. T. Ist 48 Cent. 1 1/2 1 1/2 1 1/2 11
A. T. & S. F. 88 87 87 68	Gila & G. N. 58... 100 100 100 1	N. Y. C. L. S. col. 38...	

After the War—What?

Continued from Page 190

enemy" (a conception for which the continental languages do not even possess a corresponding word, because the idea itself does not exist on the Continent). At that moment it became clear to us at once that the London money market does not possess the legal basis to safeguard the interests of trusting creditors precisely at the most critical time when they need it most. At the same time the bankers of New York met their obligations with a strictness that constitutes a most honorable record in the history of banking. The pound sterling, which usually cost \$4.87 [*Par \$4.8665—Ed.*], rose higher and higher. When finally, around the end of July and the beginning of August, it became more and more difficult to buy London exchange the New York bankers did not hesitate to pay as much as \$5.50, and according to some reports even more than that for a time [*demand sterling sold at \$6 in August, 1914—Ed.*] in order that no man who had placed confidence in them should feel that he had been deceived. When in the course of the war sterling exchange dropped not only to its normal level but lower and lower—to \$4.62 and temporarily even to \$4.53 [*went as low as \$4.50 in September, 1915—Ed.*]—it became clear that the world war was having for London quite other consequences than the City had expected at its beginning.

WORLD'S FINANCIAL CENTRE

Now one can hear not infrequently the view expressed that after the war New York will take London's place as "centre of the world" for the international money market. The reasons that are brought forward against an exodus from Lombard Street to Wall Street after the war can be passed over here, for the actual developments will probably remove the whole controversy. When a department of international business is so centralized as the international money market was in London before the war, the world bears that centralization upon grounds of mere convenience, in cases where it is by no means longer necessary from the nature of things.

In the era of the telegraph, of cables, of the incipient stages of an international telephone system, the different nations can settle between themselves directly much business that formerly needed a central market for their smooth and regular settlement. If now this centralization be once interrupted—as it has been for seventeen months—it will not be restored again in its fullness, for the nations will then have become aware that they no longer need it to the full extent of former years. For this reason it can be said that the fate of Lon-

don as an international money market is sealed. London will never again be the centre of the money market in the sense that it formerly was, because there will no longer be a centre at all such as formerly existed. Of course a historical position, such as London had won, will not be easily removed. It is therefore not improbable that London will, in many ways, continue to hold the foremost place in the money market among several competing centres. But it will not hold the leading position in any and all respects.

We, in Germany, believe that the war against us is popular in England because the antiquated business forms and methods of the English merchant, manufacturer, and banker made them feel how troublesome was the competition of a younger rival, and because it seemed easiest to get rid of this competition by a war. However that may be, a certain shortsightedness of the English business world is fully proved by its lack of foresight in respect to America. The City of London allowed itself to be taken by surprise by the new shape that the New York money market has assumed during the war. The English overlooked the mighty process involved in the American bank reform inaugurated by the law of Dec. 23, 1913. A year after the passage of the law the work of reform was to be consummated; but before the lapse of that time, already on Nov. 16, 1914, the twelve Federal Reserve Banks and the Federal Reserve Board at Washington were in full operation.

America, which, in respect to its methods of effecting payments, had remained, as in good old Colonial times, a province of the sterling bill, had only just forged the instruments in the shape of the new banking legislation with which to create a dollar bill of exchange and throw it, as an object of trade, not only upon the markets of the United States but also upon foreign markets. Now, the American bankers reaped the fruits of their self-sacrificing conscientiousness during the first days of August. Toward the end of the year 1914 the First National Bank of Boston published a statistical table which showed the fluctuations of sterling exchange during the war, with curves boldly sweeping upward and downward—a simple but proud document of American banking history.

The first group of countries in which New York as a new central market is making itself felt is Latin America. The National City Bank of New York already has foreign branches in three Brazilian cities, in Buenos Aires, in Montevideo. I think that Germany can be wholly satisfied with this development. Of course, along with it goes an effort to give a powerful impetus to the export trade and navigation of the United States to South America. This has a decisive influence, I admit, upon the imposing and almost monopoly position that German commerce has hitherto occupied in those regions. But we must not deceive ourselves about the matter, for this position would have changed in the same direction even without this war.

Hitherto the question, "Which is the nearest way from New York to Buenos Aires?" could only be answered by saying: "Via Hamburg." That flattered our vanity indeed; but it was inevitable in any case that direct and rapid intercourse between the metropolises of North and South America would be established sooner or later. Just as London's downfall from its monopoly position in the world's money market will still leave it a certain precedence by reason of its historical development, so, too, the historical grounds that gave Germany its predominant position in South American trade will continue effective for a long time

and will still insure us a respectable position, even though it be in competition with other countries.

The adaptation of an industry to the peculiar requirements of foreign countries cannot be completed in a day; and this is true also as to exact information about buyers, credit conditions, trade customs, suitable and trustworthy agents, and so on. As these traditions have been worked out in Germany (and only in Germany) during three generations of trade with Latin America, the North American exporter will also find it to his advantage to secure his information in Germany. More important still, the dollar bill of exchange cannot accomplish its great mission of dethroning the sterling bill in South America otherwise than by a simultaneous and involuntary promotion of the mark bill.

To the economist who observes the whole situation, South America is, as it were, a commercial theatre of war, secondary to the great world war; but there the contending parties are different from those upon the European theatre of war, now followed with universal attention. Things are in quiet course of preparation there which will manifest themselves after the war in widely separated parts of the world.

Federal Reserve Bank Statement

Week Ended Feb. 4

The consolidated statement of the twelve Federal Reserve Banks compares as follows:

RESOURCES		
	Feb. 4.	Jan. 28.
Gold coin and certif. in vault.....	\$255,409,000	\$265,865,000
Gold settlement fund.....	85,368,000	84,850,000
Gold redemption fund with U. S.		
Treasurer	1,167,000	1,140,000
Total gold reserve.....	\$341,834,000	\$349,861,000
Legal tender notes, silver, &c....	14,637,000	15,406,000
Total reserve	\$356,471,000	\$365,267,000
Bills discounted and bought:		
Maturities within 10 days.....	\$6,902,000	\$7,744,000
Maturities from 11 to 30 days..	11,353,000	11,259,000
Maturities from 31 to 60 days..	20,740,000	18,518,000
Maturities from 61 to 90 days..	10,891,000	12,185,000
Maturities over 90 days.....	2,837,000	3,509,000
Total	\$53,723,000	\$53,215,000
Investments:		
United States bonds.....	24,341,000	21,372,000
Municipal warrants	20,856,000	20,602,000
Total earning assets.....	\$96,520,000	\$95,189,000
Federal Reserve notes—net.....	33,710,000	33,430,000
Due from F. R. banks—net.....	15,223,000	10,761,000
All other resources.....	11,903,000	9,994,000
Total resources	\$513,907,000	\$517,770,000
LIABILITIES		
Capital paid in.....	\$54,907,000	\$54,892,000
Government deposits	29,850,000	27,760,000
Reserve deposits—net	419,137,000	424,694,000
Federal Reserve notes—net.....	9,960,000	10,313,000
All other liabilities.....	137,000	141,000
Total liabilities	\$513,907,000	\$517,770,000
*Gold res. against net deposit and note liabilities.....	77.1%	77.4%
*Cash res. against net deposit and note liabilities.....	80.4%	80.8%
*Cash res. against net deposit liabilities after setting aside 40% gold reserve against aggregate net liabilities on F. R. notes in circulation.....	81.3%	81.8%
*Less items in transit between F. R. banks, viz.....	\$15,223,000	\$10,761,000



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